



## PwC Deals

# Deal Execution

Our wide spectrum of Integrated Services and Professionals from every industry will work with you throughout all aspects of your transaction

## Deal Services

### Integrated service in each stage of your transaction

- Our integral model, unique in the market, helps design and execute the right strategy relying on specialists by industry and discipline.
- PwC is your strategic advisor for generating the added value you are looking for in your transaction.
- We count with a practice with large experience in the different stages of a transaction (pre/post deal): Strategy, Corporate Finance, Due Diligence, Valuation, Structuring, among others.

We **maximize** the **value** of your transaction with a **structured, coordinated and agile** process, protecting the company's regular operations with the least disruptions and distractions for shareholders, managers and personnel.

We coordinate the integral process of the transaction

We reduce the risk of the operation

We help you reduce the learning curve



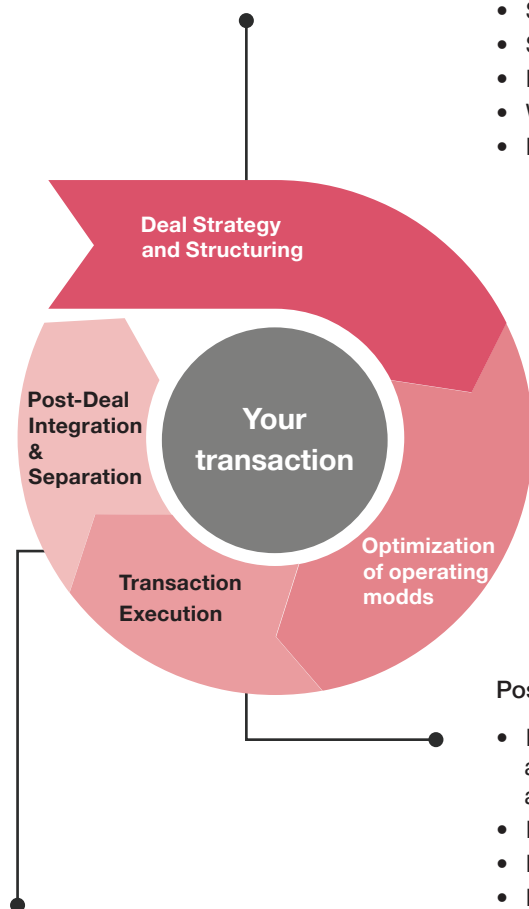
# One single firm, one single solution for every aspect of your transaction...

## Corporate Strategy and Structuring

- Deal Strategy: target selection criteria
- Business objectives alignment
- Analysis of the competitive landscape
- Optimization of operating models
- Tax and legal strategy
- Analysis of potential divestitures

## Corporate Finance and Structuring

- Purchase/sales mandate/alliance
- Private and public financing (debt/capital)
- Securitization
- Syndicated loans /club deals
- Project Finance
- Working capital, leasing, fixed assets
- Derivatives and/or hedging



## Post-Deal Integration & Separation

- Evaluation of accounting effects and advisory in processes of conversion to accounting norms (IFRS, US GAAP, NIF)
- Impairment testing
- Business operative integration
- Purchase Price Allocation (PPA)

## Transaction Execution

- Due Diligence sell side/buy side
- Valuation (businesses, financial instruments, pensions)
- Identification of synergies and analysis of projections
- Price adjustments
- Identification of differences in accounting standards (GAAP)



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