

PwC's Academy

Mergers and acquisitions (M&A)

10 April 2024

Across the world, M&A transactions are reshaping the corporate and business landscape while becoming increasingly complex and time critical. This training will take you inside the deal - from strategy, timeline and documentation to execution and some of the post merger considerations. Whether your company is private and public or looking to invest or sell, you will gain international knowledge and local experience with us to lead M&A transactions and create value to your teams.

Training Agenda

1. Types of M&A transactions
2. Timeline and initial documentation
3. Legal due diligence
4. SPA and application of local laws
5. Representations, warranties and indemnities
6. Typical ancillary documents
7. Dispute resolution
8. Limitation and exclusion clauses

Who is this training for?

- ✓ Lawyers, in-house legal counsels
- ✓ Compliance officers
- ✓ M&A managers
- ✓ Investment managers
- ✓ Management team members
- ✓ Directors

Training Details

Registration: 8:45 - 9:00

Workshop: 9:00 - 17:00

Language: English with Mongolian translation

Location: To be confirmed

Certificate: PwC attendance certificate



Training Fee:

900 000₮ + VAT

Tutors

Hugh Owen

Head of Legal Business Solutions,
CEE Counsel M&A



Education and Qualification

Hugh is Head of Legal Business Solutions for PwC CEE including Mongolia.

Hugh is PwC's external counsel in **M&A with more than 25 years of experience** in legal consulting. Hugh works on English law M&A, as well as general M&A support. He advises in connection with a variety of large-scale corporate and commercial transactions throughout C&SEE, in the telecommunications, media & technology, banking, insurance, energy, real estate and healthcare sectors.

Hugh also assists in PwC client-facing training through the PwC Academy, as well as providing internal M&A training to PwC C&SEE legal and transactions team members.

Main areas of expertise

- M&A, SPA support
- Negotiations

Education/qualifications

- Bachelor of Laws
- Admitted as a Solicitor in England and Wales 1996

Rankings

- 'Senior Statesperson' - Chambers 2023 CEE Corporate/M&A
- Band 1 (one of four lawyers) - Chambers 2018, 2017 CEE Corporate/M&A
- Band 2 – Chambers 2022, 2021, 2020 CEE Corporate/M&A
- Highly regarded – IFLR1000 2020

Amarjargal Batchuluun

Manager,
Tax, Legal and People Services



Education and Qualification

Possesses extensive knowledge in M&A, corporate and commercial law and legal transaction support. Over 10 years of professional experience. Admitted to practice law in Mongolia.



Contact information:



+976 7000 9089



mn_academy@pwc.com



A complete calendar of training courses can also be found on our website [HERE](#)