PwC’s IBP solution integrates Oracle Sales and Operation Planning Cloud with Oracle EPBCS, and Salesforce/Oracle CPQ to compare sales & marketing plans, operational plans and financial plans to achieve a consensus forecast.

**Solution benefits**

- These integrations tear down planning silos and make connections between operational planning and financial planning
- Easy to reflect change in revenue, cost, profitability and margin due to demand and supply change
- Highly flexible and can handle multiple dimensions, hierarchies and currencies to compare the planning result
- Decreases manual effort for IBP by 50-60%

**Oracle technology leveraged**

- Oracle Sales and Operations Planning Cloud
- Oracle Planning and Budgeting Cloud Service
- Oracle CPQ Cloud
- Oracle Integration Cloud

**Additional Resources**

- [Transforming Supply Chain Management and Operations in the Cloud](https://pwc.com/oracle)
- [pwc.com/oracle](https://pwc.com/oracle)

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