## Executive Search & Selection

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Our client, the Trinidad and Tobago Trade and Investment Promotion Agency invites applicants for the position of:

## **Chief Executive Officer**

The Chief Executive Officer (CEO) directs, oversees, and leads the overall strategic, financial and operational aspects of the Agency and its units. The incumbent will provide leadership for all aspects of the Agency's operations with an emphasis on long-term goals, growth, profit, and return on investment. The CEO develops and effectively implements the Agency's vision, ensuring the appropriate programmes, plans and support mechanisms are in place to achieve its strategic mandate, through close coordination with the Board of Directors. The CEO is also responsible for the financial performance of the Agency through the efficient use of financial and human capital resources to conduct operations.

## **Qualifications and Experience:**

- Master's Degree in Management, Business Administration or a related field.
- A minimum of 10 years' experience in policy and strategy development, strategic planning and stakeholder management at a senior level, inclusive of experience working with national policy and translating it into strategy within the trade and investment landscape
- Extensive/Expert knowledge of current government policy impacting on trade and investments
- Extensive/Expert leadership and management skills to empower and motivate teams to deliver
- Specialist knowledge of financial management legislation, procedures and practices

## **Key Accountabilities:**

- Lead development of the Strategic Plan and organisational direction of the Agency.
- Lead formulation of the annual operational plan, long range and short term goals
- Oversee and write policies and procedures for adoption by the Agency
- Approve organisational arrangements and organisation spend.
- Identify budgetary requirements, expected revenues and costs through meetings with Executive Team.
- Lead the organisational development and management of all employees within the Agency.
- Conduct performance reviews of the Executive Team and recommend additional training and development needed.
- Manage stakeholder relationships and represent the Agency at official events.
- Present regular reports on the status of the Agency's operations to the Board of Directors and Committees of the

Please forward a detailed resume in Word (doc.) format in confidence to:
PricewaterhouseCoopers Limited (PwC)
Executive Search.
Email: tt recruitment@pwc.com

Closing date: 4 November, 2024

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