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Contact:
tt_recruitment@pwc.com



Our client, the Trinidad and Tobago Trade and Investment Promotion Agency invites applicants for the position of:

Head, Export Development, Promotion & Market Access

The Head, Export Development, Promotion & Market Access develops, leads and oversees execution of strategies to address the key market access barriers and regulatory issues, with the aim of improving market access for Trinidad and Tobago businesses. The position monitors the policy environment and advises on matters of trade policy, international trade and market access. The role is responsible for establishing and maintaining good business relations with business associations and regional and international trade bodies in order to drive export promotion strategies.

Qualifications and Experience

- Bachelor's degree in Business, Social Sciences or related field from a recognised University
- A Masters's degree would be an asset
- Certification in international trade from a recognised institution
- 7-8 years' experience in implementing and managing export business development programs or related scope of work
- Extensive/Expert knowledge of export markets, trading practices and trade agreements between Trinidad and Tobago and international trading partners
- Specialist knowledge in international trade and trade finance

Key Accountabilities:

- Develop and lead export development and promotion strategies
- Identify export opportunities and market access barriers with a view to increasing global competitiveness
- Drive export development & promotion across sectors and regions
- Develop capacity and readiness to pursue growth markets
- Lead and direct export accelerator programs and training
- Lead and direct trade facilitation and client services
- Plan, organise, direct and control the activities of the Division
- Build and maintain relationships with key stakeholders
- Report on performance of strategy and strategic initiatives
- Provide guidance and participate in performance management, coaching and development, and disciplinary proceedings

Please forward a detailed resume in Word (doc.) format in confidence to:

PricewaterhouseCoopers Limited (PwC)
Executive Search.

Email: tt_recruitment@pwc.com

Closing date: 4 November, 2024