

Regional PwC's Academy Online training catalogue for Southeast Europe



The topics we prepared for you (click the training title for more information):



<u>CIPD Associate Diploma in People Management</u>	Dates: on request
<u>Legal Transformation Programme</u>	December– March
<u>Management Essential Skills</u>	3 November – 16 December
<u>PwC's Mini MBA</u>	13 October – 17 December
<u>PMP PREP</u>	1-16 December

<u>Coaching Skills for Managers</u>	23 November - 8 December
<u>Project Management</u>	27-29 September
<u>Business Coaching Diploma (BCD)</u>	13 October - 11 February
<u>DiplFR</u>	17-18 November '22
<u>Ready for the digital future?</u>	28-29 September

<u>Finance for Non-finance Pros</u>	17 and 18 November
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[Our contacts](#)



CIPD Associate Diploma in People Management



Dates:

TBC

Time: 9am-1pm CET

Time investment:
19 half days,
during 8
month

Price: 3200 EUR + VAT



Language: English

Lecturers: professionals
Accredited by CIPD

A CIPD qualification connects you with your peers and gives you the strategies you need to increase your knowledge and skills to boost your career and make an impact.

The program starts with an intro webinar, consists of 7 modules and 18 training days.

Modules: Organisational performance and culture in practice; Evidence-based practice; Professional behaviours and valuing people; Employment relationship management; Talent management and workforce planning; Reward for performance and contribution; Leadership and management development.

Who is this programme for?

The CIPD Associate Diploma in People Management qualification is perfect for you if you enjoy developing and managing people. You will expand your knowledge of HR – helping you focus on what matters most to you.

What is CIPD?

The CIPD is a professional body for experts in people at work. For more than 100 years, they have been championing better work and working lives by setting professional standards for HR and people development, as well as driving positive change in the world of work.



Coaching Skills for Managers



Dates:

November 23-24, 2022
December 7-8, 2022

Time: 9am-5pm CET

Time investment:
4 training days

Price:

Early bird: 1200 EUR + VAT until October 23, 2022

Regular: 1500 EUR + VAT

20% discount for 2+ participants from the same company;

20% discount for PwC Alumni



Language: English

Lecturers: Žana Goić Petričević,
Pilar Cabral Majerović

Designed for Professionals by Professionals

As a way of managing people, coaching differs from the traditional corporate "command and control" approach and is more and more expected from managers as a leadership style in order to positively impact their teams, and, often even beyond, the organisation as a whole.

One can argue that it is impossible for a manager to act as a coach, given his/her position. We would challenge this as possible; but, it demands high levels and quality of empathy, integrity and detachment, as well as curiosity and a determination to adopt a fundamentally different approach with ourselves and with the team.

In this training you will discover what a coaching mindset is, focusing on presence, deep listening and asking meaningful questions.

It is not about you becoming a coach, it is about acquiring coaching skills and tools that you will immediately be able to implement in your work environment. It is about leading by example for the benefits of each of your team members, to allow growth, purpose and motivation.

Have you ever wondered how much your leadership style impacts your team dynamics?

Join us now to maximise your potential as a leader and as a person.

Who it is for?

The course is suitable for leaders, managers, line managers, team managers, HR professionals, and everyone who is interested in learning and developing coaching skills that will enhance your overall effectiveness as a leader.

Training consists of 4 modules:

Module 1: Coaching Mindset

Module 2: Coaching skills

Module 3: Coaching tools

Module 4: Team coaching



Legal Transformation Programme



Dates:

Session 1: Dec 8-9 (2pm - 5pm CET)
Session 2: Dec 15 (2pm-6pm CET)
Session 3: Jan 17-18 (2pm-5pm CET)
Session 4: Jan 26-27 (2pm- 5pm CET)
Session 5: Feb 3 (2pm-7pm CET)
Session 6: Mar 2-3 (2pm-5pm CET)
Session 7: Feb 9-10 (2pm- 5pm CET)
Session 8: Feb 23-24 (2pm-5pm CET)
Session 9: March 9-10 (2pm-5pm CET)
Session 10: Mar 16- 17 (2pm-5pm CET)

Time investment:
2 times a week,
4 to 6h per day,
during 4 months

Price:

Level 1 eur 900 + VAT Levels 1 and 2 - eur 1800 + VAT
Level 2 eur 1000 + VAT Levels 1,2,3 - eur 2700 + VAT
Level 3 eur 1100 + VAT



Language: English

The Sessions and Workshops are delivered by experts from across Europe and beyond.

Our Legal Transformation Programme is focused on teaching participants how to create an innovative mindset, and how to apply technologies and business skills towards becoming more competitive and successful in a rapidly changing legal services market. During the programme, participants will experience a match of cutting edge knowledge supply and hands-on technology application through interactive lectures and workshops delivered by experts from across Europe and beyond.

This training programme is intended for legal, IT and business professionals employed with law firms and legal departments.

If you want to find out how you can become involved and take charge of an ongoing legal market transformation, our Legal Transformation Programme is for you!

Why is this programme important?

Market research results and reports show that the top two transformations in the delivery of legal services will involve greater use of technology and greater degree of specialization. Furthermore, 70% of legal professionals have reported the lack of technology knowledge and skills, and not understanding operating systems that use technology as the top reasons for employee resistance to new technologies. More than one-half of lawyers across both Europe and the USA expect to see some impact from transformational technologies such as Artificial Intelligence (AI) and Blockchain however, less than 24% of them have reported that they understand technology (“The Future Ready Lawyer Survey”, Wolters Kluwer 2019). Taking the foregoing into account, one could argue that mastering the art of addressing these challenges could be the first and fundamental requirement, not only for legal professionals but also for other business and IT professionals in the legal industry, to stay afloat and competitive in the changing legal market, which is shaped predominantly by new technologies, new competitors, increasing client expectations, technology-based regulation, and events of global magnitude (i.e. pandemics).

This is where we come in!

Three training packages are available, please contact us for more information.



Project Management



Dates:
September 27 - 29, 2022

Time: 12am-5pm CET

Time investment:
3 days in a row, 15h in total

Price: 250 EUR + VAT



Language: English

Lecturer: dr Zorana Boltić

This program has been designed to provide understanding of the importance of project management methodology and approach, and to lead participants to develop the same approach towards project management issues. It is also designed to help reduce the stress associated with project management activities, and to increase the chances that the project will be completed on time, within budget and to the required quality.

In addition, through practical exercises, participants will learn about the most important project management tools and techniques.

Who is it for?

- Persons who manage diverse projects in addition to their primary daily duties
- Persons who manage projects on a daily basis
- New project managers

After the training, you will be able to:

- Initiate, plan, execute, monitor and control, and close a project
- Understand and manage all project participants
- Manage a project with a view to achieving business goals
- Understand the processes necessary for the successful completion of a project



Business Coaching Diploma (BCD)



Dates:

13-15 October 2022
10-12 November 2022
15-17 December 2022
19-21 January 2023
9-11 February 2023

Time: 9am-5pm CET

Time investment:
15 days,
during 5 month

Price:

Early bird: 3500 EUR + VAT until September 15, 2022
Regular: 3800 EUR + VAT
20% discount for 2 or more applications from the same company



Language: English

Lecturers: Žana Goić Petričević,
Pilar Cabral Majerović,
Joanna Zawada Kubik

The program aims to provide essential knowledge and coaching skills, engaging you in the practice of a qualified, professional coach.

It also supports leading teams and businesses, through a strong coaching leadership style.

The program is certified by: International Coach Federation (ICF) i European Mentoring and Coaching Council (EMCC).

Who can be interested:

The course is highly relevant for managers, senior leaders, HR professionals, business skills trainers, consultants and everyone who is interested in coaching and personal growth.

Advantages for participants:

- Adopting a coaching approach in communication with colleagues and business associates
- Higher level of self-awareness and self-control in demanding situations
- Ability to motivate team members and colleagues to progress in professional and personal development
- Overview of training tools that have proven most effective in business context
- Better relationships with clients, business partners and colleagues

The program consists of:

- 156 coach training hours
- 15 training days
- 7 group supervisions
- 3 individual mentoring sessions
- 3 individual coaching sessions
- 5 observed coaching sessions



DipIFR



Dates:
TBC

Time:
TBC

Time investment:
16 days,
2 times a week,
During 5 month

Price: 1300 EUR + VAT
*ACCA DipIFR registration and exam fees are not included.

Language: English

Lecturer: Chris Ragkavas



What is ACCA Diploma in IFRS?

ACCA Diploma in IFRS is an international qualification in International Financial Reporting Standards, developed by the leading professional accounting organization - Association of Chartered Certified Accountants (ACCA). Obtaining this qualification will raise your professionalism in IFRS to the next level.

Who is the DipIFR for?

This online program is intended for professionals working in accounting, audit and finance who want to take a qualification exam in International Financial Reporting and broaden their knowledge of the theoretical and practical aspects of IFRS.

Why study with PwC's Academy?

PwC has extensive experience in providing IFRS services and trainings/ Our experts have experience in practical application of IFRD and are ACCA certified specialists. PwC provides materials designed by PwC experts with proven experience in important topics. We provide you with regular support and attention of the trainer and close control over the learning process during the whole training period. Our tutors are experienced in teaching as well as experts in IFRS, they will provide you with practical examples and implications to your practice.

The training includes:

- Online Workshop courses
- Study materials including materials developed by PwC experts
- Advisory support of trainer during the training course and up to the exam
- Mock exam and interim tests marked by tutor and returned to students



Management Essential Skills



Dates:

November 3-4, 2022

November 21-22, 2022

December 15-16, 2022

Time: 9am-12:30pm CET

Time investment:

6 half days

Price: 450 EUR + VAT

Language: English

Lecturer: Tim Kemp



Series of 3 modules on key topics for professional development of successful managers.

Module 1: Focus on Self - the critical role and abilities of the Manager

This module will focus on the fundamentals of management functions and skills.

Topics: Role and importance of the Manager; Prioritisation; Expectations and clarity; Decision making; How our brains react to stress; How do we build resilience; How do we create a healthier workplace; Own image and behavior in terms of building and re-building trust

Module 2: Focus on Others - the impact we have on managing others

If the first module of the program was about ourselves, this module is about the impact we have on others. We will focus on how change invariably generates a range of responses in the people we manage – from resistance and disapproval to quieter denial and depression.

Topics: The art of delegating; The skill of giving (and receiving) effective feedback; Ways of influencing upwards; The neurological drivers that affect performance; Holding critical conversations; Dealing with unhelpful emotions; Using coaching to improve performance

Module 3: Focus on Business - from effectiveness to shaping trends in people management

The last module is about business effectiveness. Or, if you like, the link between individual performance and business contribution.

Topics: Managing performance; Defining and measuring meaningful performance metrics; Dealing with a diverse and multi-generational workforce; Creative thinking; The need for leadership; Creating high performing teams



PwC's Mini MBA



Dates and times:

- 1. Project Management and Leadership**
Oct 13-15, 2022 (10am-4:30pm CET)
- 2. Enabled Organisation**
Oct 31, Nov 1, 2022 (1pm-7pm CET)
- 3. Marketing**
Nov 17-18, 2022 (3pm-7:00pm CET)
Nov 19, 2022 (10am-2:00pm CET)
- 4. Business Mapping/Corporate Strategy**
Nov 25-28, 2022 (10am-4:30pm CET)
- 5. Finance**
Dec 1-2, 2022 (3pm-7:00pm CET)
Dec 3, 2022 (10am-2:00pm CET)
- 6. Innovation / Linking it all together**
Dec 14-17, 2022 (10am-4:30pm CET)

Time investment: 17 half days, during 3 month

Price:

Early bird: 2200 EUR + VAT until February 25, 2022

Regular: 2400 EUR + VAT



Language: English

Lecturers:

Miro Smolović, Lazar Džamić, Tim Kemp,
Nemanja Đerković, John Hughes

PwC Mini MBA training program is focused on developing the most important business skills.

The training course provides participants with a clear picture of organizations, their structure and management methodology. Participants will have the opportunity to acquire the knowledge that has value and can be used in everyday business activities.

The program consists of 9 modules:

- 1: Project Management in everyday business
- 2: Leadership in 21st Century
- 3: Innovation & Creative Thinking
- 4: Marketing in the digital age
- 5: Accounting Basics & Financial Management
- 6: Enabled Organization
- 7 and 8: Business Mapping, Ethics & Corporate Governance/ Corporate & Business Strategy
- 9: Linking it all together

The training course is intended for managers at all levels in all lines of service, owners of small and medium-sized enterprises and those who intend to start their own businesses.

Managing an organization or its segment requires specific and very often diverse business skills and knowledge. Therefore, it is very important that managers have the relevant knowledge on company's operations and understanding of company's strategy, human capital, marketing and other operational challenges.



PMP PREP



Dates:

December 1, 6, 7, 9, 12, 13,
15, 16, 2022

Time: 12am-5pm CET

Time investment:

8 half days during one month,
40h total

Price: 1000 EUR + VAT

Language: English

Lecturer: Miro Smolović



This intensive 8-day course is designed to completely prepare you for the PMP exam in a fun and effective manner - with heavily reduced studying after class!

In addition to unique games and activities, there are exercises and techniques designed specifically to increase both learning and knowledge retention, giving students not only the knowledge they need to pass the exam in only four days, but also to become a better project manager - without rote memorisation.

What to expect during the class?

There will be homework each day - but on the bright side, you should not expect forced changes to your lifestyle, or boredom of any kind. Expect to work individually and in groups, to work with games and exercises, and to participate to the fullest. Have fun, learn, and know that you are going to pass the exam!

Course materials will include Rita Mulcahy's PMP® Exam Prep book, PM FASTrack® exam simulation software, and Hot Topics Flashcards, plus additional materials not available to the public. The book includes hundreds of pages of detailed review materials including coverage of material not in the PMBOK®, sample exams, exercises and activities.

Note: these materials are included as part of the course, and you will not receive a discount on your course registration if you already own any or all of them.



Ready for the digital future?



Dates:

28-29 September 2022

Time: 9am-4pm CET

Time investment:
Total of 14 hours

Price:

Early bird: 400 EUR + VAT until September 9th, 2022

Regular: 500 EUR + VAT



Language: English

Lecturers: Bruno Čurčija, Adrian Gjergjizi, Matej Križnjak, Saša Kendjel, Ante Strize

Why is digital future an imperative?

Digital technology is now applied to almost every part of industry. Conventional businesses are suffering because they failed to meet customers demand. Technologies are changing quickly and businesses that choose to stay 'conventional' will be either disrupted or outcompeted by those who applied digital transformation.

This training is designed to provide the basic knowledge of data visualization, data analytics, digital trends and intelligent tools that will help you to increase your efficiency, save time and most importantly stay on top of the latest technology trends.

The program consists of five topics:

- **Module 1: Digital transformation strategy**
- **Module 2: Data analytics**
- **Module 3: Maximizing your data with SQL**
- **Module 4: Robotic process automation**
- **Module 5: Predictive analytics**



Finance for Non-Finance Professionals



Dates:

17 and 18 November

Time:

9am-4pm (EEST) - 17th

9am-2pm (EEST) - 18th

Time investment:

2 half days during one month,
12h total

Price: 250 EUR + VAT



Language: English

Lecturer: Nemanja Djerковиć

This training has been designed to provide better understanding of the main principles of Accounting and Financial management. It will be focused on topics such as budgeting, analysing financial statements and key performance indicators relevant for the decision making process, etc.

The course:

- provides non-financial managers with a greater understanding of the way finance affects their business performance;
- enables managers to develop their strategic thinking and ability for planning, and helps them to think big in the corporate world.

Target audience: business owners and non – finance managers.

Knowledge of the main aspects of finance allows managers to both understand and initiate opportunities for increased return-on-investment within their remit and for the business as whole.



Contacts



For more information, please contact our office from your country:

PwC's Academy Serbia:
rs_pwcakademija@pwc.com

PwC's Academy North Macedonia:
mk_academy@pwc.com

PwC's Academy Slovenia:
si_academy@pwc.com

PwC's Academy Bulgaria:
bg_pwcacademy@pwc.com

PwC's Academy Montenegro:
tanja.raznatovic@pwc.com

PwC's Academy Bosnia and Hercegovina:
ba_pwc_academy@pwc.com

PwC's Academy Croatia:
hr_pwc_academy@pwc.com

PwC's Academy Albania:
iris.qirjaqi@pwc.com

* If your country is not listed,
please contact:
rs_pwcakademija@pwc.com