

# Cash optimisation

## Create a cash-conscious culture

### Act now to recover

As we emerge from lockdown and Government support comes to an end, the drain on cash is likely to increase. Cash was a weak spot for many companies after the Global Financial Crisis – controlling and optimising the six building blocks of cash, underpinned by a cash-conscious culture, is the answer.

We focus on **cash performance and improvement**, simultaneously upskilling your organisation to encourage a **high-performing cash culture** where business decisions are **cash-focused**. Our tech-enabled solutions rapidly diagnose and assess your strengths and risks across the six building blocks, delivering **rapid solutions** that enhance future cash performance.

#### Tax payments, timings and relief measures

Optimise tax strategy and repayment planning and negotiation of deferred taxes

- Exploration of opportunities to recover tax paid in prior periods

#### Optimise Working Capital

Make sure operational processes are fit-for-purpose and protect liquidity

- Re-align the collection of receivables
- Renegotiation of terms and payment plans
- Update replenishment and safety stocks
- Increase payment controls
- Upskill operational functions
- Visualise and benchmark working capital performance with the Working Capital 3.0 tool

#### Lender management and debt refinancing

Explore options for raising additional cash and manage financing repayments

- Engage and manage key stakeholders and lenders
- Access the wider debt market
- Secure optimal financing that allows you to achieve your strategic goals

#### Cash flow planning, forecasting and analytical business insight

Improve visibility of the cash position

- Employ best practices to drive accuracy, transparency and reliability
- Improve modelling techniques and tools, or deploy off-the shelf cash flow forecast tools
- Analyse and visualise the cash implications of activities
- Real-time and reliable data-driven decision making

#### Cash generation and conservation

Control cash across the business

- Understanding the real drivers of cash
- Control commitment to expenditure
- Use scenario planning and sector knowledge to explore future cash flows
- Tactically conserve and improve cash
- Explore opportunities for rapid cost reduction

#### Optimise treasury structures and control

Manage FX and cash complexity

- Optimisation of global banking, cash and treasury structures, activities, controls and arrangements
- Assess, manage and mitigate the impact of FX risks



### Our team



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