

PwC Legal Middle East

# Energy & Projects



# An overview

As the only Big 4 firm with an integrated law firm in the region, PwC Legal offers a truly integrated approach to professional services for our Middle East clients.

Established in the region for over 40 years, PwC's Middle East network covers 12 countries, over 20 offices and employs more than 4,000 people. PwC Legal Middle East has been strategically based in Dubai for the last 10 years as a hub for our regional legal services offering and to ensure proximity to our network of Middle East clients. We cover the Middle East through our 50-strong team of lawyers and legal professionals located in the region, and our network of preferred and trusted regional local firms with whom we regularly work.

## PwC Legal Middle East

PwC Legal Middle East delivers quality, integrated legal advice seamlessly alongside PwC's other regional lines of service in a multi-disciplinary end to end offering, combining our legal capabilities with the expertise which exists across PwC. The ability to embed legal advice more fully into our advisory services allows us to better help our clients solve their complex challenges and problems.

Each of our legal service offerings is managed by a dedicated, specialised and experienced team with regional and local market expertise.

Our clients in the Middle East include public and private companies, governments, banks, investment houses, sovereign wealth funds, family businesses and non-profit organisations based within the region and around the globe.

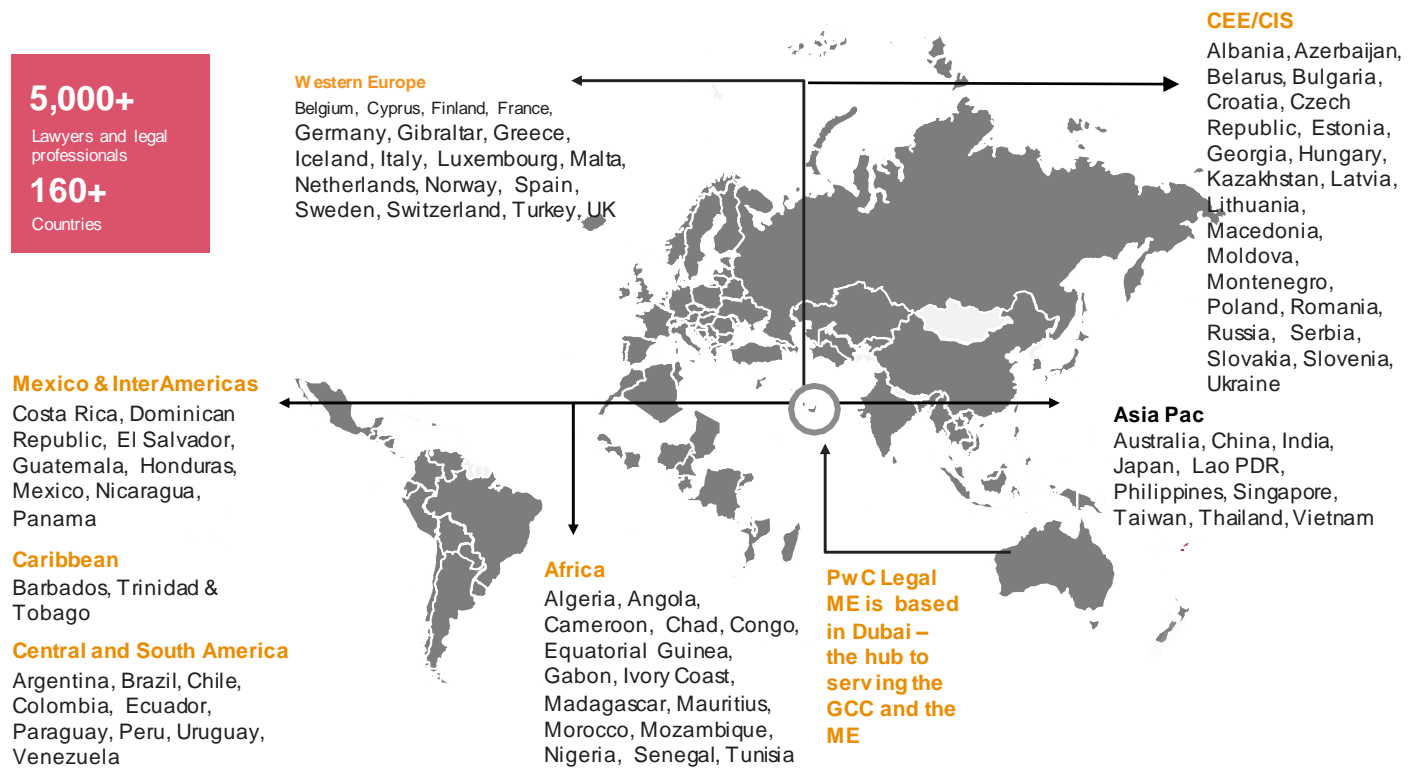
We have a strong, multicultural, multi-skilled team of staff with a successful track record of building close relationships with our clients.



# Our global coverage

As the largest legal services network by geography - with more than 3,500 lawyers in over 100 countries and entity governance, as well as compliance and immigration law services in over 170 countries - we have the right people in the right places when you need them.

We have been long-established in the Middle East, with over 60 lawyers and legal professionals based in and working across the region. Our award-winning Middle East legal team is conversant with regional cultures, languages, laws and business processes and provide standards of delivery expected from a premium international law firm.



## Why PwC Legal Middle East?

### One-stop-shop proposition –

Our integrated team with experts in the UAE and the wider Middle East region is able to cohesively and efficiently support you throughout the transaction cycle.

### Our team of experts has extensive experience and has advised on multiple deals in the Energy Sector –

We will leverage knowledge from our industry experts to ensure you receive high quality and relevant advice.

### Our commitment to you

– We are committed to building a long term relationship with you as a trusted advisor. Our team is based in the UAE, dedicated to the local market and has the support of a global network of

### We are the advisor of choice –

We are the Middle East market's leading transactional team, advising on around 150 cross-border transactions per year over the last 10 years.

### Common approach and consistency in reporting –

Our reporting approach delivers shorter, more focused reports, with clear views on the key drivers, risks (both financial and legal) and issues in valuation.



## Our Energy offering

Our Energy Projects practice has extensive experience of advising our domestic and international clients in the Oil & Gas and Power & Water Industries in the GCC and the wider MENA Region. Our clients include national oil companies, international oil companies, governmental bodies, engineering procurement and construction contractors, drilling companies and oilfield services companies.

We have worked on project documentation in the power and water industries in the GCC including Power Purchase Agreements EPC, Operation and Maintenance Agreements and Long Term Service Agreements.

## Corporate and Commercial

Our Energy team are specialists in providing a range of commercial activities in the sector, including:

- Legal advisory and project-focused support on infrastructure and construction projects, such as oil & gas and power & water projects, including advising on the tendering process and negotiating the project development agreements on both sponsor and government sides;
- Advising on upstream production sharing agreements, joint venture and joint operating agreements;
- Advising on the legal aspects of exploration and appraisal drilling operations, development activities and production operations;
- Advising on construction and tie-in agreements, transportation and proximity agreements, drilling contracts and service agreements;
- Advising on power project agreements including Power and Water Purchase Agreements, Common Tendency Agreements, EPC Agreements, Operations and Maintenance Agreements and Long Term Services Agreements;
- Drafting standard terms and conditions for all types of bespoke commercial contracts; and
- Advising and negotiating in respect of commercial contracts.





# Recent wins

## **ENOC**

Advising ENOC on the development of a licensing & regulatory framework for trading of petroleum products in the Emirate of Dubai in respect of Federal Law No 14 of 2017

## **Department of Energy**

Advising the DoE on the implementation of the newly enacted District Cooling Regulatory Framework

## **University of Oman**

Legal advisory in respect of the feasibility studies, due diligence, project development, framework and project documents for the new University City Project in Oman.

## **Major Construction Project in the UAE**

Advising on the debt recovery and legal restructuring of a major infrastructure development in the UAE.

## **Major International Oil Company**

Implementation of the Middle East aspects of a global carve out and restructuring project for a major international oil company.

## **Coretrax**

Advising Coretrax on its business structure in the KSA which included advising on the joint venture set up and compliance with the IKTVA programme (In Kingdom Total Value Add)

## **A GCC State Owned Oil and Gas Company**

Advising the company on their existing governance framework and recommended a set of initiatives to be implemented as a minimum to improve the current position and a longer term plan to restructure

# Our Credentials

## **ADNOC**

Advising the company on their existing governance framework and recommended a set of initiatives to be implemented as a minimum to improve the current position and a longer term plan to restructure

## **Various OFS Companies**

Advising various oilfield services companies in respect of their regional structures, commercial activities and how to maximise their in-country value scores.

## **ENGIE**

Acting on multiple cross-border corporate transactions and advisory mandates, including providing outsourced legal counsel

## **Royal Dutch Shell**

Advising on multiple matters which vary from M&A to Employment and Immigration aspects

## **British Petroleum (BP)**

Providing the client with company secretarial and corporate legal services reporting into; the Chief Legal Counsel, Corporate Finance and Transactions, helping to navigate diverse legal requirements and ensure entities are compliant

## **Cheung Kong Infrastructure & Hong Kong Electric**

Advising on the USD 9.1 billion acquisition of EDF Energy Networks

## **ECI Capital**

Advising on the management buyout of Clarke Energy, a global power distribution business

## **Actuant Corporation**

Advising on its acquisition of the FourQuest Energy business based in the Middle East, North Africa and Caspian Sea

# Contact us

## Middle East Legal Leader



### Darren Harris

Middle East Legal Services Lead  
and Corporate Lead

T: +971 (0) 56 418 9768  
E: darren.harris@pwc.com

## Energy & Projects Legal Lead



### Sirri Al Kaylani

Energy & Infrastructure Legal Lead

T: KSA: +966 (0) 56 578 8885  
T: UAE: +971 (0) 50 358 6134  
E: sirri.al.kaylani@pwc.com

## Award Winning Team





[www.pwc.com/me](http://www.pwc.com/me)

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 160 countries with over 276,000 people who are committed to delivering quality in assurance, advisory and tax services. Find out more and tell us what matters to you by visiting us at [www.pwc.com](http://www.pwc.com).

Established in the Middle East for 40 years, PwC has 22 offices across 12 countries in the region with around 5,600 people. ([www.pwc.com/me](http://www.pwc.com/me)).

PwC refers to the PwC network and/or one or more of its member firms, each of which is a separate legal entity. Please see [www.pwc.com/structure](http://www.pwc.com/structure) for further details.

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