

An Integration Pulse Check identifies issues and enables leaders to agree course corrections / surface untapped value

Integration Pulse Check Process

Review

Interviews with key stakeholders

Assess

Consolidate input against key criteria and benchmark against best practice

Diagnose

Review output to identify key areas of concern and opportunities

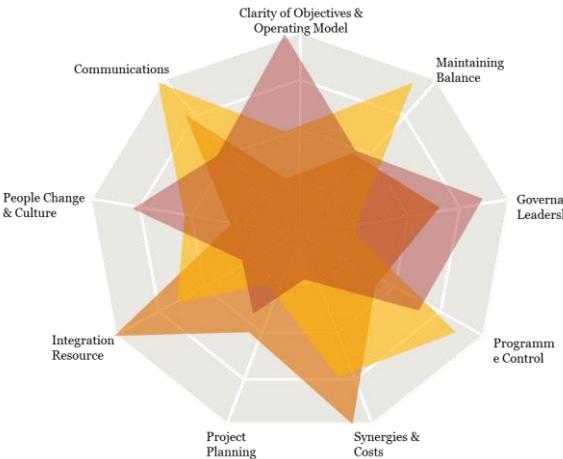
Adjust

Agree course corrections

Addresses common questions:

- What is the level of certainty on realisation of planned synergies?
- Do leaders share the same approach?
- Is the governance structure effective?
- Are workstreams aligned and delivering to the same pace?
- Are workstream and project plans robust?
- Are safeguards in place to protect core business?
- Have all the critical people issues been addressed?

Stakeholder feedback can be categorised and measured



Value Provided:

- Rapid feedback without disrupting business
- Surfaces latent issues / value
- Recommendations qualified by both quantitative and qualitative input
- Provides focus for management to address and adjust approach
- Clarifies deal value of integration
- Refreshes and reinvigorates programme
- Identifies lessons learnt to apply towards future M&A activity