

# Executive Search & Selection

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Our client, the Trinidad and Tobago Trade and Investment Promotion Agency invites applicants for the position of:

## Head - Investment Promotion & Facilitation

The Head - Investment Promotion & Facilitation is responsible for leading, directing and overseeing the local and foreign investment promotion and facilitation for the Agency as well as developing strategies for enhancing overall investor experience. This is primarily done through collaborating with the key stakeholders, devising country branding strategies and plans as well as policy advocacy towards the development of an enabling environment for investment.

### Qualifications and Experience:

- Bachelor's Degree in Finance, Social Sciences, Business Administration, Economics or related field is essential
- A Master's degree would be an asset
- 7-8 years experience in investment sourcing and facilitation or related scope of work with demonstrated success in business development and in maintaining and building relationships with investors, clients, and joint venture partners
- Extensive/Expert of Brand Development and Management
- Extensive/Expert knowledge of Development Planning and Management
- Specialist knowledge in international trade and trade finance

### Key Accountabilities:

- Lead and develop investment promotion strategies
- Drive policy advocacy towards development of an enabling environment for investment
- Draft and recommend operational policy amendments
- Lead and develop investment pipeline
- Lead and direct programmes for increasing local and foreign direct investments
- Lead and direct execution of investment promotion programmes, facilitation services and investor services
- Plan, organise, direct and control the activities of the Division
- Build and manage stakeholder relationships
- Report on performance of strategy and strategic initiatives
- Provide guidance and participate in performance management, coaching and development, and disciplinary proceedings

Please forward a detailed resume in Word (doc.) format in confidence to:  
PricewaterhouseCoopers Limited (PwC)  
Executive Search.

Email: [tt\\_recruitment@pwc.com](mailto:tt_recruitment@pwc.com)

**Closing date: 4 November, 2024**