# *Paul Navratil*

## *Middle East Energy and Utilities Leader*

**Areas of expertise**

Paul leads PwC's Middle East Energy and Utilities practice, with over 20 years experience in providing professional advisory services to the energy industry. Over his consulting career, Paul has directly assisted six national Governments (and Ministries of Energy) develop full national energy strategies and policies. In addition to this, Paul has worked extensively with a majority of the GCC-based National Oil & Utility Companies in devising portfolio management & capital investment strategies. Paul is based in the UAE.

In the past 3 years, Paul has assisted several of the GCC-based National Oil Companies in devising portfolio management & capital investment strategies, resulting in the implementation of corporate functions to manage the business & capital programs

Over his career, Paul's advisory work has primarily focused on assisting clients in the development of strategy, corporate restructuring, as well as in devising and implementing integrated value chain optimization programs and portfolio management strategies. Paul has assisted many clients across Europe and the Middle East in driving corporate transformation & change programs, specializing in developing industry-led approaches to strategy and enterprise value management.

Additionally, Paul has worked closely with several NOC CEOs to develop the leadership skills of both the current and future generations of management.

**Selected relevant work experience**

•Led a corporate restructuring project for a major Central European electricity company across 9 divisions and business areas in conjunction with a company-wide cost and process optimisation project.

•Led several projects to prepare national energy strategy (electricity sector & monopoly gas company) as well as the overall country market structure for unbundling and fulfilling the EU requirements on energy sector liberalization.

•Provided energy sector expert input to the Ministry of Economy project which focused on developing Energy Strategy for upcoming EU structural funds programming period.

•Responsible for the design of a new organisational structure for a major National Utility Company. The project was an initiative by the company to position itself to be prepared for impending market liberalisation, as dictated by EU directives.

**Educational and professional qualifications**

American Graduate School of International Management (Thunderbird) Master in Business Administration – Multinational Corporate Finance

Macalester College (USA) Bachelor of Arts