



# PwC Legal in Vietnam



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# PwC Legal Global



Imagine the power of a network of more than 3,600 lawyers across 98 countries sharing a common purpose: helping our clients solve complex problems, and not just the legal parts of those problems.

In an increasingly complex world, businesses need legal services that help them think differently, that can quickly identify opportunities and risks and provide clear advice. We help clients unlock value in their commercial projects by bringing the right mix of PwC lawyers, consultants, commercial advisers, financial advisers, accountants, tax strategists and more to help you build a solution in the most efficient way possible. This means you have access to a team that can address all aspects of the issue, resulting in better outcomes for your business.

3600+

Lawyers

98

Countries



# PwC Legal Vietnam

While technical excellence is at the core of what we do, the global breadth of our business and market insight differentiates us in how we deliver an integrated service to our clients.

## About PwC Legal Vietnam

Established in 2000, **PwC Legal (Vietnam) Co. Ltd** is a law firm licensed by the Ministry of Justice of Vietnam with operations in both Ho Chi Minh City and Hanoi. We are part of PwC's global legal services network of firms, the largest legal services network by geography. Whatever your commercial project, we'll have the right people with the right knowledge and insights to help address your business needs.

## What differentiates us

- One key point of accountability across your PwC engagement
- Seamless service without handover points between different providers, saving you time and money
- Early visibility of broader business issues



At PwC, we believe that business law should help businesses, not complicate it.



# PwC Legal Services in Vietnam



## Market entry

**Helping our clients to set up a new business venture in Vietnam**

- Advising on initial structuring and regulatory advice for market entry
- Advising on the establishment of a company, branch or representative office
- Drafting joint venture agreements, company charters and shareholders' agreements
- Assisting with licensing and post licensing procedures, including the application for an investment registration certificate, enterprise registration certificate and operational licenses



## Mergers and Acquisition

**Whether you are working on the sell side or the buy side, cross-border or nationally, or on a small, midsize or large deal, our range of transaction-focused legal services include:**

- Legal due diligence services
- Transactional support including advising on deal structuring, preparing transactional documentation, assisting in post-acquisition licensing procedures
- Post-deal integration services



## General corporate and commercial services

**Advising you on all aspects of general corporate and commercial law**

- Advising on corporate and commercial laws
- Drafting and reviewing commercial contracts for franchising, goods and services supply, manufacturing, distribution, etc.
- Advising on legal and regulatory requirements in relation to business operation



## Real estate

**Working with you on property transactions whether you're an owner, investor or lender because we recognise that real estate is an important component of most business strategies**

- Advising on legal and regulatory requirements for operating in the real estate sector, including the sale and acquisition of land use rights
- Drafting land related agreements, including lease agreements and construction contracts
- Advising on legal structuring of real estate projects
- Providing due diligence and advising on legal status and title related matters
- Transactional services in acquisition of real estate projects
- Advising on real estate related licensing procedures

# PwC Legal Services in Vietnam



## Intellectual property and technology transfer

**Helping you navigate any legal or regulatory issues relating to intellectual property and technology transfer**

- Advising on and assisting in carrying out legal procedures for registration of trademarks, copyrights and technology transfer agreements
- Drafting technology transfer agreements, license agreements and registering them with the relevant authorities
- Advising on Vietnamese regulations on data protection and cyber security



## Employment and human resources

**Providing multi-territory employment law support whether you are starting up a company, during the life cycle of your company or during restructuring and termination processes**

- Advising on statutory employment regulations
- Conducting internal labour and employment compliance health checks
- Preparing and reviewing employment contracts, internal labour rules, codes of conduct and collective labour agreements
- Advising on termination of labour contracts and labour disputes



## Banking and financial services

**Assisting organisations operating in the financial services sector with relevant local legal and regulatory requirements**

- Advising on the legal and regulatory requirements for operating in the financial services sector
- Advising on foreign exchange issues, including foreign borrowings/repayment and profit repatriation
- Reviewing and drafting loan agreements and security documentation
- Assisting in registration of foreign loans with the State Bank of Vietnam



## Health-check review

**Providing an independent assessment of your organisation's compliance with the legal requirements in Vietnam**

- Reviewing an organisation's compliance with the legal requirements under Vietnamese laws in relation to incorporation, labour, reporting requirements, etc.
- Advising on improvement of the company's regulations and policies for compliance purposes

# PwC Legal Services in Vietnam



## Corporate compliance / entity governance compliance

**Advising you on a consistent approach to manage your legal entity structures across countries - domestically, regionally and internationally**

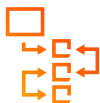
- Company secretarial services, including annual compliance requirements
- Support in licensing procedures during the company's operation, including obtaining specific licenses for the company's business operation, amendment to the company's certificates and licenses with Vietnamese licensing authorities



## Dispute resolution

**Assisting you with disputes or claims which frequently involve risk and reputation management concerns**

- Evaluating types of disputes and advising on potential litigation and legal aspects of crisis management strategies
- Advising on dispute resolutions strategies (pre-court negotiations, arbitration and court litigation)



## International company restructuring

**Helping you with any kind of corporate or business re-organisation you may be considering**

- Advising on cross-border company restructuring and re-organisation of business and capital groups
- Advising on purchasing or transferring of assets
- Drafting general corporate re-organisations and transitional commercial agreements
- Post-deal integration services

# Our contacts



**Phan Thi Thuy Duong**  
Partner  
phan.thi.thuy.duong@pwc.com



**Phan Vinh Nhan**  
Partner  
phan.vinh.nhan@pwc.com

## PwC offices in Viet Nam

### **HCMC office**

Floor 8, No. 29, Le Duan Street,  
Saigon Ward, Ho Chi Minh City, Vietnam  
Tel: + 84 28 3823 0796

### **Hanoi office**

Floor 25, Tower 2 Capital Place Building,  
No. 29 Lieu Giai, Ngoc Ha Ward, Hanoi, Vietnam  
Tel: +84 24 3946 2246



**Read more  
about PwC Legal (Vietnam)**

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