

PwC Thailand – Tax M&A

Creating value through M&A



Services and capabilities



Why the PwC tax team in Thailand is best for you

- **Deep industry knowledge** We’ve covered transactions in all sectors, from retail to entertainment and hospitality, and from energy and mining to financial services
- **Extensive transaction experience** We’ve done this before, covering approximately 70 deals per year, and this means we can anticipate pitfalls and help you avoid them
- **Dedicated deals team** We have more than 20 professionals based in Thailand who understand local issues and are passionate and committed to assisting you on your transactions
- **Focus on benefit delivery** Our team works both pre- and post-deal, meaning we are uniquely positioned to understand how values identified pre-deal translate into real-life values. We are focused on value creation
- **Acting as a critical friend and a neutral third party** This is vital when challenging plans, resolving conflicts and providing honest progress updates
- **Combining enterprise-wide and function-specific approaches** Access to our network of specialists allows us to bring in the necessary skills to support workstream planning
- **Creating focus and minimising disruption**
An integrated management team can support your leadership team to manage ambiguity, internal , internal politics, and volume of interdependencies that a transaction and integration bring



Our services:

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|---------------------------------|---|
| 1. Deal strategy | 6. Business restructuring |
| 2. Corporate finance | 7. Divestiture due diligence and advisory |
| 3. Valuations | 8. Capital projects and infrastructure |
| 4. Acquisition due diligence | |
| 5. Deal closing and integration | |

For a more in-depth conversation, please contact:

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How can we help you?

One stop – one solution

Our Tax M&A team consists of local and international members with strong backgrounds in both domestic and cross-border transactions involving Thailand. We've advised Thai clients, multinational corporations, and private equity firms entering Thailand via M&A. Our Tax M&A team has extensive experience with all phases of the transaction cycle, including deal strategy, valuation, tax structuring, integration and divestiture. Our comprehensive advice incorporates local issues in a global business context. Above all, we help you generate and maximise value from your deal. So if you would like to learn more about how we can help, please get in touch.

