# GMO

North America | Europe | Asia-Pacific

#### PricewaterhouseCoopers Global Forest and Paper Industry Conference

May 2006

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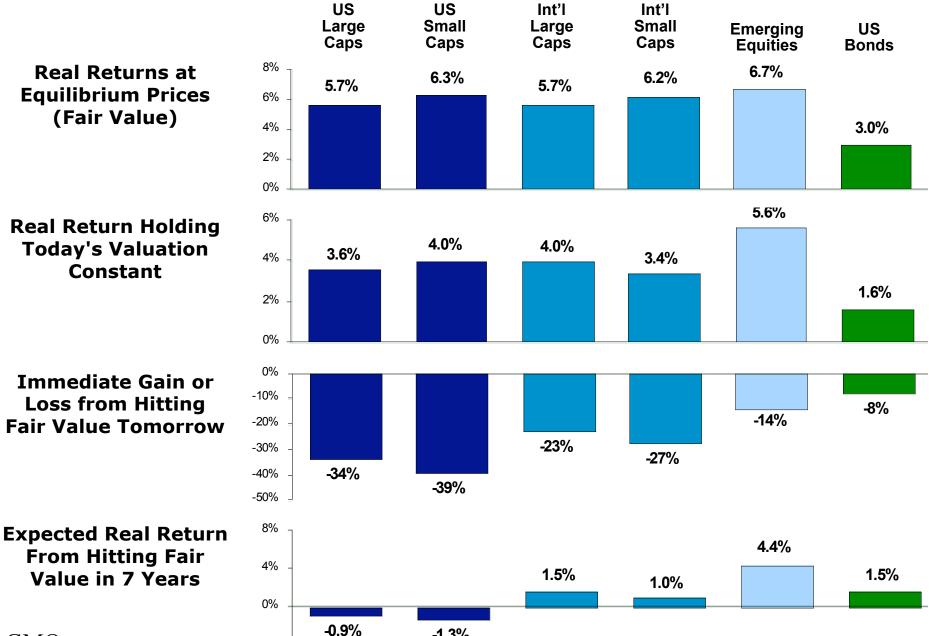


## **GMO Renewable Resources**



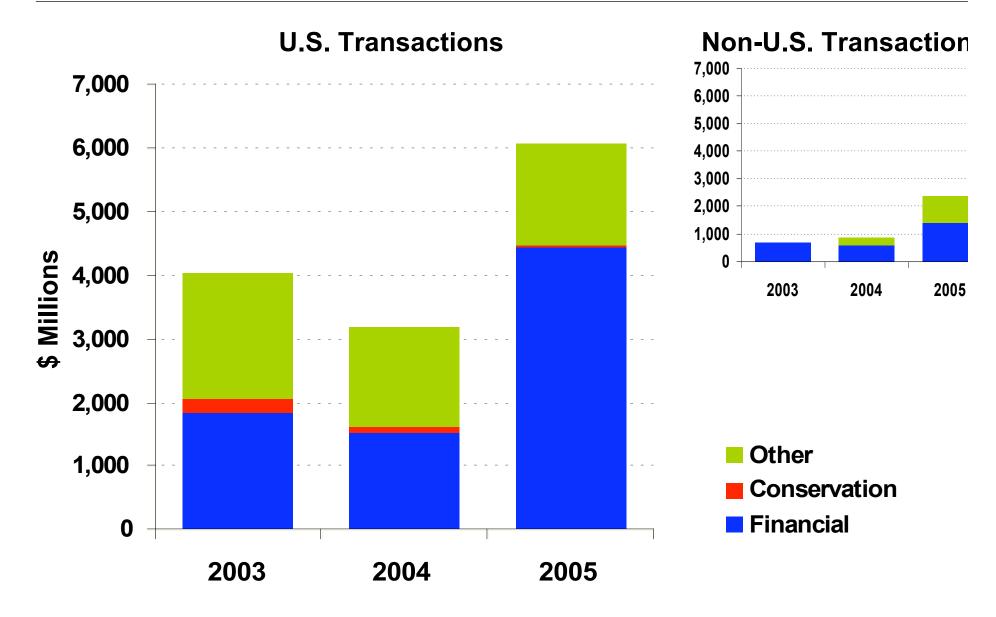
- GMO Renewable Resources LLC, with offices in Boston and Rotorua, NZ, is the forest investment arm of Grantham, Mayo, Van Otterloo & Co. LLC (GMO).
- The team's combined acquisition experience exceeds \$2.5 billion. GMO Renewable Resources is skilled in the evaluation, acquisition, and management of both natural forests and plantations in New England, Appalachia, the Pacific Northwest, the U. S. South, Australia, New Zealand, and Uruguay.
- GMO Renewable Resources has created a broad and diverse portfolio of timber investments in seven Timber Funds. We currently have \$1.9 billion of invested or committed capital from 385 clients.

## **Equilibrium Returns vs. GMO Forecasts**



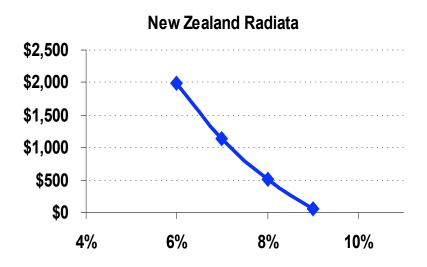
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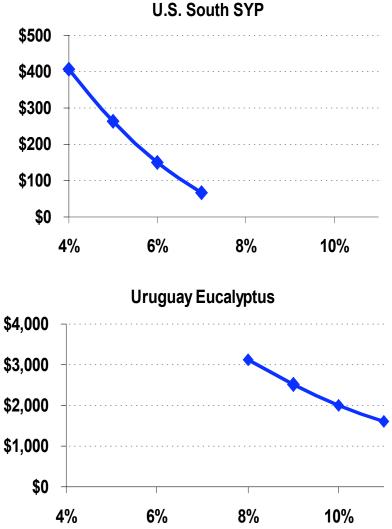
#### **Increasing Presence of Pure Financial Investors**



#### **Present Value of Plantation Establishment**

Estimated 2006 NPV of \$/acre in U.S. at various discount rates; \$/hectare New Zealand and Uruguay, excluding bare land costs. Pre-tax.





## **Taxes Shape Global Flow of Capital**

Type of Investor	U.S.	New Zealand	Chile	Urugua
Local Taxable	35% corporate tax or 15% capital gain tax	33% corporate tax	17% corporate tax	Favorable tax regin for forest
Local Non-Taxable	0% tax	33% corporate tax	17% corporate tax + 18% withholding	Same as for local taxable
Foreign Non-Taxable	35% withholding	33% corporate tax	17% corporate tax + 18% withholding	Same as for local taxable

## **Outlook from the Investor Point of View**

- Capital increasingly available for investments in countries without tax barriers.
- Regions with sufficient returns from plantations can find forestry investment partners to augment supply to greenfield mill projects.
- Forest owners may be increasingly responsive to price signals.