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Our client, the Trinidad and Tobago Trade and Investment Promotion Agency invites applicants for the position of:

Manager, Overseas & Commercial Offices

The Trinidad and Tobago Trade and Investment Promotion Agency Limited has been established with the aim of transforming and increasing the competitiveness of the trade and business environment of Trinidad and Tobago. The Agency seeks to strengthen and modernize the country's export and investment promotion institutional arrangements to be more 'high' profile and on par with similar regional and international agencies. The Agency is the country's premier trade and investment promotion agency.

The Agency is seeking to recruit a Manager, Overseas & Commercial Offices who is responsible for driving trade and economic promotion; developing trade services and developing contacts and alliances with local and international trade organisations. The incumbent is also responsible for collating and disseminating relevant market and trade information through collaborating with other Commercial Attache's internationally to strengthen best practice, knowledge management and innovation on trade and investment promotions.

Qualifications and Experience

- Bachelor's degree in Economics, Business Management, Social Sciences or related field from a recognised University
- 5-6 years' experience in managing international trade programs
- Experience with trading practices and trading agreements between Trinidad and Tobago and international trading partners

Qualifications and Experience (cont'd):

- Experience in the trade and investment landscape locally and internationally

Key Accountabilities:

- Manage the identification, development and promotion of trade opportunities
- Develop recommendations to inform and support strategic trade policy and international trade initiatives
- Analyze international trade trends for potential new markets and business opportunities
- Build and maintain relationships with key stakeholders
- Produce status reports on trade proposals and opportunities
- Develop trade services and assist local companies in their trading development by organizing trade missions, visits and individual meetings
- Conduct trade negotiations and liaise with relevant business associations and trading institutions
- Support human resource management by participating in the performance management and disciplinary processes

Please forward a detailed resume in Word (doc.) format in confidence to: PricewaterhouseCoopers Limited (PwC) Executive Search.
Email: tt_recruitment@pwc.com

Closing date: 25 November, 2024