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Our client, the Trinidad and Tobago Trade and Investment Promotion Agency invites applicants for the position of:

Manager - Investor Services

The Trinidad and Tobago Trade and Investment Promotion Agency Limited has been established with the aim of transforming and increasing the competitiveness of the trade and business environment of Trinidad and Tobago. The Agency seeks to strengthen and modernize the country's export and investment promotion institutional arrangements to be more 'high' profile and on par with similar regional and international agencies. The Agency is the country's premier trade and investment promotion agency.

The Agency is seeking to recruit a Manager, Investor Services who is responsible for delivering agreed customer service, investor facilitation standards and Policy Advocacy. The incumbent manages relationships with the range of approval agencies and stakeholders to fast track investor applications, resolve investor issues and remove impediments to operationalizing investments. The role also involves devising strategies to ensure investments become operational in a timely manner and advance projects in the pipeline through these relationships.

Qualifications and Experience:

- Bachelor's Degree in Finance, Economics, Business Management or related discipline
- 5-6 years experience in investment sourcing and facilitation or related scope of work with experience in managing business-to-business sales teams.

Qualifications and Experience:

- Business development of trade and investment with emphasis on investment sourcing, facilitation and aftercare
- Experience with finance and investor relations trends, including financial accounting and emerging consultation and analytical techniques

Key Accountabilities:

- Support the development of strategies for enhancing the investor experience
- Execution and delivery of investor services
- Manage business facilitation and investor aftercare
- Oversee investor targeting activities and campaigns
- Identify and advise on relationships with potential investors
- Prepare Investor and Management Reports
- Support human resource management by participating in the performance management and disciplinary processes

Please forward a detailed resume in Word (doc.) format in confidence to:
PricewaterhouseCoopers Limited (PwC)
Executive Search.

Email: tt_recruitment@pwc.com

Closing date: 9 December, 2024