



# **PwC's Business School**

## Taking Learning Further. Creating Value

### Advisory Academy

Middle Management 2016 / 2017 Curriculum



[www.pwc.com/ng](http://www.pwc.com/ng)

# Being distinctive

**“The only sustainable competitive advantage is an organisation's ability to learn faster than the competition.”**

— Peter M. Senge





***Uyi Akpata***

Nigeria and West Market leader

## ***Making Impact***

In today's business world, the rules of engagement, stakeholders' expectations, opportunities, barriers and resources are constantly changing. Therefore, it is imperative that successful business leaders continue to empower their people and organisations through continuous and focused learning / development interventions.

The PwC Advisory Academy is positioned to help with the learning and development journey of professionals at different levels of authority and responsibility.

Our rigorous but flexible curriculum draws on leading edge, industry focused research, and the expertise and experience of the largest network of professionals globally. We have carefully designed it to deliver clear, practical knowledge, as well as the skills and values necessary for professional, business and personal success.

So go ahead, get yourself and your organisation enrolled and make an impact.



**“To be successful in a knowledge economy, firms need to create learning organisations.”**

**Don Tapscott**

Courses for Middle Managers and /or Managers without functional leadership roles	6
Business Recovery Services Courses	8
Corporate Finance Courses	10
Finance and Accounting Courses	11
Forensics Courses	12
People and Organisation Courses	17
Public Sector Courses	26
Technology Courses	27
Transaction Courses	28
Industry Focused Courses	29
PwC Africa Banking Academy Courses	30
Pension Courses	36
Oil and Gas Courses	41
Special Interest Courses	44
About Us	52
Testimonials	55
Contacts	56

We offer public courses on selected topics as well as a wide range of bespoke training solutions. The pages that follow outline our readily available course offerings. We are, however, able to develop solutions in response to specific requests on a much broader range of topics.



***Courses for Middle Managers and /or  
Managers without Functional Leadership Roles***

***Business Recovery Courses***

***People and Organisation Courses***

***Corporate Finance Courses***

***Public Sector Courses***

***Finance and Accounting***

***Technology Courses***

***Forensics Courses***

***Transactions Courses***

# Business Recovery Services Courses



Corporate Insolvency- Receiverships	Financial Controllers, Heads of Recoveries	2 days	<p>This course introduces participants to the principles and policies underlying the corporate receiverships. The impact of these procedures and approaches on third parties, for example corporate groups, secured and unsecured creditors, directors and employees, is also considered</p> <p>Delegates will gain an understanding of receivership; appointment of a receiver, types of charges, trading under receivership, realisation and distribution of assets and the impact of receivership on various stakeholders groups.</p>
Corporate Insolvency- Liquidations	Financial Controllers, Remedial Officers, Heads of Recoveries	2 days	<p>Understand the principles and policies underlying the legal treatment of insolvency and corporate liquidations. The impact of these procedures and approaches on third parties, for example corporate groups, secured and unsecured creditors, directors and employees, is also considered</p> <p>Overview of liquidation and bankruptcy; the role of liquidation; the pari - passu principle and preferential claims; secured creditors and security devices; the problem of corporate groups; company directors in troubled times and employees in distress</p>
Corporate Insolvency- Restructuring 2.0	Accountants, Legal Officers/Lawyers and Insolvency Practitioners	2 days	<p>To introduce participants to various crisis types, their development, causes and symptoms. Attendees will also learn about measures that their organizations can take to detect crisis situations early and mitigate the effects of acute crises.</p> <p>The course also provides an overview of corporate life cycle, restructuring, crisis management; how the reorganization process works; financing distressed companies; raising capital for the restructuring and reorganization ; mergers and acquisitions, leveraged buy outs and management buy outs</p>

# Business Recovery Services Courses



Independent Business Reviews – Causes of Corporate Distress 2.0

Accountants,  
Bankers, Credit officers,  
Remedial Officers etc.

2 days

This course will help participants become familiar with both the internal and external causes of corporate distress. It covers (amongst others) Financial statement review, Cash flow analysis, Identification of symptoms of corporate distress etc

Attendees will also learn how to differentiate between internal factors generated by the Corporate's activities and external factors for which the corporate needs to have contingency plans or to which it must respond, as well as the options available to distressed companies.

This course is a pre-requisite for both the Corporate Insolvency – Restructuring 2.0 and 3.0 courses.



# Corporate Finance Courses



An Introduction to Valuations and Capital Budgeting	Middle Managers	2 days	Upon completion of this course, participants will have a firm appreciation of how to construct and assess capital budgeting models. This understanding will empower participants within the capital budgeting process and enable them to craft value creating solutions for their organisation
Oil & Gas Valuations	Middle Managers in Oil and Gas Finance Functions	1 day	This course will provide participants with a better understanding of the peculiarities and value drivers in the oil and gas sector. Upon completion of this course, participants will have acquired core skills for valuing various oil and gas assets and businesses
Purchase Price Allocation	Middle Managers in Oil and Gas Finance Functions	0.5 days	Upon completion of this course, participants will have a good understanding of IFRS requirement for business combinations and its accounting implications. Participants will also be able to conduct a purchase price allocation (PPA) for clients across the following key sectors: financial services, energy and consumer goods. This would involve the identification and valuation of intangible assets
Excel and Financial Modelling	Financial Planners, Senior Strategy Analysts / Specialist	2 days	Delegates attending this course will gain insights into how they can support effective financial decision making and to determine key value drivers for developing an effective model in their organisations  Participants will be taught key financial modelling tips, designed to



# Finance and Accounting Courses



Finance for Non-Finance Professionals	Managers or Senior Business Professionals that need to use financial information in the course of their work	3 days	<p>To raise the level of financial awareness of participants and enable them to use the financial information provided to make better short-term or long-term decisions in managing their businesses</p> <p>Prior knowledge of Accounting / Finance is not required</p>
Effective Management Reporting	Finance & Accounting executives	1 day	<p>This course will teach attendees how to prepare Management Reports that are truly reflective of business performance and which would provide top management with key information for decision making</p>
Effective Payables Management	Account Payables Managers, Procurement Managers, other Finance & Accounting executives	2 days	<p>This course exposes delegates to the critical success factors for an effective 'Purchase-to-Pay' process management. This would include key policies, key people, technology requirements, Purchase-to-Pay sub processes, etc. By the end of this training, participants will be able to design and implement effective Purchase-to-Pay policies and Procedures that will help their company mitigate risks and contribute to cash flow management</p>
Effective Receivables Management	Account Receivables Managers and other Finance & Accounting executives	2 days	<p>This course is designed to equip attendees with a sound understanding of the critical success factors for an effective 'Order-to-Cash' process management. The course covers key policies, key people, technology requirements, Order-to-Cash sub processes, etc. By the end of this training, participants will be able to design and implement effective Order-to-Cash policies and Procedures that will help their company improve recovery of receivables, mitigate risks and contribute to cash flow management</p>
Introduction to Cost Management	Finance & Accounting executives	2 days	<p>Learn how to design an effective cost management strategy and implement it effectively for your organization. This is a hands-on practical training program.</p>

# Forensics Courses



Anti-Bribery and Compliance (ABC)	Internal Audit/Control	1 day	<p>This course provides delegates with an overview of issues relating to bribery and corruption as it affects business; the impact of bribery and corruption on the company's brand and its Directors. It also helps them develop an understanding of recent legislative developments relating to Bribery e.g. the UK Anti-Bribery Act/ FCPA and will help them appreciate how to identify and deal with symptomatic events.</p>
Anti- Money Laundering	Internal Audit/Control Middle Managers	0.5 days	<p>This course introduces attendees to Anti-Money Laundering and helps them to gain an awareness of inherent risk in their operational practices</p>
EnCase 1 Training	Middle Managers in Bank Fraud Teams, Public/ Specialist Private Security and / Investigative Agencies) (e.g. Nigerian Police Force, EFCC etc)	4 days	<p>This is a 4-day, hands-on course that utilises practical exercises and real-life simulations in the use of EnCase® Forensic version 7 (EnCase v7).</p> <p>The course provides participants with an understanding of the proper handling of digital evidence from the initial seizure of the computer/media to acquisition, including the use of Guidance Software write-blocking software, FastBloc® SE and LinEn.</p> <p>Delegates will also learn how to verify an evidence file to demonstrate validity, how to conduct a test, validating that hash and CRC values or data block validation used in the evidence file</p> <p>Other topics covered include:</p> <ul style="list-style-type: none"><li>• Basic report creation and how to use the Review Package functionality</li><li>• Exporting reports</li><li>• Consolidating search results into a review package</li><li>• Using Case Backup to protect and secure stored evidence</li><li>• Reacquiring and restoring evidence</li><li>• Archiving and reopening an archived case</li></ul>

# Forensics Courses



EnCase® 2 Training	Middle Managers in Specialist Public /Private Security and / Investigative Agencies) (e.g. Nigerian Police Force, EFCC, Bank Fraud Teams)	4 days	<p>A 4-day hands-on course designed for investigators with strong computer skills, prior computer forensics training, and experience using the EnCase® Forensic version 7 (EnCase® v7).</p> <p>The course builds on the skills covered in the EnCase® 1 Training and enhances the examiner's ability to work efficiently using the unique features of EnCase® v7.</p> <p>Topics covered include (amongst others):</p> <ul style="list-style-type: none"><li>• Examining data encrypted with BitLocker</li><li>• Understanding the Master Boot Record partitioning scheme</li><li>• Partition recovery</li><li>• Compound files</li><li>• Mounting and searching compound files</li><li>• Documenting data contained within these compound files</li><li>• Windows Registry</li><li>• Locating and mounting the Registry hive files</li><li>• Examination of time zone settings with the Registry</li><li>• Applying time zones within EnCase® Forensic v7</li><li>• Advanced search techniques -Using the GREP operators within EnCase® Forensic v7 to construct advanced search terms, Suitability of GREP, proper syntax, and potential results</li><li>• Windows artifacts</li><li>• Print spooler recovery - Understanding the printing process and associated files, Recovery of SPL and SHD files as well as understanding and extracting the graphical and metadata they contain</li><li>• The Windows Recycle Bin</li><li>• Reporting</li></ul> <p>Delegates attending the EnCase® 2 training learn through a diverse range of methods including workshops, audio-visual sessions, practical sessions and assessment exercises, helping them to hone their skills as forensic investigators.</p>
Ethics	All Staff	0.5 days	<p>This course expands participants' views on ethics by helping them to explore the key issues around ethics. It covers topics such as the difference between Ethics and Business Ethics; how ethics is managed in business and how they can contribute towards building integrity in their own organisations.</p>

# Forensics Courses



First Responder Course	Middle Managers in Specialist Public /Private Security and / Investigative Agencies) (e.g. Nigerian Police Force, EFCC, Bank Fraud Teams)	2 days	<p>This is a 2-day course that covers the conceptual and pragmatic skills of the first responder for a digital forensic investigation.</p> <p>This course will assist digital forensic first responders who may be responsible for preserving digital evidence from an incident and for recognizing, collecting, and safeguarding that digital evidence.</p>
FTK Windows Forensic Training	Middle Managers in Specialist Public /Private Security and / Investigative Agencies) (e.g. Nigerian Police Force, EFCC, Bank Fraud Teams)	3 days	<p>This course provides the knowledge and skills necessary to conduct forensic investigations on the Microsoft® Windows® registry. Participants will learn where and how to locate registry artifacts using Forensic Toolkit® (FTK®), FTK Imager, Registry Viewer® and Password Recovery Toolkit® (PRTK®)</p>
Investigate!	Middle Managers in the Internal Audit, Compliance and Risk functions	Modular (2 times) 0.5 days each	<p>An inquiry from a regulatory body or agency is every business leader's worst nightmare. Yet, many organisations are not prepared or do not know how to get their organisations ready to deal with this very real threat.</p> <p>Recent global and local developments have also shown that regulators are actively pursuing sanctions such as prosecution and staggering fines for a range of offences.</p> <p>Our Investigate! course is a unique course that presents current topics regarding regulation and compliance risk to attendees.</p> <p>The course explores:</p> <ul style="list-style-type: none"><li>• the implications of regulatory enforcement (fraud, bribery, etc)</li><li>• preparation for regulatory enforcement action and the pitfalls of a poorly executed investigation; and</li><li>• an appropriate compliance response</li></ul>

# Forensics Courses



			<p>It combines a blend of practical and simulation sessions to provide insights that will help attendees assess how prepared their organisations are to respond to such a crisis.</p>
Whistle Blowing	All Staff	1 day	<p>This course helps attendees gain an appreciation of whistle blowing and an overview of policy, the benefits of a whistle blowing programme; disclosure channels and protection available to whistle blowers in an organisation</p>
XRY Foundation Training  (XRY is a software application that runs on the Windows operating system which allows one to perform secure forensic extraction of data from a wide variety of mobile devices)	Government / Specialist Private Security and / Investigative Agencies (e.g. Nigerian Police Force, EFCC)	2 days	<p>This course covers all the essentials needed to get started in mobile forensics using XRY. It is the foundation training required to progress with Micro Systemation Forensic Tools and other courses.</p> <p>Participants will become familiar with the basics of cell phone examination, mobile device forensics and the various methods of extracting data without distorting the data. Some of the topics covered include:</p> <ul style="list-style-type: none"><li>• Introduction to Networks, SIM cards and Mobile devices</li><li>• SIM Cloning exercise</li><li>• Feature Phone Logical Extraction</li><li>• GPS devices and SD cards</li><li>• iOS device basics</li><li>• iPhone and BlackBerry Extractions</li><li>• iTunes backup</li><li>• Android basics, debugging and rooting</li></ul> <p>Successful completion of this course will result in a formal certificate, ensuring the competence to meet the requirements of a mobile forensic examiner</p>
XRY Intermediate Training	Senior and/or Middle Managers in Government / Specialist Private Security and /	3 days	<p>A 3-day course that covers the next level knowledge required to maximize productivity with XRY.</p> <p>The information provided is extensive and covers practical exercises. It will feature full access to XRY system in a professionally equipped classroom with hands-on exercises using numerous devices that ensure there is thorough learning</p>

# Forensics Courses



XRY Intermediate Training	Investigative Agencies) (e.g. State Security Service, EFCC)	3 days	<p>Delegates will learn about the following:</p> <ul style="list-style-type: none"><li>• Advanced Logical</li><li>• Chinese chipsets</li><li>• Security and Passcodes</li><li>• Dumping and Decoding</li><li>• FAT/Ext x/HFS File system</li><li>• Encryption and SD cards</li><li>• Signatures and Manual Carving</li><li>• RAM Disk, Bootloaders and Passcodes</li><li>• Hashing Data</li><li>• XRY Support tools</li><li>• Smartphone Dumping and Decoding</li><li>• XACT Export/Import</li><li>• PLists &amp; SQL Databases</li><li>• Investigating apps</li></ul>
---------------------------	---	--------	--



# People and Organisation Courses



Benefits Design and Vendor Selection e.g. HMO	Mid-Management Level HR Generalists	2 days	<p>Motivating, engaging and retaining employees go beyond the financial pay the organisation provides. Motivation research shows that engaging employees requires significant investment in not just the pay but also the non-financial benefits and incentives, as well as the environment in which the employee works.</p> <p>This course is for HR practitioners / specialists looking to build a firm understanding of how to help their organisations identify the benefits that matter to employees and which will drive their engagement and commitment to the organisation.</p> <p>They will learn how to define a benefits strategy and build business cases for employee benefits initiatives. They will explore insourcing and outsourcing options for benefits and learn how to push their agenda with leadership.</p>
Compensation Structuring	Mid-management Level HR Specialists	1 day	<p>Compensation remains a fundamental tool for attracting new employees, and motivating and retaining current employees in a competitive market.</p> <p>This training is for Reward Specialists, Heads of HR and HR Team Leads.</p> <p>The course will provide them with the knowledge to enable them support strategy execution through their organisation's reward structure and practices.</p> <p>Attendees will learn how to:</p> <ul style="list-style-type: none"><li>• engage with stakeholders to articulate a reward and compensation philosophy,</li><li>• the critical elements of a robust reward structure (incorporating compensation and non-pay reward elements)</li><li>• how to audit their current reward system and</li><li>• conduct the relevant internal and external analysis / benchmarking in order to build a strategy-aligned compensation structure that will not only reward performance, but will support the organisation's ability to reward current employees equitably and position itself externally as an employer of choice in a sustainable manner.</li></ul>

# People and Organisation Courses



Developing Your HR Strategy	Heads of HR (Middle management level) or HR Talent Management professionals new to employer branding	1 day	<p>This training is for Heads of HR (Middle management level) or HR Talent Management professionals new to employer branding.</p> <p>It is a pre-cursor to our Employer Branding for Strategic Advantage course and introduces attendees to the world of employer branding.</p> <p>Participants on this course will learn about the value of employer branding in the wider HR system. They will also build their understanding of the building blocks for articulating their organisation's employer brand through a practical, hands-on session.</p>
Creating Effective Job Descriptions	HR Generalists	1.5 days	<p>Many practitioners already know that job / role descriptions are a critical part of setting standards for and managing role performance. What they do not appear to know is that role descriptions are also an important input for managing workplace health and learning. It is therefore vital that HR helps their organisations get the process for developing and documenting job descriptions right.</p> <p>This training is for HR Practitioners (Generalists or Specialists) who would like to strengthen their capabilities around workforce management.</p> <p>The course will expose them to our proven methodology for analysing jobs, and practical steps for designing robust, relevant and strategy aligned job / role descriptions.</p> <p>They will also learn how to integrate the descriptions with their performance management system, occupational health and learning and development systems.</p>
Developing Training and Development Strategies and Plans	Mid-management Level HR / L&D / Talent Management Specialists	2 days	<p>Two key challenges for organisations today are establishing the right approach to meeting skills or knowledge gaps and realising value or return on the investments made in training their people. Other organisations are unable to establish or see the links between the training their learning teams deliver and their strategy.</p> <p>This course seeks to help Heads of HR, L&amp;D and/or Talent Management specialists bridge these gaps.</p>

# People and Organisation Courses



Developing Training and Development Strategies and Plans	Mid-management Level HR / L&D / Talent Management Specialists	2 days	<p>Additionally, the course will equip attendees with a clear and proven approach to establishing their business' real learning and capacity-building needs from a strategy execution perspective. They will learn how to drive alignment between individual skills plans and that of their organisation and gain insights on creative approaches to meeting them. The course will also help them learn how to establish effective measures to help demonstrate the value added by training interventions.</p>
Employee Engagement 2.0	Mid-management Level/ HR Generalists Employee Engagement Specialists	1.5 days	<p>This course builds on our Employee Engagement 1.0 course and takes employee engagement to the advanced level.</p> <p>The course exposes participants to the strategic aspects of employee engagement and the approach to using employee engagement to build strategic advantage.</p> <p>They will learn how to design an employee engagement strategy, build, report and use employee engagement data; as well as innovative approaches to driving employee engagement across the organisation (including multi-business, multi-site contexts).</p>
Enhancing Organisational Capability Development with Psychometric Tools	Heads of HR functions with L&D responsibility Senior Talent Management / L&D Specialists	1 day	<p>Organisations continuously need to build their people's capacity to learn and continuously improve in order to deliver and grow throughout their careers with them. Building this capacity requires a proven systematic and scientific approach to identifying employee strengths, development needs and potential to grow.</p> <p>This training is for Heads of HR functions with L&amp;D responsibility Senior Talent Management and L&amp;D Specialists.</p> <p>The course builds on our Introduction to Psychometric Testing course and will provide participants with insights into:</p> <ul style="list-style-type: none"> <li>• Adopting a strategic approach to the use of psychometric tools</li> </ul>

# People and Organisation Courses



			<ul style="list-style-type: none"><li>• PwC's research into the leading tools on the market today, their strengths around different areas of talent management (from acquisition to leadership development and succession planning)</li><li>• assessment and development centres, their different applications and formats</li><li>• key considerations for creating and deploying or development assessment</li></ul> <p>They will also learn how to integrate the outputs from a psychometric testing process into key HR areas</p>
HR Process Documentation and Review	Mid- Level management HR Generalists	2 days	<p>Processes help to bring an organisation's strategic initiatives and objectives to life by translating them into every-day steps, tasks and activities bonded together by a cohesive set of rules and framework.</p> <p>In addition, processes help organisations drive efficiency, cost savings and a culture of continuous improvement. This course introduces mid-level HR practitioners (Team Leads, Generalists, Business Partners and Specialists) to process review and documentation, including proven documentation tools and methodologies. It combines our research, thought leadership and market insights on business process improvement and human capital to help HR practitioners build their business process improvement capabilities and contribute to organisational performance.</p> <p>They will learn how to design the right HR processes, establish the links between HR and other organisational processes, document the processes using recognised tools, implement and communicate these processes effectively to the rest of the organisation or external contacts (e.g. vendors / service providers) as necessary.</p>
HR Strategy Execution	Heads of HR HR Team Leads	2 days	<p>Organisations thrive when there is a compelling alignment between business and strategy. This alignment is most visible in one phase: Execution. Many HR practitioners however fail to achieve the relevance they desire in their business because they fail at this critical stage, and thus lose the opportunity to demonstrate strategic capability effectively.</p>

# People and Organisation Courses



			<p>This course builds on our 'Developing Your HR Strategy' course. It will equip participants with the skills for successful execution of HR strategic plans. They will learn using a practical approach, how to define specific initiatives and end results for strategic objectives, building the right cost framework for identified initiatives as well as insights on how to build compelling business cases to leadership. The course will help attendees learn how to integrate effective measures of success into their plans and how to track and report on achievement.</p>
Human Capital Boot Camp: New Managers	Heads of HR at Manager level or individuals that have just taken on an HR /Human Capital Manager role for the first time	5 days	<p>The course will cover (amongst others):</p> <ul style="list-style-type: none"><li>• HR Strategy</li><li>• HR Service Delivery models</li><li>• How to use Talent Management to execute strategy and build your organisation's brand</li></ul> <p>It will also introduce participants to:</p> <ul style="list-style-type: none"><li>• Competency frameworks,</li><li>• Strategic learning and development,</li><li>• HR analytics and</li><li>• Strategic Reward</li></ul>
Introduction to Learning Technologies	HR Specialists	1 day	<p>The importance of technology as a critical business enabler continues to increase daily. As organisations look to improve the cost and learning effectiveness of training and other development interventions amidst typical business constraints (time, finance etc), the need to leverage technology has become more important.</p> <p>This course will expose HR Team Leads, Learning / Talent Management Specialists to the current and emerging technologies in the learning and development world such as learning content management systems, gamification, e-learn content creation amongst others.</p> <p>They will gain insights into how these technologies are being used to deliver training and development value around the world. They will also learn how to assess their own organisation's readiness and select the right technology for their business.</p>





# People and Organisation Courses



Job Evaluation	HR Generalists HR Specialists	1 day	<p>Understanding the relative worth or size of job within an organisation is important for establishing internal relativities.</p> <p>This training is targeted at HR Team Leads, HR Generalists, and HR Specialists will help them use tested methodologies to define and compare roles across the organisation or within distinct job groups or families in a consistent and reliable manner.</p> <p>Participants will be able to then use the outputs from the job evaluation process to establish the right pay scales for the organisation, as well as a scientific approach for defining pay movements (upwards or downwards) and matching roles to compensation.</p>
Strategic Competency-based Recruitment	HR Generalists HR Specialists	1 day	<p>Business focused HR practitioners understand that recruitments can be very costly, particularly when the outputs from the process do not meet the needs of the organisation. It is therefore important that HR works with the 'line' to ensure that the recruitment process delivers the right individuals with the specific competencies (skills, knowledge and behaviours) that the organisation needs to deliver its strategy.</p> <p>This training will help Heads of HR, HR Team Leads, HR Generalists, and HR Specialists gain the skills required to establish and execute a strategy-focused, competency-based recruitment system.</p>
Strategic Training Needs Analysis	HR Generalists HR Specialists	1 day	<p>HR leaders are constantly faced with the need to identify gaps between the skills and knowledge of the workforce, and their organisation's objectives.</p> <p>This course, designed for HR Team Leads, Generalists and/or Specialists will help attendees learn our proven methodology for establishing a robust, strategic training needs analysis process. They will learn how to define the right interventions for addressing those needs and how to ensure value for money from design through to execution.</p> <p>Participants will also learn how to establish a fit between their training needs analysis and the performance management process. They will gain insights into how to engage with line managers to implement their Strategic Training Needs Analysis process.</p>

# People and Organisation Courses



Writing, communicating and implementing HR policy statements	Mid-management Level HR Generalists ER Specialists	1 day	<p>Beyond developing or reviewing a policy, the effectiveness of a policy depends on how successful the organisation is in communicating and implementing it. This course is for HR professionals with responsibility for guiding their organisations, developing, implementing and /or monitoring HR policies.</p> <p>Participants will examine the importance of having robust, business-driven but legally compliant policies. They will also understand the relationship and distinctions between a policy and a procedure, the steps involved in developing and reviewing HR policies, the role of the Board of Directors in the development process, and the steps involved in implementing their policies.</p> <p>The course adopts a practical approach allowing attendees to review their own organisation's policies in terms of scope / coverage, adequacy of provisions, compliance with regulations and alignment with their business objectives.</p> <p>The course will also help participants learn how to develop an effective roll-out plan, a supporting communication strategy, and monitor compliance post roll-out.</p>
Workforce Planning	Heads of HR in smaller organisations HR Generalists HR Specialists	1 day	<p>This is our introductory course to Workforce planning. The course is a precursor to our Strategic Workforce Planning course.</p> <p>This course introduces delegates to the various approaches for establishing the people requirements of an organisation. Attendees will learn about the different dimensions of the organisation's workforce requirements and learn about the various sources of internal and external data to define their organisation's workforce plan.</p> <p>The training will also introduce participants to the variations between the considerations for short term and medium to long term planning; and how they can address these.</p>

# Public Sector Courses



Strategic Management & Planning	Government Ministries, Departments, Agencies and Public Enterprises	2 days	Importance of strategic visioning and planning Vision & Mission Development Action Plan Development Balance Score Card (BSC)
Performance Monitoring	Government Ministries, Departments, Agencies and Public Enterprises	2 days	Introduction to organisation performance management; Introduction to organisation performance best practices; Setting up a strategic management office
Finance for Non-Finance Managers in the Public Sector	Government Ministries, Departments, Agencies and Public Enterprises	2 days	This course will help delegates build a sound understanding of the income statement account and statement of financial position; learn how to use information from the income statement account and statement of financial position. They will also learn about controlling cash and using budgets to manage business activity
Budget Reforms	Government Ministries, Departments, Agencies and Public Enterprises	2 days	This course will equip participants with the skills needed to develop accurate Charts of Accounts and other information requirements in line with the National Chart of Accounts Adopting accounting basis and choice of appropriate accounting standards in accordance with IPSAS

# Technology Courses



Basic Computing Skills 2.0	Management level professionals seeking an introduction or looking to enhance their basic computing skills	3 days	<p>This course introduces management-level participants to computing for effective performance in today's organisation.</p> <p>Attendees will learn how to use Microsoft Desktop applications such as MS Excel, PowerPoint and Word for producing typical outputs and productivity (such as reviewing documents in Word and PowerPoint).</p> <p>Delegates will also learn about email / productivity tools such as Outlook and Social Media applications in the workplace.</p>
Project Management Training (Foundation)	All organizational staff involved in delivering projects.	3 days	<p>This course provides the required knowledge and training to achieve knowledge in project management foundation level. It combines a hand-on approach with quality theoretical and practice-based classroom learning.</p>
Project Management Training (Practitioner)	Manager	3 days	<p>This is an Advanced level course for those with the responsibility for delivering projects from inception / business case to closure. Our unique approach combines a blend of practice with the compulsory knowledge element as prescribed by global project management certifications such as PRINCE 2 / PMP</p>
TOGAF 9.1 Training	IT Applications and Infrastructure Personnel	4 days	<p>This training covers the complete TOGAF framework providing an avenue for attendees to learn the Architecture Development Method (ADM) from scratch. The training will equip delegates with practical skills enabling them to begin to plan and coordinate the development of IT architecture in their organisations. It employs a blended approach combining a range of delivery tools such as case studies, plenaries and group-based activities.</p>
Windows Security	Information Security Professionals Application Developers	3 days	<p>Increasing cases of fraud, especially in the Financial Services sector, has made skills in secure programming, and information security as a whole, more necessary. This training will help address this</p>

# Transactions Courses



Financial Statement Analysis and Interpretation 2.0 - Intermediate

For experienced accountants, Business managers, investors, financial analysts, treasury managers that need to improve or strengthen their financial statement analysis skills

1 day

This course will help participants strengthen their ability to conduct a critical analysis of the statement of financial position; statement of income and expenditure; cash flow statement, using ratios and other techniques in order to assess their organisation's performance and support leadership decision making.

The course also involves a review of financial ratios (liquidity, efficiency, investment ratios etc.) and their interpretations as well as issues pertaining to earnings management and credit risk evaluations



# *Industry Focused Courses*

*PwC Africa Banking  
Academy Courses*

*PwC Pension Academy*

*Oil and Gas  
Academy Courses*





*PwC Africa Banking Academy Courses*

# **PwC Africa Banking Academy Courses**



The aim of PwC's banking academy is to bring world-class learning solutions to banks in Africa. Drawing on the wealth of financial services thought leadership within PwC and using our extensive footprint in Africa, the banking academy offers global thought leadership in a local context. Through our extensive network of partners, the academy ensures that the programmes offered use only the best in learning technologies while delivering bottom-line results. Our training sessions go beyond theory, aiming to be as practical and business-oriented as possible.

## ***Our approach***

We go beyond training to help build and enhance the competitive advantages of your organisation, unlock your people's potential and improve your business performance. To ensure our academies have the greatest possible impact, we collaborate with our subject matter experts to combine their technical expertise with our adult learning approach. The result is unique.

## ***Our banking academy differentiators***

Focus on results and continued learning:

- All the programmes have a strong application focus, using
- Robert Brinkerhoff's Advantage Way as well as a 'rapid results' component where delegates must apply what they have learned in a 90-day action project
- All programmes support the Enterprise Learning 2.0 principles and encourage further learning and the socialisation of learning PwC's African footprint
- There is virtually no training provider that has the African footprint that PwC has and can that offer an equally extensive in-country knowledge, language and facilitation capability

# PwC Africa Banking Academy Courses



## Target audience

Board members, directors, C-Suite

## Topic

Board Core Academy

## Duration

5 days

## Content description/objectives

Boards are under intense scrutiny from shareholders, regulators, politicians, the media, company employees and other stakeholders. Directors know that since their work happens behind closed boardroom doors, they rarely receive accolades for helping their companies succeed and avoid problems. Yet they are in the line of fire when things go wrong.

Given this scrutiny and the fact that they face an ever-evolving landscape, Directors should focus on understanding their key responsibilities and carrying out those responsibilities thoughtfully and thoroughly.

PwC, based on the King III recommendations as well as our Annual Corporate Directors Survey\* (2013), has identified the need to provide enhanced training and development for directors in large private and public companies, as well as state-owned organisations. King III recommends induction and ongoing training for directors through formal induction and mentorship programmes.

The course covers the following:

- Introduction to the director's role
- Understanding the director's role
- Regulatory structure and framework
- Board dynamics
- Corporate governance/Fiduciary duties
- Regulation and compliance Risk governance
- Corporate governance
- Banking risks and rewards
- The role of banks in the economy
- Risks and the economics of banking

- Bank regulation and oversight
- Oversight and risk management
- Risk management and measurement
- Risk management for directors
- Risk and crisis management
- Sustainability reporting and GRI
- Integrated reporting
- Regulatory compliance Board's responsibility for compliance
- Monitoring compliance
- Corporate ethics: Ethics and social responsibility for directors

# PwC Africa Banking Academy Courses



Target audience	Topic	Duration
Board, C-Suite	Board Assessment and Role expertise	1.5 – 2 days

## Content description/objectives

This is a leader-led dialogue assessment of the exact technical and soft-skill training requirements for the Board members, followed by a face-to-face / leader-led session covering the following Board committee roles and functions:

- Audit committee
- Risk committee
- Remuneration committee
- Social and ethics committee
- Communicating with stakeholders

Target audience	Topic	Duration
Management (Heads of Finance functions in Banks, Senior Personnel in Bank Finance functions )	Strategic partnering for Finance functions in banks	4 days

## Content description/objectives

Traditional finance skills are in demand outside the finance function, and the job of financial manager is broadening and becoming far more strategic.

There is an ever-increasing need for the financial manager to be an enabling partner to the business. The success of the financial management function is measured by the extent to which business is consulting the financial management team for advice on key aspects of strategy and financial management.

# PwC Africa Banking Academy Courses



There is a delicate balance to strike, though, between providing insights to business while at the same time enabling efficiency and exercising control.

## ***Participants gain valuable insight into: the business eco-system:***

- The finance value chain.
- High performing Finance organisations,
- Core operational Finance processes etc

## ***The evolution in business partnering***

- Determine what their business partners expect of them
- Master an easy-to-remember model for assessing, planning, and coaching a business-focused strategy,
- Understand why it is essential to be able to build relationships at more levels with their business partners,
- Increase their strategic relevance with their business partners etc), their personal impact, and how to influence effectively.

## ***Personal influence and performance***

Attendees will learn how to:

- Effectively influence others increases as one continues to move up in the organisation
- Network and collaborate for successfully influencing individuals, and clarify (current state and
- clarify (current state and future state definition), analyse (blockers and enablers of the future state) and strategise (identify high-impact low-cost options).

## ***Continuous improvement and application:***

- Participants are also introduced to a basic problem-solving methodology which they have to apply to the challenge identified during day two.

# PwC Africa Banking Academy Courses



Target audience	Topic	Duration
Bank Branch Managers	Branch manager development programme	7 - 12 months total completion time

## Content description/objectives

Why is branch manager development important?

Profitable growth at a local market level is essential for any bank in Africa. The branch manager is the custodian of both revenue growth and cost saving in the branch network.

Branch managers need to understand how they, as 'mini CEOs', fit into the broader structure of the bank and how they are dependent on other parts of the banking value chain to create value for customers.

This course will empower branch managers to 'own' all the balanced scorecard elements of branch performance by; creating a holistic view of the branch and key KPIs to focus on; empowering their teams to become catalysts for continuous improvement. The programme consists of six modules clustered together in five classroom-based sessions (blocks) over between seven months to a one-year period. Each module is followed by an application component as well as a preparation component before the next module.

The five sessions are:

- Session 1: Foundational Module
- Session 2: Sales 'Boot Camp'
- Session 3: Customer Service and Risk
- Session 4: Managing Self, Team and Business Change
- Session 5: Integration Simulation and Final Application



*PwC Pension Academy*



Pension Fund administration in Nigeria has evolved rapidly since the Pension reforms in 2004. New industry dynamics introduced by the amendment of the Pension Reform Act in 2014 has further created a demand for specialization within the industry.

PwC's Pension Academy has been set up to bring world-class learning solutions to Pension Fund operators in Nigeria. Our unique courses draw on combined expertise of our global Financial Service practice and the leading industry practitioners that serve as our partners.

Using our extensive footprint in Africa, the Pension Academy brings global insights and thought leadership into the local context to help our delegates deliver bottom-line results in their organisations. Our training sessions go beyond theory, aiming to be as practical and business-oriented as possible.

## ***Our Pension Academy differentiators***

Focus on delivering results and continued learning:

- All the programmes have a strong application focus, with delegates undertaking application projects that they must implement in their organisations within a set time frame
- All programmes support the Enterprise Learning 2.0 principles and encourage further learning and the socialisation of learning

PwC's Global African footprint

- There is virtually no training provider that has the African footprint that PwC has and that can offer an equally extensive in-country knowledge and facilitation capability



## ***The Executive Suite (Executive Management & Board)***

Advanced Pension Fund Administration	Board Members, Managing Directors, Executive Directors	2 days	<p>This course focuses on three major areas:</p> <ul style="list-style-type: none"><li>• Pension Fund Investment Management</li><li>• Actuarial Science &amp; Pension Fund Administration</li><li>• Optimizing Foreign Investments: the taxation perspective</li></ul> <p>The course provides delegates with insights to help them develop key strategies for investing optimally within a global economy. They would also explore the major factors that influence investment strategies, alternative investment strategies, currency hedging, modelling techniques and asset valuation basics. Other topics covered include:</p> <ul style="list-style-type: none"><li>• actuarial valuation cycle,</li><li>• key actuarial assumptions,</li><li>• ascertaining pension assets and liabilities</li><li>• contemporary Issues in International Taxation and E-Business</li></ul>
Business Optimization	Board Members, Managing Directors, Executive Directors	1.5 days	<p>This course focuses on three areas that are critical for driving optimum performance in Pensions businesses in tomorrow's world:</p> <ul style="list-style-type: none"><li>• Leveraging Digital Technology</li><li>• Organisation Restructuring</li><li>• Customer Service Management</li></ul> <p>The course will expose participants to the following topics through a blend of highly interactive sessions, case studies and activities:</p> <ul style="list-style-type: none"><li>• Digital innovations in pension administration</li><li>• Gaining competitive advantage through digital technologies,</li><li>• Mergers, Acquisitions &amp; Reorganizations</li><li>• Novation and Disposals: Addressing the Salient Issues in Corporate Transactions</li><li>• Customer Service Management innovations</li></ul>

# PwC Pension Academy



Corporate Governance 1.0: Building Board Efficiency	Board Members, Managing Directors, Executive Directors	1.5 days	<p>This course exposes attendees to salient issues around setting up and empowering the Board for greater efficiency and oversight support. It covers:</p> <ul style="list-style-type: none"><li>• the strategic responsibilities,</li><li>• roles, functions and value of Board members</li><li>• the National Pension Commission's Code of Corporate Governance</li><li>• Risk Management and Measurement</li><li>• Corporate Ethics &amp; Social Responsibility for Directors</li><li>• Crisis Management in Pension Fund Administration</li></ul>
---	--	----------	---

## *The Senior/Middle Management Suite*

Fundamentals of Pension Fund Administration	Heads Pension Administration, Investment Management, Finance	3 days	<p>This is our introductory Management course on Pension Fund Administration. The course focuses on the following core areas:</p> <ul style="list-style-type: none"><li>• Overview of the Nigerian supervisory &amp; regulatory framework</li><li>• Principles of actuarial valuations &amp; assumptions</li><li>• Pension Fund Investment Management</li><li>• Managing Foreign Investments for Tax effectiveness</li></ul> <p>Delegates will explore the Nigerian Pension Industry and the role of key players, current and future realities of the industry and the Principles of Pension Supervision. They will learn about the Actuary's role in pension administration, the actuarial valuation cycle, key actuarial assumptions, determination of pension assets and liabilities. This course will also expose participants to the following important topics:</p> <ul style="list-style-type: none"><li>• Financial Markets Basics</li><li>• Asset valuation &amp; analysis methods</li><li>• Managing alternative investments</li><li>• Investment risk assessments and analysis</li><li>• Contemporary Issues in International Taxation</li></ul> <p>Our approach to delivering our courses challenges participants to build concrete actionable steps to improve their organisation's bottom-line results through the different areas covered.</p>
---	--	--------	---

# PwC Pension Academy



Business Optimization in Pension Fund Organisations	Head IT, Head Customer Service in Pension Organisations	3 days	<p>Advancements in technology, in particular the digital space has brought with it heightened customer expectations and increased competition for business.</p> <p>This course will help Pension Fund businesses prepare for enhanced performance in our rapidly changing world. It focuses on equipping attendees with insights to improve their business operations from two perspectives: Digital Technology and Customer Service Management. The topics covered include:</p> <ul style="list-style-type: none"><li>• Redefining IT in the Digital Era,</li><li>• The Digital workplace</li><li>• Customer Service Management</li><li>• Risk Management</li></ul> <p>The course includes a Sales “Boot Camp” to sharpen delegates' ability to proactively evaluate and push enhancements to their product / service offering. Attendees will also learn how to identify new opportunities systematically and then translate them into new sales pipelines.</p>
---	---	--------	---





## *Oil and Gas Academy Courses*

# *Oil and Gas Academy*

## *Courses*



### *Middle Management to Executive level*

Cost Reduction and Optimisation

Board Members, Directors, Heads of Departments in Oil & Gas Businesses

2 days

Over the last one year, oil prices have been volatile. After a series of falls and short-lived recoveries throughout the past year, oil prices dipped towards the \$40 mark in August 2015. Many Oil and Gas companies have so far avoided the structural reforms required to thrive in the new oil future, relying instead on financial risk management and cuts to CAPEX, headcount and their supply base.

Oil and Gas companies must urgently address business fundamentals to ensure their strategy is well-defined, key capabilities clearly identified and their underlying cost structure is right-sized for the new environment. Players that adapt, survive and prosper while the oil price is low will emerge with a sustainable business model that could reap rich rewards when things become more favourable.

This course blends practical and simulation sessions to provide insights that will help attendees assess how prepared their organisations are to deal with the impact of these economic changes. It explores:

1. Industry response to date:
  - Hedging
  - Cost-cutting
  - Financing
2. How industry players can survive at the current state of \$50 (or less) per barrel:
  - Renewed business strategy that is truly driven by a company's capabilities
  - Right-sizing the cost base to sustainably deliver the chosen strategy in a 'lower for longer' environment

# *Oil and Gas Academy*

## *Courses*



### *Non-Technical Stakeholders*

Introduction to The Refinery Asset Lifecycle

Investors, Banks, Insurance Companies etc.

3 days

This course brings to bear PwC's global and local experience and expertise in supporting clients in the Refining sub-sector at different levels in the following areas:

- business case development,
- finance strategy development, restructuring,
- M&A and deal delivery,
- performance improvement and support in market entrance.

Attendees on this course will explore their options in the following phases in the refinery asset life cycle:

- Strategic planning;
- Project planning and budgeting;
- Project due diligence;
- Procurement and contracting;
- Project finance;
- Project execution and commission;
- Asset Operations and Maintenance



A photograph of a young man and woman in professional attire standing outdoors. The man, on the left, is wearing a light blue striped shirt, a dark blue tie, and a dark belt. The woman, on the right, is wearing a blue blazer over a red top, black pants, and a white bracelet. They are both smiling. The background is a blurred cityscape with a building and trees.

## *Special Interest Courses*

*Digital Suite of courses*

*IFRS Courses*

## ***The PwC Digital Suite of courses***

Most leaders today already know that digital developments are increasingly changing the world in which they operate and how they need to play. Consumer behaviour is also changing faster than companies can evolve their business models, operational processes, and technology platforms. The switched on business understands that digitization offers opportunities for growth and efficiency. Their leaders understand that their customers and stakeholders continuously benchmark them using their digital experiences in areas / sectors other than their own.

PwC's Digital suite of courses have been developed to help raise the level of Digital IQ in organisations in Africa, enabling them to become appropriately positioned to leverage the opportunities that digital trends present and support them on the digital journey to become innovative disrupters in their own right.

Our courses draw on PwC's pioneering thought leadership in digital technology and bring our wealth of experience across our global network to your local context. We adopt a practical and business-focused approach ensuring that our learners leave our courses fully equipped to deliver in their organisations.

### ***Our digital IQ course differentiators***

#### **Support your evolution from Digital Beginner to DigiRati**

Our courses help your people build their digital capabilities by giving due consideration to where you are in terms of your digital maturity.

#### **Focus on outcomes and continued development:**

Our courses are highly application driven, incorporating a 'rapid results' component where delegates must apply what they have learned in a named project

#### **Our African footprint**

Our African footprint is one of our strengths and one that no other training provider can easily match. This enables us to offer extensive in-country knowledge and facilitation capability that other providers cannot easily replicate.



# Digital Suite of courses



Digital Masterclass – Redefining IT in the Digital Era	<ul style="list-style-type: none"><li>·Chief Operating Officer (COO)</li><li>·Chief Information Officer (CIO)</li><li>Chief Technology Officer (CTO) in large, complex organisations</li></ul>	2 days	<p>This training helps to expand the focus of IT from backend operations to the entire enterprise, and create end-to-end solutions that link every function in a digitally optimized business model. This will help the entire IT organization become more open, responsive and customer-centric.</p> <p>The course will take participants through the process of developing functional requirements needed to support differentiating capabilities. They will also be taught on how these requirements will determine the IT architecture and applications needed to achieve the organisation's goals.</p>
Digital Masterclass – The Digital workplace	All Senior Management	1 day	<p>To make the most of digital trends, organizations need to take a strategic approach to how they design and organize their workplace.</p> <p>This course focuses on the key issues, requirements and considerations related to the creation of a digital workplace.</p> <p>Participants are equipped with practical knowledge on effective connectivity, communication and collaboration in the workplace. Furthermore, they gain an appreciation for how it reduces operational costs for the organisation.</p>
Digital Masterclass – Building a digital culture	All C-suite executives	1 day	<p>This course will help organisations build a culture that embraces digital media and the multichannel capabilities that will position their business to compete in a fast-paced, digitized, multichannel world.</p> <p>Attendees will become familiar with practical steps they can take to embed a new way of thinking and new behaviours into business operations, even on a large scale.</p>
Digital Masterclass – Strategic use of Unstructured Information	<ul style="list-style-type: none"><li>·Information Technology</li><li>·Marketing and Sales</li></ul>	2 days	<p>This training provides insight on the use of big data and analytics to develop better knowledge about customers, operations, employees, vendors and other assets; and apply that knowledge in new decisions and automated actions.</p>

# Digital Suite of courses



	<ul style="list-style-type: none"><li>·Strategy (Product Development)</li><li>·Customer Service Risk Management</li></ul>		
Digital Masterclass – Unlocking value from social data	<ul style="list-style-type: none"><li>·Social media managers</li><li>·Corporate Communications</li><li>·Marketing and Sales Customer Service</li></ul>	2 days	<p>This training exposes participants to opportunities enabled by Social media. It provides practical knowledge on enhancing the return on investments on marketing campaigns on social media. It also empowers participants with knowledge on effective lead generation and conversion on social media.</p>
Digital Masterclass – Enhancing Customer Experience	<ul style="list-style-type: none"><li>·Customer facing roles</li><li>·Customer Service</li></ul>	1 day	<p>This training focuses on using the right mix of digital channels to engage customers in order to create unique customer experiences that will contribute towards boosting the brand of the organisation.</p> <p>Participants will gain knowledge on digital technologies and the impact of their adoption on the relevant industries. Attendees will also explore various scenarios on customer experience and the effective use of digital technologies.</p>
Digital Masterclass - E-Government (Digital in Government)	<ul style="list-style-type: none"><li>·Federal Ministries, Departments and Agencies (MDAs)</li><li>·State and Local government departments and agencies.</li></ul>	2 days	<p>This course is specifically for public sector organisations. It focuses on helping public sector organisations leverage digital technologies to reinvent how they operate, improve the quality of their services and enhance efficiency and effectiveness.</p> <p>Participants will be exposed to digital tools and strategies that would help boost economic growth and enable governments improve their Government-to-Government (G2G), Government-to-Citizen (G2C) and Government-to-Business (G2B) services.</p>

# Digital Suite of courses



Digital Immersion	All executives	1 day	<p>This training immerses participants in the recent social and technology trends that are giving rise to digitisation. Participants are taken through the journey of digital disruption in different industries. The session also provides them with insight on digital technologies and how they are used to transform the way businesses operate.</p> <p>Delegates will build their understanding of the link between digital transformation and growth, profit, customer engagement and the brand of an organisation.</p>
Digital Deep Dive	All executives	2 days	<p>This course is a follow-up to the Digital Immersion course. This training will provide executives with a deeper understanding of what Digital is and the threats and opportunities enabled by it. Participants will question and expand their thinking by exploring scenarios that explain digital disruption and how businesses obtain competitive advantage through it.</p> <p>The course equips attendees with knowledge of digital ecosystems. Attendees also explore how these components interact with each other to provide innovative outcomes that meet the expectations of the rapidly evolving customer in the digital age.</p>



# IFRS Courses



International Financial Reporting Standards – IFRS, is not just about accounting – it is the business reporting language. Successful Organisations must speak this language to stay ahead of competition. The complexities of day to day IFRS application, reporting and the continuing changes to these standards require continuous skilling up, review and alignment of financial reporting and business processes.

PwC's IFRS Academy has been providing support to many of our clients in this area, helping to bridge any knowledge gaps and build vital skills. We have successfully delivered courses for various clients with delegate levels ranging from the Board to functional team staff.

Our offerings are different because they draw heavily on not just our global know-how, but also our extensive thought leadership and local expertise on the application of the IFRS. Our training methods are second to none and use materials that are relatable, to help break down complex accounting principles and drive home learning.

## Middle Management

IFRS General Deep-Dive Session

Heads of Finance,  
Senior Finance  
Practitioners,  
Finance Team  
leads

3-4 days  
or  
Weekend  
only  
option

This is a general course designed to help delegates gain an in-depth understanding of the IFRS.

Attendees will learn about the core principles of IFRS and the implications of the Standards for financial reporting and management. They will also explore potential reporting and disclosure challenges and how to address them.

# IFRS Courses



IFRS Deep-dive / Technical Focus session (Advanced)	Heads of Finance, Senior Finance Practitioners, Finance Team leads	1-2 days	<p>This deep-dive course provides attendees with the opportunity to undertake detailed learning in respect of a specific Standard. Delegates will explore the specific Standard in detail, examining the implications for reporting as well as how to operationalise the standard in their activities.</p> <p>Our deep-dive options include but are not limited to:</p> <ul style="list-style-type: none"><li>• Financial Instruments presentation - IAS 32</li><li>• Financial Instruments classification and measurement - IAS 39</li><li>• Financial Instruments Disclosures - IFRS 7</li><li>• Financial statements presentation - IAS 1</li><li>• Preparing cash flow statements - IAS 7</li><li>• Property Plant and Equipment - IAS 16</li><li>• Business combinations - IFRS 3</li><li>• Fair value measurements - IFRS 13</li><li>• Leases - IAS 17</li></ul> <p>There's a deep dive session for every standard.</p>
Industry focused IFRS training	Heads of Finance, Senior Finance Practitioners, Finance Team leads	1-2 days	<p>This course introduces participants to the IFRS with specific focus on industry related standards and issues.</p> <p>It exposes attendees to topical issues relating to IFRS and its adoption in the sector. It also seeks to help them understand how to adapt the Standards into the specific requirements and potential scenarios of their industry. Our courses cover the following industry sectors (amongst others):</p> <ul style="list-style-type: none"><li>• Financial services</li><li>• Energy, Utilities and Mining</li><li>• Manufacturing Industry</li><li>• Telecommunications</li><li>• Public sector</li></ul>
IFRS Refresher Training: Focus on New Standards	Heads of Finance, Senior Finance Practitioners, Finance Team leads	1-2 days	<p>This course builds on the General Deep-dive course. It introduces delegates to recently released IFRS Standards and amendments to existing standards helping to ensure that they remain up-to-date on the Standards and their implications for their organisations. Some of the standards covered include:</p> <ul style="list-style-type: none"><li>• New financial instruments standard - IFRS 9</li><li>• New revenue standard - IFRS 15</li><li>• New leasing standard - IFRS 16</li><li>• Other narrow scope amendments and ongoing improvements.</li></ul>

# IFRS Courses



IFRS Financial  
Statements  
Preparation Training

Heads of Finance,  
Senior Finance  
Practitioners,  
Finance Team  
leads

0.5 days

This course helps participants gain a hands-on perspective on how to prepare their financial statements in compliance with the relevant standards.



# About Us

For PwC, developing people and sharing knowledge are central to how we do business. We believe it is pivotal to the achievement of growth in our firm, our clients' businesses, industries and the broader economy.

The focus of PwC Advisory Academy is to:

- deliver value to our clients by helping them build the capabilities necessary for their people to drive business growth
- provide relevant and business-centred development offerings to our clients
- contribute to the advancement of the various professions covered by our advisory solutions in Nigeria, and across Africa
- help transform the communities we are embedded in by delivering highly skilled individuals able to deliver tangible results and add value

## **Why we are different**

PwC Advisory Academy is not a traditional learning institution. Our uniqueness is borne out of our deep

experience within our industry, our knowledge of the clients we serve, their businesses, the industries and national contexts in which they operate. As a result, we are subject matter experts in a variety of areas. The therefore focuses on delivering relevant learning and development solutions based on this knowledge, our global research and thought leadership.

## **Our faculty**

Our facilitators combine the best of multi-national, industry, consulting and research experience to deliver a world class learning experience for our delegates.

## **Our courses**

Our courses focus on a wide section of business areas across generalist and specialist disciplines. We have also structured them to support the unique development needs of our learners wherever they are on their career journey.

We offer public courses on selected topics as well as a wide range of bespoke training solutions. We are also, able to develop solutions in response to specific requests on a much broader range of topics





# Global Network of Firms



**Advisory  
Services**



**Assurance  
Services**



**Tax  
Services**

# Testimonials

“Key element of corporate governance - the importance of information in respect to type, quality, relevance, who and how; the Johari window and the risk management principles (ORCA, COSO), were very useful.”

- **Chief Financial Officer**  
Technology Company

“The coaching models have given me new insights.”

- **Head Treasury and Investment Banking**  
Oil & Gas Company

“Anticipating the job of my organisation and determining how to respond to it. Not to ignore or take for granted anyone within the organisation; everyone needs to be engaged in a team. Succession planning is key and should begin from the day a staff joins an organisation.”

- **Director of Finance**  
Regional Education Council

“My best parts about the training were the clarity of the presentation and the manner in which the facilitator answered the questions - Impressive!”

- **Head Information Security**  
Financial Institution

“The use of different module techniques was very useful.”

- **Station Manager**  
Oil & Gas Company

“The sessions were highly stimulating and rewarding. The facilitator inspired us to think out of the box. The activities made the points to register clearly in our minds.”

- **Acting Director**  
A Regional Education Council

“The sessions were interactive.”

- **Manager Technology and Infrastructure**  
Financial Institution

# Contacts



## ***Uyi Akpata***

Country and Regional Senior Partner,  
Nigeria and West Africa  
Tel: 234 1 271 1700  
M: 234 802 290 1194  
Email: uyi.n.akpata@ng.pwc.com



## ***Pedro Omontuemhen***

Partner, PwC Business School  
Tel: 234 1 271 1700  
M: 234 802 291 3264  
Email: pedro.omontuemhen@ng.pwc.com



## ***Dr Bert Odiaka***

Partner, Nigeria Advisory Leader  
Tel: 234 9 291 9302  
M: 234 803 471 8674  
Email: bert.i.odiaka@ng.pwc.com



## ***Cyril Azobu***

Partner, Consulting Leader  
Tel: 234 1 271 1700  
M: 234 805 802 1565  
Email: cyril.azobu@ng.pwc.com



## ***Ian Aruofor***

Partner, Deals Leader  
Tel: 234 1 271 1700  
M: 234 805 609 9667  
Email: ian.aruofor@ng.pwc.com



## ***Mary Iwelumo***

Partner, Strategy Leader  
Tel: 234 1 271 1700  
M: 234 803 301 3035  
Email: mary.iwelumo@ng.pwc.com

# Contacts



## ***Ibironke Tolu-Ogunpolu***

People and Organisation (Advisory) Leader  
Tel: 234 1 271 1700  
M: 234 704 620 4767  
Email: ibironke.tolu-ogunpolu@ng.pwc.com



## ***Moyosore Ola-Oludiya***

PwC Business School  
Tel: 234 1 271 1700  
M: 234 813 859 7751  
Email: moyosore.ola-oludiya@ng.pwc.com



## ***Olabisi Adeshina***

PwC Business School  
Advisory Academy  
Tel: 234 1 271 1700  
M: 234 815 299 8686  
Email: olabisi.adeshina@ng.pwc.com

***Creating value  
that matters***

## **PwC Offices in Nigeria**

### **Head Office**

5B Water Corporation Road  
Victoria Island  
P. O. Box 2419  
Lagos  
T: +234 1 271 1700  
F: +234 1 270 3108

### **PwC Business School**

17 Yesufu Abiodun Street  
Oniru  
Lagos  
T: +234 1 271 1700  
F: +234 1 270 3108

### **Abuja**

Plot 1129 Zakariya Maimalari Street  
Central Business District  
Abuja  
T: +234 9 291 9302-4  
F: +234 94 613 747

### **Port Harcourt**

35 Woji Street  
GRA Phase II  
Port Harcourt  
Rivers  
T: +234 84 571 513  
F: +234 84 237 959

Email: [enquiry@ng.pwc.com](mailto:enquiry@ng.pwc.com)

Website: [www.pwc.com/ng](http://www.pwc.com/ng)

Social media: [www.twitter.com/PwC\\_Nigeria](http://www.twitter.com/PwC_Nigeria),  
[www.linkedin.com/company/pwc\\_nigeria](http://www.linkedin.com/company/pwc_nigeria)

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 157 countries with more than 208,000 people who are committed to delivering quality in assurance, advisory and tax services. Find out more by visiting us at [www.pwc.com/ng](http://www.pwc.com/ng)



© 2016 PricewaterhouseCoopers Limited. All rights reserved. In this document, "PwC" refers to PricewaterhouseCoopers Limited (a Nigeria limited liability company), which is a member firm of PricewaterhouseCoopers International Limited, each member firm of which is a separate legal entity.