
Handout B

Mark's scenario

Mark's grandmother gave him \$50 for his birthday. He was really excited to buy himself something special. Mark's dad suggested that he save part of the money and spend the other portion on something he wanted. He told Mark that he should really think about what he wanted to spend his money on so that he wouldn't waste it.

One day while watching television, Mark saw an advertisement for a pair of sneakers that had just come out. The ad said that the shoes would make a person run faster and play any sport better. The ad also said that wearing the shoes would make a person very popular because other people would admire them. The shoes were \$49.99. Mark went to the store that same day and bought the shoes.

The next day at school, no one seemed to notice his shoes. No one treated him any differently. When he went to recess, he wasn't any faster than the other kids and he didn't seem to play any of the sports games better. At the end of the day, Mark was upset because he realized he had a regular pair of shoes and all of his birthday money was gone.

