

We have local experts and global resources to help you

Our Entrepreneurial and Private Business Group is a team of business advisors dedicated to helping private company leaders resolve their business issues - whether operational, financial, strategic or planning for the next generations. We also bring with us the power of PwC's global network of firms to help you realise your business, family and personal goals.

Our range of services and fees are flexible, scalable and fit for your stage of development.

Contact us and let's have a chat.

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Visit our website to download publications tailored to the needs of private and family businesses:



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PwC refers to the Papua New Guinea member firm, and may sometimes refer to the PwC network. Each member firm is a separate legal entity. Please see www.pwc.com/structure for further details.

Your business, our insights

A partnership for success



www.pwc.com/pg

Let us help you bridge the gaps in your business

The PNG findings of PwC's Family Business Survey 2019 show that there are gaps between what business owners want to achieve over the long and short term and where they are right now.



Business growth:

68% of family businesses expect to grow in the next two years, yet only **23%** have a costed, formalised and documented mid-term plan



Succession planning:

71% want to pass on management and/or ownership to the next generation but only **13%** have a robust, formalised and communicated succession plan



Values:

65% have a clear sense of agreed business values and purpose, but only **29%** have documented their values and purpose

Let's start your growth journey

No matter what stage you are in your business, we can help you grow your company.

Get started

- Guiding you through company incorporation and regulatory approval
- Setting up your accounting systems



1

Get ahead

- Streamlining and improving your management reporting process
- Ensuring compliance and achieving operational efficiencies to realise your growth ambitions



2

Get bigger and better

- Developing a sustainable growth strategy and a financial access plan



3

Get thriving

- Creating an effective yet easy-to-implement transition plan, which can be applied whether you'd like to keep or sell the business



4

Get out

- Helping you realise the value of your business - either through sale or transitioning to the next generation



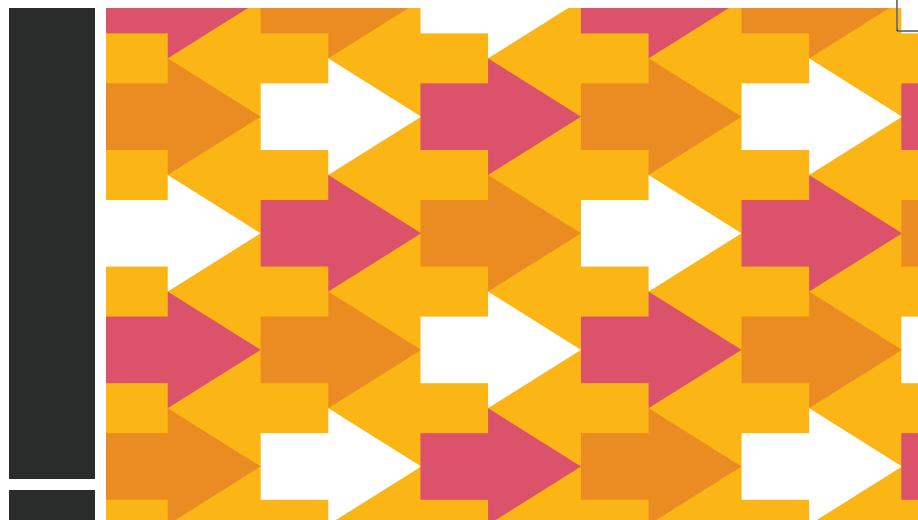
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We understand what matters to you

From solving the complex issues of managing your business, to responding to day-to-day challenges, we are well-positioned to help you take your business further - because we understand what's important to you.

We identify your key priorities and put these at the core of our strategy in advising family firms.

Our unique approach enables you to focus on what matters and, ultimately, help you achieve your goals.



Wealth



- Develop a wealth management plan that reflects your business and family plans, and protects you from tax liabilities
- Plan your estate and retirement

Business



- Streamline and improve your management reporting process and finance function so you can make business decisions quickly
- Establish or enhance business policies and procedures
- Help you navigate your digital transformation journey

Family



- Develop a succession plan based on your goals
- Establish a framework for family governance, such as a family constitution

Take the conversation further - Come Think With Us

Join us for a free brainstorm session and see your business from a new perspective. Our 'Come Think With Us' session will give you fresh insights - whether it's exploring new opportunities, coming up with innovative ideas or identifying solutions to your challenges.

Free of charge two to three-hour informal brainstorming session with PwC business advisors



No required obligation - you don't have to engage PwC for work after the session



Come Think With Us



Open to business owners, managers and key decision makers - regardless if you're a PwC client or not



Tailored discussion topics based on your business needs and commercial and personal goals

Book your Come Think With Us session now

Get your documents ready



If you're not a client, please provide us information such as recent years' financial statements, strategic plans, structuring documentation and key business issues, among others. This can help us assemble the right team of business advisors for you.

Step 1

Step 2

Book a session with us

Contact **Michael Collins** from our Entrepreneurial and Private Business Group at michael.j.collins@pwc.com or 7549 2716.



Step 3

Brainstorm with us



During the session, work with us to come up with a roadmap that summarises your key business issues and initial strategy for each. We can also help you develop a practical plan that you can implement.

Step 4

Take the roadmap further

After the session, you can now implement the strategy and action items discussed.

