European Commission moves towards regulating hedge funds

An extract from European IMRE News March 2009

PricewaterhouseCoopers

There are two main regulatory initiatives. In its November 2008 declaration, the G-20 set out its proposals to stabilise financial markets. As a result of this, the International Organisation of Securities Commissions (IOSCO) formed three task forces to review short selling; unregulated financial entities; unregulated markets and products.

The likely impact

While these regulatory initiatives vary in scope, their practical effect is likely to be to create a three-tiered industry structure – within Europe, at least.

- Regulated hedge funds, governed by UCITS III legislation, have weathered the financial crisis well. They are likely to be allowed to continue to be marketed to a wide range of investors.
- Unregulated hedge funds that accept certain limits on their activities will be allowed to market to investors falling into specific definitions of sophistication and net wealth. However, they will have to provide more transparency in their investment strategies, accept a capped level of leverage and comply with a capital requirement in the form of a liquidity buffer.
- Hedge funds that do not comply with these requirements will form the third tier. They will only be able to market to specific groups of people.

Looking forward, this will cause the hedge fund industry to fragment. The less leveraged strategies such as equity long-short will become increasingly accepted by not only the institutional market but also retail investors. More specialist strategies such as macro or distressed debt may remain unregulated and able to market to a similar group of investors as is currently the case. Finally, the highly leveraged arbitrage funds will find the size of their potential market curtailed.

European Commission moves towards regulating hedge funds

In response to a Parliamentary report in September 2008, and against the backdrop of the ongoing crisis, the European Commission consulted on hedge funds activities with a view to potential regulatory action before June 2009. It identified five key areas for stakeholder comment: definition of hedge funds, hedge funds contribution to systemic risk, short-selling, transparency and disclosure to investors and supervisors.

PricewaterhouseCoopers, in responding to the consultation, highlighted, inter alia:

- Hedge funds cannot be defined by unique and distinctive criteria, and yet a clear definition would be necessary for direct regulation of hedge funds. From an EU perspective, prudential requirements for prime brokers which use leverage may provide an alternative, particularly as most hedge funds are not domiciled in the EU.
- The extent and the nature of hedge funds' contributions to the current financial crisis is difficult to determine in the absence of adequate empirical data.
- Tailored but sound risk management practices need to be implemented by all actors in the industry, including fund managers, fund administrators, custodians, etc. Where these practices rely on industry codes, effective enforcement mechanisms need to be in place.
- Regulators would benefit from enhanced disclosure on hedge fund trading strategies, amount of leverage used with the portfolio, types of financial instruments used and exposure concentrations.
- Retail investors should be allowed access to hedge funds provided they are sufficiently informed of the risks they are undertaking.

Graham Phillips
PricewaterhouseCoopers (UK)
+44 20 7213 1719
graham.p.phillips@uk.pwc.com

Investment Management and Real Estate contacts

IMRE News is produced by experts in their particular field at PricewaterhouseCoopers, to address important issues affecting the investment management industry. If you would like to discuss any aspect of this document, please speak to your usual contact at PricewaterhouseCoopers or one of those listed on these pages.

Global Investment Management and Real Estate Leadership Team

Marc Saluzzi
PricewaterhouseCoopers (Luxembourg)
Global Investment Management
and Real Estate Leader
+352 49 48 48 2511
marc.saluzzi@lu.pwc.com

Kees Hage
PricewaterhouseCoopers (Luxembourg)
Global Real Estate Leader
+352 49 48 48 2059
kees.hage@lu.pwc.com

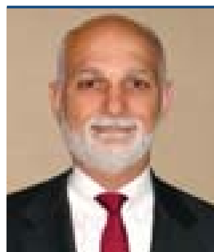
Barry Benjamin
PricewaterhouseCoopers (US)
Americas Investment Management
and Real Estate Leader
+1 410 783 7623
barry.p.benjamin@us.pwc.com

Pars Purewal
PricewaterhouseCoopers (UK)
UK Investment Management
and Real Estate Leader
+44 20 7212 4738
pars.s.purewal@uk.pwc.com

Brendan McMahon
PricewaterhouseCoopers (Channel Islands)
Global IMRE Private Equity Leader
+44 1534 838234
brendan.mcmahon@je.pwc.com

Robert Grome
PricewaterhouseCoopers (Hong Kong)
Asia Pacific Investment Management
and Real Estate Leader
+852 2289 1133
robert.grome@hk.pwc.com

David Newton
PricewaterhouseCoopers (UK)
Global Investment Management
Tax Leader
+44 20 7804 2069
david.newton@uk.pwc.com



Tony Artabane
PricewaterhouseCoopers (US)
Global Hedge Funds Leader
+1 646 471 7830
anthony.artabane@us.pwc.com

If you would like to receive copies of this newsletter or would like further information about PricewaterhouseCoopers Investment Management and Real Estate publications, please contact Denise Cook at denise.cook@uk.pwc.com

Editor: Rupert Bruce

pwc.com

© 2009 PricewaterhouseCoopers. All rights reserved. PricewaterhouseCoopers refers to the network of member firms of PricewaterhouseCoopers International Limited, each of which is a separate and independent legal entity.

PricewaterhouseCoopers provides industry-focused assurance, tax, and advisory services to build public trust and enhance value for its clients and their stakeholders. More than 155,000 people in 153 countries across our network share their thinking, experience and solutions to develop fresh perspectives and practical advice.

This report is produced by experts in their particular field at PricewaterhouseCoopers, to review important issues affecting the financial services industry. It has been prepared for general guidance on matters of interest only, and is not intended to provide specific advice on any matter, nor is it intended to be comprehensive. No representation or warranty (express or implied) is given as to the accuracy or completeness of the information contained in this publication, and, to the extent permitted by law, PricewaterhouseCoopers firms do not accept or assume any liability, responsibility or duty of care for any consequences of you or anyone else acting, or refraining to act, in reliance on the information contained in this publication or for any decision based on it.