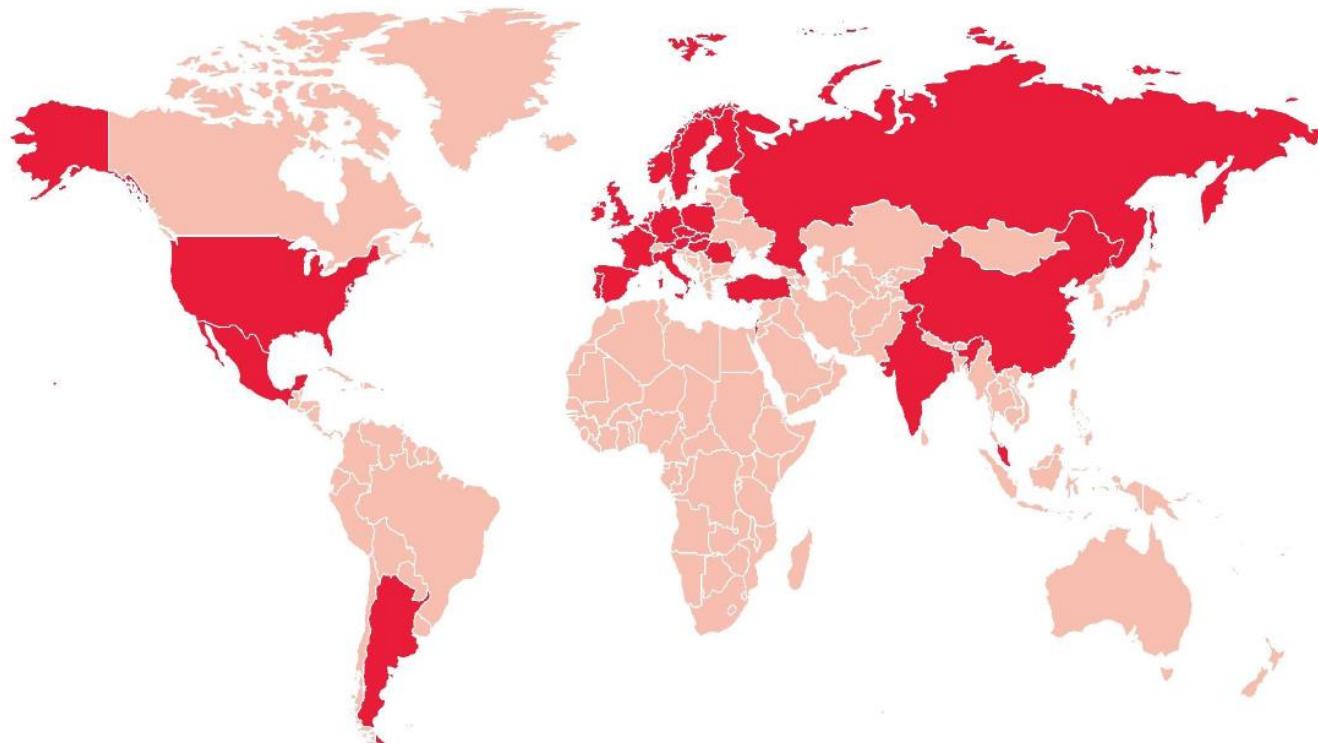


## Spotlight on our international specialists

We have a team of incentives experts covering over 30 major economies. Your local GIS contact can access this network and provide information about incentives in your home country or other countries of your choice.



### Your local GIS contact

To schedule an initial one-to-one consultation, please contact:

**Lenka Bartoňová**, Manager, PwC  
+421 2 59 350 694, lenka.bartonova@sk.pwc.com

The **PwC Investment & State Aid** team is a “one-stop-shop” for clients who are considering investing in Slovakia.

Contact us at: [investment@sk.pwc.com](mailto:investment@sk.pwc.com)

[www.pwc.com/sk/investment](http://www.pwc.com/sk/investment)



Getting the best deal with

## PwC's Global Incentives Services

**Is your company getting the best deal in grants and incentives when it invests in a new country?**

The PwC Global Incentives Services (GIS) team specialises in helping companies to identify and maximise grants and incentives available across the globe. Contact us today to find out how we can help.

### GIS Contacts in Slovakia

**Christiana Serugová**, Partner  
Tel.: +421 2 59 350 614  
[christiana.serugova@sk.pwc.com](mailto:christiana.serugova@sk.pwc.com)

**Lenka Bartoňová**, Manager  
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All over the world, governments offer incentives to stimulate the development of certain sectors and activities in their countries. Across Europe, the EU also offers billions in incentives to corporate and public sector bodies to encourage development in certain activities. The difficulty in keeping up-to-date with the full range of incentives across multiple territories means that companies often miss opportunities to claim grants and incentives.

The PwC Global Incentives Services (GIS) team is available to help you identify and secure the best incentives available for your company's investment.

The PwC Global Incentives Services' team has a network of over 500 experts across the world with in-country knowledge about all incentives available; our team works collaboratively on behalf of clients to ensure our clients have full knowledge about incentives available in specific locations for specific activities.

# What incentives are available?

Incentives include cash grants (capital and revenue) and tax/property incentives and can be offered for a range of activities including:

- **New investment** (upgrading an existing facility or establishing a new one)
- **Research & Development** (grants available from EU and/or local governments)
- Training
- Export
- Sustainability – Energy, Environment

## How can we help you?

### Site location

#### 1 Identifying incentives available

- Do you plan to establish a new facility outside your country?
- Would you like to have assistance to identify which country offers maximum benefits (e.g. a US company seeking a EU base has over 44 countries)?
- Would you like to select the optimum location for your business?

We will:

- take into consideration a range of issues including labour availability, operating costs, infrastructure, taxation, etc.,
- identify your specific requirements and advise you on which country best meets your needs.

### Identification of incentives available

- Your own research what incentives are available in which country can be very time consuming.
- We can:
  - save you many days of research by helping you to quickly identify incentives available and establish your eligibility for incentives in the selected country
  - quickly short-list of possible countries.

## Our work with you

- For companies involved in assessing the availability of incentives, we will normally undertake an **initial consultation free of charge**.
- After an initial meeting we would scope out how we can help you and provide an estimate of our fees.
- We have a very flexible approach to our assignments and can assure you of a value for money service tailored to your individual company needs.

### Applications for incentives

#### 2 Securing incentives

We can:

- draft an application which meets specific criteria
- prepare any reports or analyses required for incentives in your selected country.

We are:

- experts familiar with the eligibility and application criteria for each country

### Negotiations for incentives

We can help you with:

- negotiations with government grant awarding bodies to maximise the incentives to be awarded to your company

### European R&D Framework Programme – specialist team

- The 7th Framework Programme runs from 2007 – 2013 and has a budget of €51 billion.
- To qualify for FP7 funding, companies must collaborate with a company or research institute / university in another European country.

We can:

- help you with FP7 applications
- identify collaboration partners if necessary.

### Public sector

- Certain activities carried out by public sector bodies can also attract incentives (eg publicly funded institutions, public sector bodies)

We can:

- help public sector organisations to draw down grant funding in a wide range of activities

### Administration

#### 3 Administering incentives

We can help you:

- to understand and comply with the administration requirements when you receive grants,
- with transnational grant programmes in particular carry a huge administrative workload and it is important to understand what is required from the start to ensure full compliance.

### Reviewing grant programmes

#### 4 Reviewing grant programme

We can:

- review the effectiveness of grant programmes; such reviews must be done by independent assessors.

We are:

- ideally placed to provide this service as we have the depth and breadth of knowledge about incentives and grant programmes and we are completely independent.

## Are you starting up, relocating, or expanding?

You may qualify for grants or other incentives



### Industry & Manufacturing

#### Would you like to:

- set up a new facility?
- relocate or expand your existing facility?
- diversify production or make a fundamental change in your existing facility's production?
- acquire tangible assets of a Slovak facility?



### Shared Service Centres

#### Would you like to:

- set up a new shared service centre or relocate your regional or global headquarters?
- expand an existing shared service centre or headquarters in Slovakia?



### Technology & Innovation Centres

#### Would you like to:

- set up a new technology or innovation centre?
- expand the existing services of your technology or innovation centre?



### Tourism

#### Would you like to:

- build a new tourism centre or resort (such as an amusement park, ski resort, spa, water park, or golf course)?
- expand an existing resort or add new facilities and services?