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# *The opportunity of a lifetime*

PwC's Watani Graduate Programme for UAE Nationals



[www.pwc.com/me](http://www.pwc.com/me)





**Hani Ashkar**  
Territory Senior Partner, PwC  
Middle East

*We like to give our people lots of visibility and exposure to the best opportunities.*

*That's why everyone you see in this brochure works with us.*

*“Our people make us stand out - and because we have such high expectations of them, we continuously invest in their development.*

*So not only do we look for the best and brightest people, but we also offer them the best learning and development opportunities with us.*

*Be part of the world's leading professional services network and get the experience of a lifetime working in the Middle East region.”*

# *The opportunity open to you*



*Nora Al Muhairi*

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## About PwC

PwC is a network of firms in 158 countries, with more than 236,000 people who are committed to delivering quality in assurance, tax and advisory services.

PwC has four primary lines of service:

- Assurance
- Consulting
- Deals
- Tax & Legal Services

We measure success by our ability to create the value that our clients, our people and our communities are looking for. Our reputation lies in building lasting relationships with our employees and clients with a focus on delivering value in all we do.

Find out more at [pwc.com](http://pwc.com)

**776**  
locations

**157**  
countries

*In FY17, PwC's gross revenues were US\$37.7 billion, up 7%*



Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us. Opportunities for you to grow as an individual, to build lasting relationships and make an impact in a place where people, quality and value mean everything.

Smart, courageous people who are able to forge strong relationships make us the best at what we do: measuring, protecting and enhancing what matters most to our clients. And although the work we do will vary, the way we work will not.

### **The PwC Deal:**

No matter which area of the business you choose to join, all routes offer the same deal. The opportunity to grow as an individual, to meet new people, and build lasting relationships that will stay with you for life.

# PwC's Watani Graduate Programme

Our Watani programme gives you an inspiring backdrop for your career; the opportunity to work and study with PwC Middle East in the UAE with international secondment opportunities after completing the programme. An opportunity to work for one of the world's most powerful brands\* and to work with some of our most iconic

clients, including public and private companies, governments or charities. Be part of something special and find out how your drive and initiative could open up new opportunities.

**Take the opportunity of a lifetime.**



Noora Bin Fahad

**PwC is ranked as the world's number one professional services brand\***

*\*Source: PwC named one of world's most powerful brands, Brand Finance 2017*



Mohammad Al Majid

*PwC's Watani Graduate Programme gives ambitious and talented UAE nationals\* the exciting opportunity to work and study with PwC in the Middle East.*

*It gives you the opportunity to work in our business areas to gain an understanding of how we operate.*

*\*To join the Watani Graduate Programme you will need to be a UAE national holding both passport and family book.*

## *PwC in the Middle East*



*Hashem Al Khoori*

Established in the Middle East for 40 years, PwC employs over 4,200 people including 194 partners, and has 23 offices across 12 countries.

Our tailored solutions help clients meet the challenges and opportunities of doing business in the Middle East market and beyond.

We are one of the fastest-growing PwC member firms worldwide and the largest professional services firm in the Middle East. We're committed to investing in our relationships and making sure that we continue to support our clients that operate in the region.

***While we come from different backgrounds and places, PwC's purpose, culture and values are what we have in common.***



## PwC in the UAE

*Hani Ashkar and Hamed Kazim receiving award from UAE Minister of Economy*



*PwC UAE received two Emiratisation awards by the UAE Ministry of Economy*



In the United Arab Emirates, we established our practice in Abu Dhabi in 1979, today we serve clients from six offices in four main locations: Abu Dhabi, Dubai, Sharjah and Ras Al Khaimah.

PwC in the UAE employs over 1,800 people and 120 partners. Our people come from different backgrounds with different points of view that create the most value – for our clients, our people and society. We are lead auditors and business advisors to the Government and some of the largest public sector entities in the UAE.

In September 2016, PwC received two Emiratisation awards by the Ministry of Economy and Accountants and Auditors Association for attracting, hiring and training UAE nationals.

# Programme structure

## Year one

The programme begins in September each year. Upon joining us, you will take part in a regional induction programme alongside 300 fresh graduates from the Middle East to help you become familiar with PwC as a business; its brand, its values, its work and its systems and processes. This week is intended to upskill your business acumen, with a strong focus on wellbeing.

After the induction, you will undertake weeks of technical training tailored to your business area.

Upon completing your technical training, you'll be working alongside other ambitious professionals within one of the world's most recognisable brands, with the opportunity to travel across the region. During this time, we will sponsor you to start studying towards a professional qualification relevant to your line of service.



## Year two onwards

After completing your first 12 months, you are expected to be partially qualified and you would have had exposure to multiple clients and from different industries.

You will continue studying towards your professional qualification in your second year, if applicable to your line of service.

## Beyond the Programme

When you complete your qualification, you will be a Senior Associate with the opportunity to continue a varied and exciting career, with a solid foundation to help you develop towards partnership. We will continue to invest in your career growth, helping you develop and grow your skills and knowledge.

There will be many options available to you. For example, you could:

- Stay and work in our Middle East firm
- Go on secondment to one of our clients, where you can use the experience gained to help clients and deepen your industry knowledge
- Choose to move to one of the PwC offices located across 158 countries around the world.

***The choice is yours.***



# Applying to Watani



## 1. Apply online\*

[pwc.com/mecareers](https://pwc.com/mecareers)



## 2. Ability tests

You will be invited to sit online ability tests



## 3. Interviews

Once successful, you will go through a number of interviews



## 4. Offer

Successful candidates will be offered to join us as soon after the final stage interview as possible



- If you are not a UAE national, you can apply to our Middle East Graduate Programme through our careers portal [pwc.com/mecareers](https://pwc.com/mecareers).
- If you have any questions about the Graduate Programme, you can contact us via [graduateprogramme@ae.pwc.com](mailto:graduateprogramme@ae.pwc.com).
- If you have any questions about the Watani Graduate Programme, you can contact us via [watani@ae.pwc.com](mailto:watani@ae.pwc.com).

\*Before applying to us, you'll need to explain why you've chosen a specific business area, how you think it creates value for our clients, and what skills you can bring to it. You'll also need to show that you understand how much time you may have to invest in getting a professional qualification.

# What we look for

## What you need to join us

We look for enthusiastic, driven UAE nationals who graduated less than 18 months before the programme starts, with a Bachelor's or Master's degree in Business, Economics, IT, Finance, Accounting, Mathematics or any other related field from any university with high academic standards.

You will be required to demonstrate a business level knowledge of English when communicating (both written and verbal), as well as typically exhibiting the following knowledge and skills:

- Self motivation, confidence and a strong work ethic
- Successful performance within team environments, enjoying being part of a team
- Ability to work and deliver under pressure and within tight deadlines
- Strong data handling skills and the ability to gather information and present it in a professional manner
- Flexibility, adaptability and effective prioritisation skills
- Verbal and written communication skills in Arabic is useful
- Flexibility to travel and to work at client sites during the week
- Strong IT & Microsoft office skills especially Excel and PowerPoint

All routes offer you the same deal. The opportunity to grow as an individual, to meet new people, and build lasting relationships that will stay with you for life. In return we need people who are resilient, willing to work hard, are quick to learn, and who, above all, are passionate about going the extra mile to help our clients.



**Abdulla Al Qaizi**

*“We are committed to supporting professional growth and investing in our people. Diverse talent is the core of our people agenda which aims to attract, develop and retain the best people. By investing in our people, we are investing in the future of the firm.”*

## **Emma Campbell**

People, Diversity and Inclusion Partner, PwC Middle East



PwC Middle East Careers

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