

Why PwC?...

Your career is just that; yours. You choose it.
You live it. You make it happen.
To get the best from it, you need the best
opportunities.

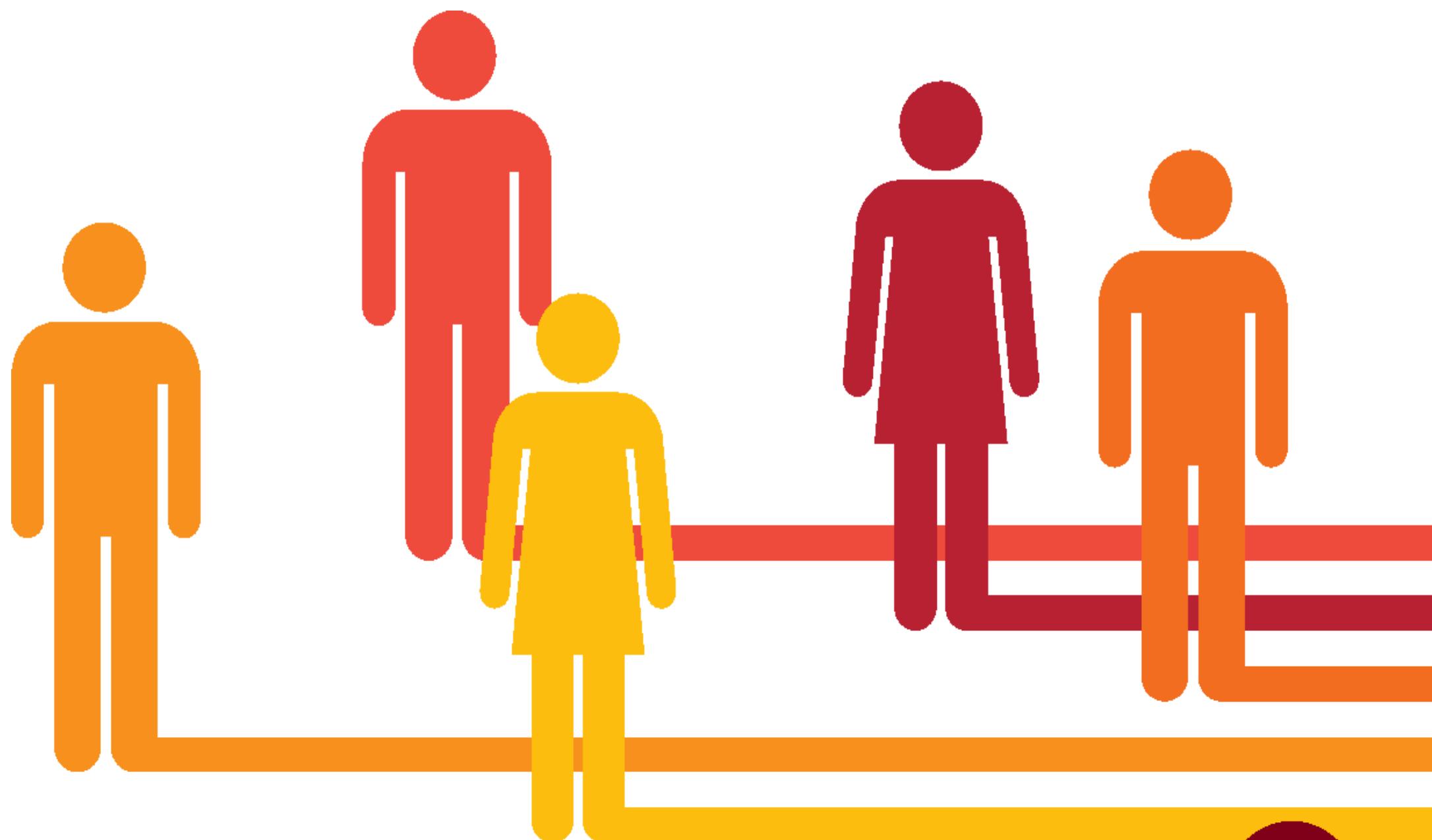


pwc

PwC Vietnam's Campus Brochure

Follow us:   

Every
career path
is *different...*



We'll help
you design
your own

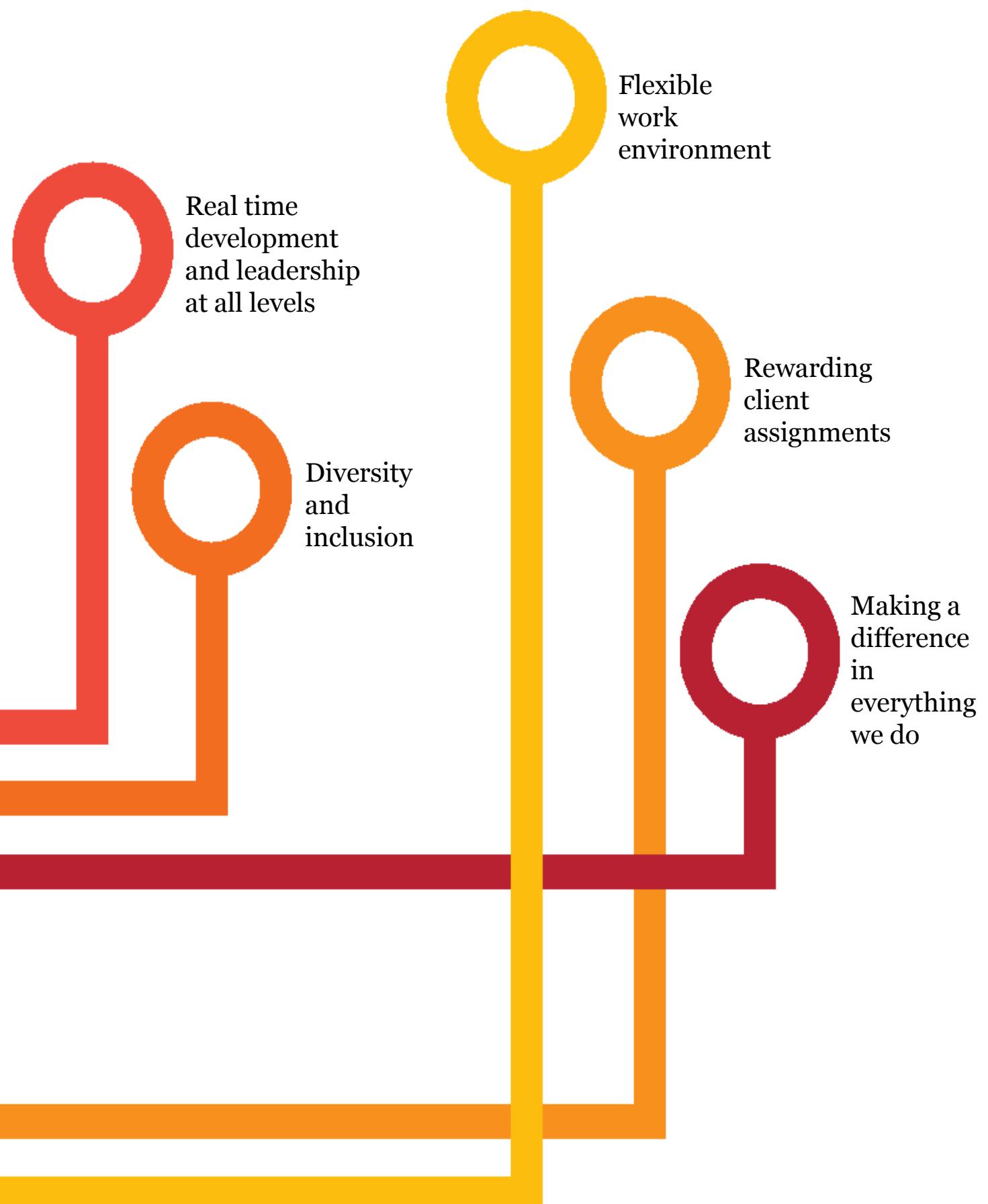




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We're a leader in talent development



Are you ready?

The world is changing rapidly with the growing economic power of the emerging markets, radically shifting demographics, rapid urbanization, climate change and resource scarcity. Our clients are looking to us to help them adapt to this environment, meet their needs and solve their most complex business issues. How will you prepare yourself for success?

Real time development

At PwC, we're committed to developing high-performing professionals through in-the-moment feedback, encouraging teamwork and collaboration. We want you to feel confident and inspired to build a successful and rewarding career. Our programs and benefits have been recognized as some of the best in the industry.

Our comprehensive approach to your development combines a variety of innovative learning approaches including on-the-job coaching, career milestone development experiences, and diverse career opportunities, including moving between Assurance, Tax & Legal, Advisory and internal functions, as well as international assignments to accelerate your growth.



Leadership at all levels - The PwC Professional

At PwC, we are committed to developing leaders at all levels. To do this, we've embraced a fresh and distinctive leadership model called the PwC Professional that enables our people to develop skills that will help them grow their careers – at PwC or beyond. The PwC Professional is designed to arm you with leadership skills, no matter what your role or job title.

It will help you be the best you can be so you can help our clients meet their needs and tackle the challenges redefining our world. Are you ready to build a career in a rapidly changing world? Developing as a PwC Professional means that you will be ready – to both create and grab opportunities to advance your career, and fulfill your potential.

The PwC Professional is your roadmap to success, as we help you learn skills in five main areas: whole leadership, business acumen, technical capabilities, global acumen and relationships. Each dimension of the PwC Professional will help you stay smart, versatile, relevant and successful.

For more details about the PwC Professional, please visit us at: www.pwc.com/careers

Corporate responsibility

At PwC Vietnam, we believe in adopting responsible business practices that create positive change in society. We wish to contribute to the community in which we operate in a meaningful and positive way. As such, our vision is to implement a corporate responsibility program that is sustainable in the long-term and has a positive impact on our firm and the community.

Our corporate responsibility strategy focuses our time, efforts and commitments into two main pillars:

- Disability and disadvantage: we believe in diversity and inclusion where everyone has an opportunity to fully participate in creating business success and each person is valued for his or her distinctive skills, experiences and perspectives. We believe that all individuals are entitled to equal opportunity. In Vietnam, individuals with disabilities or from disadvantaged backgrounds often lack the same opportunities as those more fortunate.
- Education: we are a people and service based organisation that understands the importance of education. We have a strong belief in the benefits that an education provides to an individual. It inspires young people. It opens doors. We believe that children should be given the opportunity to maximise their capabilities through good education, which creates the opportunity for success and achievement.

Diversity & Inclusion

Our Diversity & Inclusion programs aims to create value for our people and our clients by promoting diversity, fostering a culture of inclusion, and supporting a healthy work life balance.

Diversity within PwC encompasses people from different backgrounds and with different points of view working together to generate the greatest value for our clients, our people and our society. We strive to recognise, respect, value and leverage each individuals differences.

We have three primary focus areas:

- Gender: Promote gender equality in the workforce and in leadership
- Disability: Address the prejudice and lack of opportunity for people with disability and support people with disabilities entering the workforce
- LGBT: GLEE@PwC Vietnam is our inclusive business network for Gays, Lesbians and Everyone Else. We believe that difference is something we all have in common, regardless of what that difference might be. GLEE@PwC Vietnam provides opportunities for business networking, knowledge sharing and personal and professional development with a deep value and respect for the diversity of views, needs and aspirations of our members.



Assurance

PwC Assurance teams ask questions, test assumptions, and provide confidence that companies are reporting reliable information. We combine deep technical skills and industry experience to help our clients strengthen their companies and address the challenges of a rapidly changing business environment.

As businesses deal with the pace of change, management is also looking for efficient, cost-effective, and innovative solutions beyond our core audit services. We utilize our expertise to provide related non-audit assurance services to help our clients address their broader business challenges.

Fast track your success

PwC's size, growth and client market share, as well as our renowned coaching, learning and training programs, put you on an accelerated development track. Client exposure and international assignment opportunities allow you to better develop the skills, knowledge, and experience you need to advance your career.

PwC supports our staff in completing the exam requirements to become credentialed. Qualified hires receive free preparatory training for various credential exams such as Certified Public Accountant (CPA), Certified Internal Auditor (CIA), Association of Chartered Certified Accountants (ACCA) and Certified Information Systems Auditor (CISA). Employees who pass the CPA Vietnam (VACPA) exam will receive a big bonus (less withholdings).

Assurance Specialties

Audit and Assurance Services

Our audit and assurance group provides assurance on the financial performance and operations of client's business. We also help clients improve their external financial reporting and adapt to new regulatory requirements, including Vietnamese Accounting System, Vietnamese Accounting Standards and International Financial Reporting Standards (IFRS). We also help organizations report externally on non-financial information, and strengthen their corporate governance procedures.

- Financial statement audit
- Review of financial information
- Agreed-upon procedures

IFRS and Accounting Advisory Services

When business change happens - an acquisition or expansion - and leads to a bewildering array of complex, time-sensitive accounting issues to clients. Each of which could have a significant impact on their financials and operations. Our IFRS and Accounting Advisory Services work with

clients to define and deliver the value that they want.

- Managing accounting complexity and change
- Accounting advice and support relating to events and transactions

Private Business Services

Our Private Business Services team consists of trusted business advisors dedicated to providing integrated business solutions to entrepreneurs, owner-managed and family businesses. We understand that business is personal and we will be the single point of contact to provide practical business advice to help clients' business succeed and grow the way they want it to.

Capital Markets Services

Our Capital Markets Group (CMG) is part of the PwC's global network of capital markets specialists. It comprises a core team of specialists who provide services to companies in connection with all aspects of the major stock exchange both domestically and overseas.

About our Assurance practice



More than
84,000
Assurance
professionals
throughout the
PwC global
network of firms



Quality
audit and
business
insights



Works with
clients in
over 13
industries



Public sector,
private companies
and Fortune 1000
companies served



More than
350
Assurance
professionals
in the
Vietnam firm

Risk Assurance

Risk is a fact of life, and for businesses, determining effective risk management solutions will help meet strategic objectives.

Risk Assurance Teams

Internal Audit Service

Helping clients obtain effective, value oriented, future-facing Internal Audit.

Business Resilience

Helping clients as they build risk resilient businesses through better identification, measurement, mitigation and the optimal leverage of risks for business benefit.

Business Control Advisory

Helping clients in their design, implementation, testing and optimisation of their internal control environment, including the provision of advice, analysis and improvement plans, in the context of business change, regulation or the challenge of returning investment value.

Performance Assurance

Helping clients build internal and external confidence in their business performance, both financial and non-financial, through the provision of independent advice and assurance.

Corporate Treasury and Commodity Solutions

Helping clients manage their risks and unlock value from the treasury function.

Risk Assurance Teams

ERP Risk and Controls

We provide various services surrounding ERP systems such as Project Quality Assurance, Post Implementation Review, ERP Security and Controls evaluation.

IT Security

We apply a proven approach to information and cyber security, addressing the key components of strategy, people, process, technology and compliance.

IT Risk and Governance

We helps clients to review the effectiveness of their current IT General Controls, the level of compliance and give them recommendations on how to address any IT control weaknesses.

More than 20

Risk Assurance professionals in Vietnam

And the number is growing very fast

More about our Assurance practice

Staff in our Assurance practice serve some of the world's largest public and private companies. They advise these organizations on how to address a variety of business challenges and opportunities in many industries, including:

- Asset Management
- Automotive
- Banking and Capital Markets
- Retail and Consumer
- Energy
- Entertainment, Media & Communications
- Industrial Products
- Insurance
- Healthcare Services
- Pharmaceutical & Life Sciences
- Private Equity
- Technology
- Utilities

Fortune 1000

PwC audits more Fortune 1000® listed companies than any other Big 4 firm

Tax

PwC's tax professionals are valued business advisors who work with clients, ranging from multinational corporations to prominent individuals, on tax strategy, planning and compliance, and regulatory development analysis. They work on the cutting edge of one of the most challenging and intellectually rigorous fields, solving problems and helping companies and individuals build confidence by anticipating and adapting to complicated tax environments.

Tax professionals understand the role of technology in tax and help our clients evolve and thrive at the speed of change in today's world.



Opportunities in Tax

PwC is the leading provider of tax services in Vietnam. The tax team of PwC Vietnam has over 100 expatriates and local professionals operating from the two major cities in Vietnam, Hanoi and Ho Chi Minh City. As well as many years of professional experience in PwC, numerous member of our staff possess qualifications such as UK qualified chartered accountant (ACCA) and the Vietnamese CPA.

You will play an important role by providing assistance in various types of business transactions including optimising tax efficiencies and strategies, implementing innovative tax planning, and maintaining compliance via a wide scope of tax advisory services. Tax consultants are involved at the heart of transactions such as mergers and acquisitions, or the setting up of new operations abroad.

Tax Specialties

Tax Consulting and Compliance

We provide advice and compliance services in relation to various types of taxes such as corporate income tax, value added tax, withholding tax, personal income tax, customs and transfer pricing.

Tax Health Check

We provide our clients assurance that their tax affairs are under control. We provide information about existing tax compliance issues, enabling these to be managed effectively. We help in evaluating risks and identify appropriate remedial actions where relevant.

Tax Due Diligence

We support mergers and acquisitions by providing comprehensive tax due diligence services. We assist clients in evaluating the tax risks of deals, determining appropriate and tax effective deal structures and related transactional support on tax issues.

Tax Audit

Our team has extensive experience in dealing with tax audits and liaising with the tax authorities, which enables us to assist our clients in all phases of a tax audit.

Transfer Pricing (TP)

We assist our clients in the preparation or review of the statutory annual transfer pricing returns to ensure completeness and consistency and in the preparation of transfer pricing documentation. We also provide a full evaluation of our clients' transfer pricing position and provide practical recommendations to mitigate transfer pricing risks and develop transfer pricing strategies that support changes or conversion of business operations. In case of disputes with the tax authorities or in support of tax audits, we can facilitate negotiations with competent authorities and assist in the resolution of disputes and shorten tax audit periods through the satisfactory resolution of issues.

(To be continued)

About our Tax practice



More than 36,800 tax professionals across the PwC global network of firms



Broad base of compliance and consulting

10

10 opportunities to deeply specialize within tax practice



Public sector, private companies and Fortune 1000 companies served



Over 150 tax professionals in the Vietnam firm

International Assignment Services (IAS)/Personal Income Tax (PIT)

We offer comprehensive solutions that help to maximize business value from international assignments. We provide personal income tax (PIT) compliance services to a wide range of companies and individuals in Vietnam including preparation and filing of monthly and annual PIT declarations. We also provide PIT advisory services such as tax efficient remuneration structure and advice on cross border mobility issues.

Government Liaison, Tax Risk Management and Dispute Resolution

A good working relationship with Vietnam's decision-makers is imperative in successfully doing business in Vietnam, in particular in the area of tax. PwC Vietnam has a Government liaison team, with representation in Hanoi and Ho Chi Minh City that forms part of our tax services offerings. Through this regular dialogue with authorities we are able to advise clients in Vietnam on the frequently changing regulations, and assist clients which are undergoing tax audits.

Immigration Services

We assist companies and individuals on immigration compliance including visa and work permit in respect of expatriate employees working in Vietnam.

Payroll Outsourcing

Outsourcing payroll related tasks to PwC is a cost-effective solution for companies that either lack in-house expertise, or want to focus on their core businesses and are keen to reduce fixed costs in operations. We provide monthly payroll calculation and net salary payment arrangements. We detail the calculation of monthly deductions including personal income tax, social insurance, unemployment insurance and health insurance in deriving the net salaries of the employees of our clients, and prepare monthly payslips and reporting. We assist companies operating or setting up their own payroll function by providing project management services for payroll system implementation.

Customs Services

We assist companies in determining their compliance level with Vietnamese customs legislation and effective customs planning. We also provide in-house customs and trade training to companies to increase awareness of typical customs and trade compliance issues and risks, as well as customs duty savings opportunities. We advise clients on how to take advantage of Free Trade Agreement benefits when sourcing from and selling to overseas. We also assist companies in identifying other facilities that may be available to reduce or delay custom payment obligations. In addition, we assist clients in managing customs audits.

More than
36,800
professionals across
the PwC global
network of firms

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**Transfer Pricing Advisor
Globally**

The 2013 TNS Global Tax Monitor

Over
150
professionals with over 17
years of tax advisory
experience in
Vietnam

Legal

Business and legal issues today are intertwined as never before. So, doesn't it make sense to work with a legal network whose Services are embedded within the powerful, multi-disciplinary capabilities and broad client footprint of a global professional services leader?

With 2,400 lawyers across more than 80 countries, we have the broadest geographical coverage of any Legal Services network in the world.

Experience - PwC Vietnam Legal firm

PwC Legal Vietnam is a foreign law company established in 2000, and licensed in Vietnam by the Ministry of Justice, with its head office in Ho Chi Minh City and a branch office in Hanoi.

As part of the PwC global network, we are uniquely placed in the Vietnamese market, offering our clients comprehensive legal advisory services alongside the assurance, tax and advisory services provided by our associated PwC offices.



PwC Legal Vietnam's services allow us to provide an unrivalled level of support to our clients:

- Banking and Financial Services
- Employment and Human Resources
- General Corporate and Commercial Services
- Inward Investor Services
- Legal Compliance/Company Secretarial Services
- Legal Health Checks
- Mergers and Acquisitions
- Real Estate

About our Legal practice



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Nearly 20 talented lawyers and legal consultants in the Vietnam firm

2 offices: the head quarters in Ho Chi Minh City and one branch office in Hanoi

More than 2,400 lawyers work across more than 80 countries throughout the globe



Adding value for you - with strategic, multi-territory legal advice



Whatever organisational change you are contemplating, we invite you to explore the many ways our global legal network can assist you.

Advisory

PwC's Advisory teams help our clients address their biggest challenges and turn ideas to action. Teams leverage both industry and functional expertise to help clients address complex business issues and opportunities from strategy through execution.

Throughout their career, our people collaborate with colleagues across the globe on interesting projects while building consultative skills and knowledge of the industries we serve.



Experience

Our professionals:

- **Advise:** Help clients address their most interesting and complex business issues and opportunities across a wide array of industries.
- **Transform:** Improve business processes, reduce risk and transform organizations.
- **Execute:** Work on challenging opportunities that will benefit clients and develop your career.
- **Develop:** Operate as a generalist across multiple competencies and industries or as a specialist within one area.
- **Learn:** Immerse in core consulting skills training and continue to learn through day-to-day coaching and mentoring.

Consulting

The South East Asian Advisory market is one of the fastest growing in the world. We help organisations across the region to work smarter and grow faster. Working with our clients to build effective organisations, innovate & grow, reduce costs, manage risk & regulation and leverage talent. Our aim is to support clients in designing, managing and executing lasting beneficial change.

Our Consulting Services include:

- Strategy
- Post-Merger Integration
- Cost and Performance Management
- Finance Function Effectiveness
- Governance, Risk and Compliance
- Continuous Audit and Monitoring
- Forensic Services
- Information Technology
- People and Change
- Operations and Supply Chain Management
- Sustainability
- Financial Services Consulting

Deals

PwC Vietnam is well known in the market place for our skill in assisting with mergers and acquisitions (M&A). We focus on the deal continuum from strategy through to post deal integration, including financial, tax, legal, market and operational due diligence, accessing the capital markets and valuing, negotiating and structuring deals.

Our Deals Services include:

- Transaction Services
- Corporate Finance
- Valuation
- Infrastructure, Government and Utilities
- Business Restructuring

About our Advisory practice



2



Nearly 150 consultants make up the Vietnam Advisory practice

2 Advisory areas of focus - Consulting and Deals

More than 40,000 Advisory professionals throughout the PwC global network of firms



Go-to-market with a strategy through execution approach



We help solve our clients' most complex problems and support the successful delivery of their most strategic initiatives

Why PwC?

Excellent learning opportunities for professional qualification

A well-defined professional career development framework

A competitive compensation and benefit package

Graduates who join PwC are encouraged to grow and develop their career through our structured learning opportunities and well-defined career development framework. At PwC, we support your studies towards professional qualifications, or other learning programmes specific to your development needs and in line with our business objectives. We offer you assistance with study costs, time-off to study for associated exams, as well as professional association membership reimbursements. You will also be able to tap into the experiences of your professional colleagues or coaches and enjoy access to a wealth of knowledge resources.

Get focused.

Get ready.

*Get
hired.*

*The counsel you need for the
career you want*
vncareers@vn.pwc.com

