



Gearing up for growth: The tax standpoint

“More than just tax filing”

Azlan owns a manufacturing business. The company has been doing considerably well for a good 7 years, operating in Malaysia.

Now, Azlan thinks the time is right to introduce a new product based on foreign technology to export to overseas markets.

However he notices that his tax bill is increasing every year. He is unclear whether there are any tax breaks available and whether he or his company will qualify

What did Azlan do?

Got help on understanding what tax incentives apply to the manufacturing industry and his business.

***Are you in a similar situation?
We can help.***

Getting back what your business deserves

***“After all, it used to be my
business. I need to know
it’s taken care of”***

The Chans own a family business. After running it for more than 15 years, they have decided that it was time to sell the business, but at the right price.

Building the business from scratch, they know it is worth a lot. But, the Chans needed help with estimating how much money it is worth.

Who do they speak to? Does selling a business mean spending more? The Chans were unclear about what to prepare for a successful transaction.

They knew they wanted a willing buyer who would meet their offer price, with little question. Where do they start?

What did the Chans do?

Sought independent advice on valuing the business, what's involved in the deal process and get support on negotiations.

***Are you looking for something similar?
We can help.***

What if someone believed in you and your vision, the same way you do?

PwC Entrepreneurial & Private Client (EPC) Services.

It’s what we do.



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What's on
your mind? 

Business is personal, and you know it best

You have been in business for a number of years and are looking to grow it further. Or perhaps you want to know how you can preserve your family's wealth – and pass it on to the next generation.

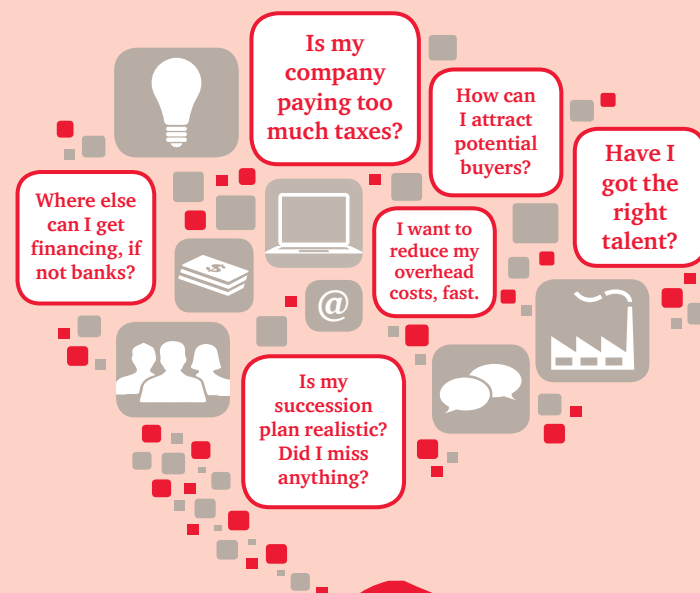
At some point, you might have been thinking about:

- Reducing tax
- Going public
- Getting funding
- Optimising cost structure
- Expanding - locally or internationally
- Merging intergenerational ideas and experiences

“All good businesses are personal. The best businesses are very personal.”

*Mark Cuban
American sport
businessman, investor and
philanthropist*

We can help.



Have a chat with us

Come Think With Us

See your business
in a fresh
perspective.

Call us and we'll arrange a session
at no cost to you.

What is it?

A 2-hour, informal brainstorming session with PwC advisors, concerning your business aspirations, challenges or issues.

What do you get?

What you get depends on what you want our discussion to focus on.

After the session, usually, we will present a roadmap summarising the key issues with an initial strategy for each. From there we can help you develop a practical plan for sustainable success.

For how much?

Only your time and a willingness to share your aspirations, challenges and issues in confidence.

“We bring you the perspective of a third party with industry knowledge, business consulting, tax and accounting expertise.”



From the left:
Mark Pui, Fung Mei Lin, Eric Ooi and Herbert Chua

PwC Entrepreneurial & Private Client (EPC) Services group is a team of business advisors dedicated to helping entrepreneurs and family business leaders.

Find out more at www.pwc.com/my/epc