

# *Career Survey Handouts A, B & C*

PwC's *Earn Your Future*™ Curriculum

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# Handout A

## Interests assessment

Below is a simple interests assessment that may help you learn more about your preferences. It is based on John Holland's Theory of Vocational Choice. This theory maintains that people can be loosely classified into six categories: Realistic, Investigative, Artistic, Social, Enterprising, and Conventional. College majors and careers can also be sorted into these same categories. This assessment will help you learn about which of the six areas tend to relate to your interests. Next, you can look at college majors and careers that may match your preferences. You are more likely to be satisfied with career choices that are consistent with your skills, interests, and values.

### *Realistic*

Rate the level of interest you think you have for each area listed below from **0 (very little interest)** to **9 (a high level of interest)**.

Participate in athletic activities

Spend time working outdoors

Use your hands and tools to build something

Operate machinery to make a product

Take care of animals

Help plants grow and stay healthy

**Total Realistic Score:**

### *Investigative*

Rate the level of interest you think you have for each area listed below from **0 (very little interest)** to **9 (a high level of interest)**.

Calculate and solve math problems

Study scientific issues and problems

Research scientific topics independently

Analyze numerical and quantitative data

Invest your time to understand complex concepts

Investigate new mathematical or scientific projects

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**Total Investigative Score:**

## **Artistic**

Rate the level of interest you think you have for each area listed below from **0 (very little interest) to 9 (a high level of interest)**.

Design a new picture, flyer, or poster

Generate innovative ideas and solutions to a problem

Perform in a drama production

Write a creative story or essay

Play a musical instrument

Express your emotions freely and openly

**Total Artistic Score:**

## **Social**

Rate the level of interest you think you have for each area listed below from **0 (very little interest) to 9 (a high level of interest)**.

Advise a friend with a personal problem

Counsel children in a community group

Teach people new skills

Participate in activities which improve society

Join a group discussion and share ideas, thoughts, feelings

Help others less fortunate than you

**Total Social Score:**

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## Enterprising

Rate the level of interest you think you have for each area listed below from **0 (very little interest)** to **9 (a high level of interest)**.

Manage a group to complete a project

Persuade others to adopt your beliefs

Sell products or services to the public

Determine goals and motivate others to achieve them

Lead a team to victory

Work in an upscale, plush environment

**Total Enterprising Score:**

## Conventional

Rate the level of interest you think you have for each area listed below from **0 (very little interest)** to **9 (a high level of interest)**.

Follow an organized set of rules

Work in a predictable and structured environment

Process data or records in an orderly manner

Perform numerical calculations

Use a computer to complete work assignments efficiently

Work in an office where expectations and goals are clear and definite.

**Total Conventional Score:**

Summary of Interest Assessment Scores

Summarize your scores below. Identify the 3 areas in which your scores are highest. Review the Interest Level Domain Worksheet to develop a better understanding of that domain type and learn how it relates to various college majors and career options. Share this information and your findings with your guidance counselor, parents, teachers, and/or friends.

<i>Realistic</i>	<input type="text"/>	<i>Social</i>	<input type="text"/>
<i>Investigative</i>	<input type="text"/>	<i>Enterprising</i>	<input type="text"/>
<i>Artistic</i>	<input type="text"/>	<i>Conventional</i>	<input type="text"/>

Adapted from the Rutgers University’s *Interests Assessment – High School Students* (<http://careerservices.rutgers.edu/PCCPinterests.shtml>)

# Handout B

## John Holland's theory of vocational choice

John Holland's theory of vocational choice is the most widely used and researched career model that shows the relationship between personality types and job satisfaction. The theory explains work-related behavior – such as, which career choices are likely to lead to job success and satisfaction. John Holland's theory outlines six personality types that describe most people – Realistic, Investigative, Artistic, Social, Enterprising, and Conventional.

Understanding your personality type, as identified by Holland's theory, will help you make solid decisions about which occupations, careers, majors, or training programs best match your personality type.

### *Realistic type work environment*

"Realistic" people create a "Realistic" environment. For example, they particularly value people who are practical and mechanical -- who are good at working with tools, mechanical or electrical drawings, machines, or animals.

Examples of occupations that have a Realistic environment are:

Farmer	Forester	Fire Fighter
Police Officer	Laboratory Technician	Pilot
Carpenter	Electrician	Baker/Chef
Locomotive Engineer	Truck or Bus Driver	Aircraft Mechanic
Dental Assistant	Fish and Game Warden	Jeweler

The two work environments that are closest to the Realistic type are Conventional and Investigative. The farthest away is the Social type.

### *Investigative type work environment*

"Investigative" people create a "Investigative" environment. For example, they particularly value people who are precise, scientific, and intellectual -- who are good at understanding and solving science and math problems. Examples of occupations that have an Investigative environment are:

Chemist	Mathematician	Meteorologist
Biologist	Dentist	Physician
Veterinarian	Pharmacist	Medical Technician
Architect	Detective	Archaeologist
Web Site Developer	Surgeon	Economist

The two work environments that are closest to the Investigative type are Realistic and Artistic. The farthest away is the Enterprising type.

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## ***Artistic type work environment***

"Artistic" people create an "Artistic" environment. For example, they particularly value people who are expressive, original, and independent -- who have good artistic abilities in creative writing, drama, crafts, music, or art.

Examples of occupations that have an Artistic environment are:

Dancer	Author	Art Teacher
Fashion Designer	Graphic Designer	Comedian
Actor/Actress	D.J.	Interior Designer
Music Composer	Musician	Photographer
Advertising Manager	Drama Teacher	Journalist/Reporter

The two work environments that are closest to the Artistic type are Investigative and Social. The farthest away is the Conventional type.

## ***Social type work environment***

"Social" people create a "Social" environment. For example, they particularly value people who are helpful, friendly, and trustworthy -- who are good at teaching, counseling, nursing, giving information, and solving social problems.

Examples of occupations that have a Social environment are:

Counselor	Detective	Social Worker
Dental Hygienist	Nurse	Physical Therapist
Teacher	Librarian	Athletic Trainer

College Professor                      Hairstylist                      Ticket Agent

The two work environments that are closest to the Social type are Artistic and Enterprising. The farthest away is the Realistic type.



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## ***Enterprising type work environment***

"Enterprising" people create an "Enterprising" environment. For example, they particularly value people who are energetic, ambitious, and sociable -- who are good at politics, leading people and selling things or ideas.

Examples of occupations that have a Enterprising environment are:

Advertising Executive	Sales Person	Travel Agent
Recreation Leader	Judge	Lawyer
Entrepreneur	Tax Accountant	Bank President
TV Newscaster	Small Business Owner	Camp Director
Hotel Manager	Real Estate Agent	School Principal

The two work environments that are closest to the Enterprising type are Social and Conventional. The furthest away is the Investigative type.

## ***Conventional type work environment***

"Conventional" people create a "Conventional" environment. For example, they particularly value people who are orderly, and good at following a set plan -- good at working with written records and numbers in a systematic, orderly way.

Examples of occupations that have a Conventional environment are:

Cashier	Secretary/Administrative Assistant	Business Teacher
Bank Teller	Post Office Clerk	Mail Carrier
Insurance Appraiser	Safety Inspector	Computer Operator

Accountant	Internal Auditor	Financial Analyst
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The two work environments that are closest to the Conventional type are Realistic and Enterprising. The farthest away is the Artistic type.

SOURCE: *Holland's Theory of Career Choice and You*

([http://www.careerkey.org/asp/your\\_personality/hollands\\_theory\\_of\\_career\\_choice.asp](http://www.careerkey.org/asp/your_personality/hollands_theory_of_career_choice.asp))

& (<http://www.cazenovia.edu/academics/career-services/majors-and-careers/career-assessment-tools/strong-interest-inventory>)

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# *Handout C*

## Career planning worksheet

### *Interest domain*

Directions: Review the John Holland's Theory of Vocational Choice Handout and identify a career associated with your interest domain. Answer the following questions related to the selected career and academic training requirements.

Career Choice: \_\_\_\_\_

What post-secondary education will you need to acquire in order to obtain a position in the selected career choice?

What high school classes/courses will prepare you for this career path?

Does your high school offer Career Technical Training Programs related to this career?

What community service/volunteer/internship opportunities could you complete to expose you to this career path?

What college majors are related to the career path?

What is the average salary of this career or related career? (If applicable, refer to the National Occupational Employment and Wage Estimates Report)

Understanding that the average undergraduate degree costs range from \$40,000 to over \$120,000 – does the average salary for this career demonstrate a positive return on the investment? Why or why not?