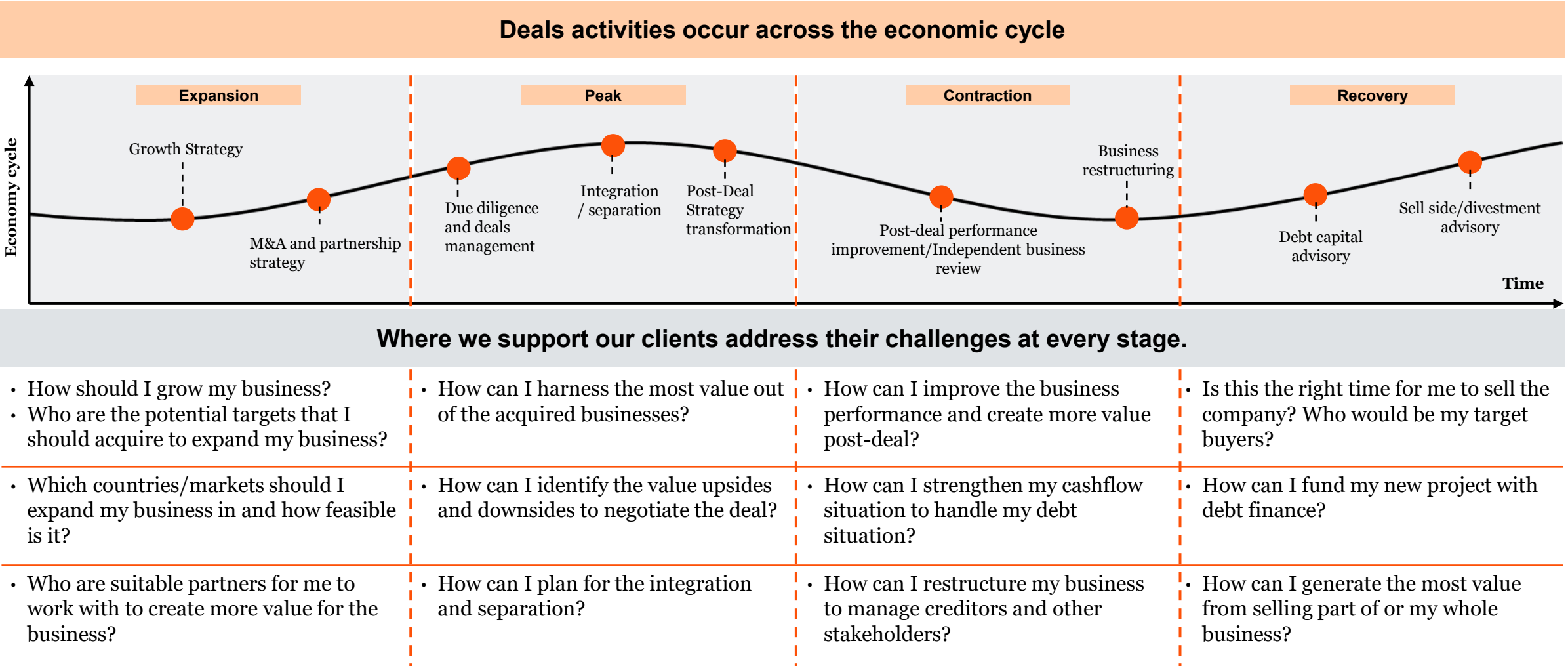




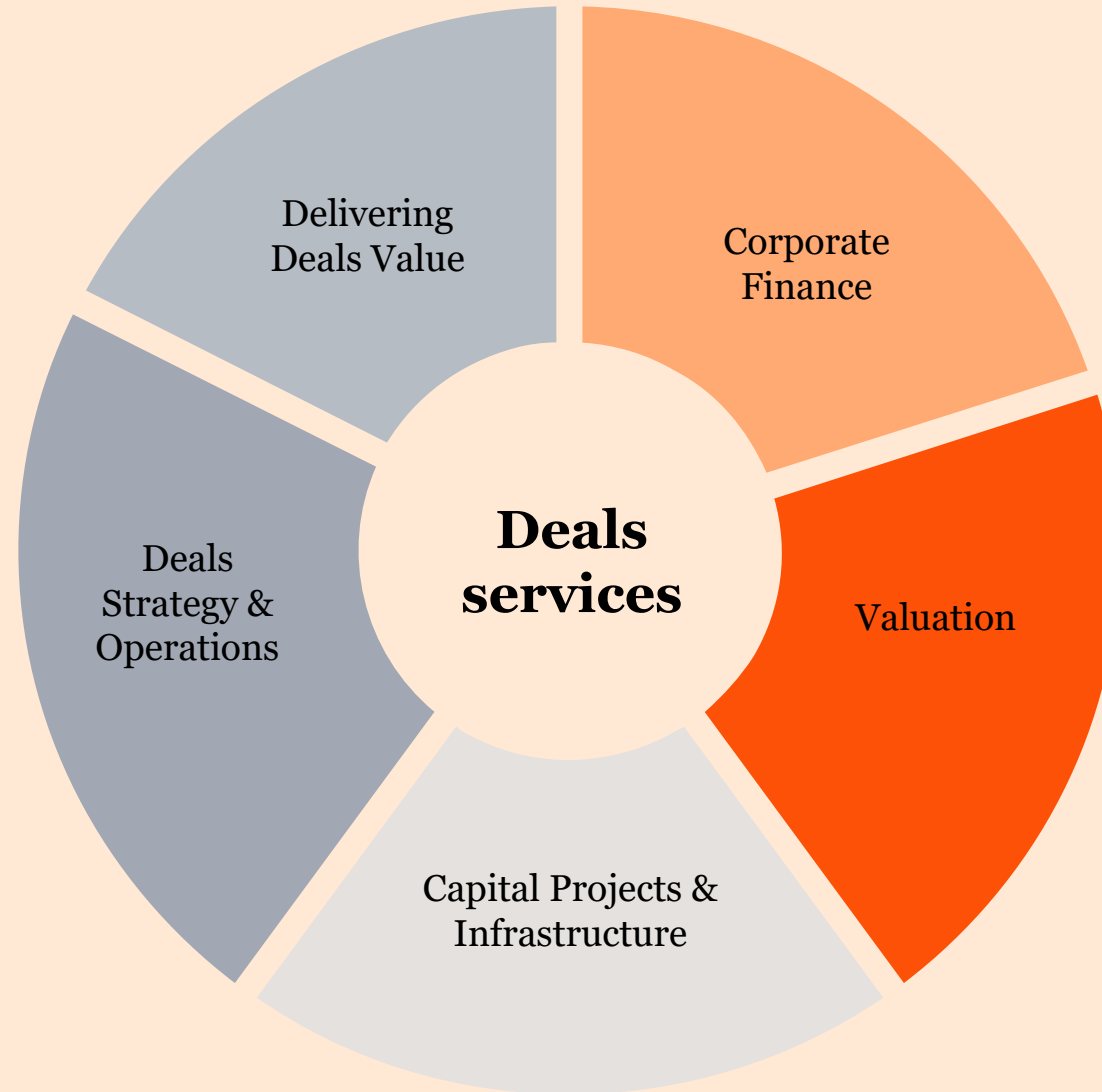
Deals Services



We are a one-stop M&A advisor helping clients end-to-end across the deal life cycle



Delivering a PwC One firm approach for the deals continuum



Delivering Deals Value (DDV) – Transaction services

Delivering Deals Value (DDV)

Identifying key business drivers and financial risks, offering thorough assessments to inform buy-side or sell-side decisions and optimise deal transaction outcomes.

We can support you in:

Acquiring a business

- Financial due diligence
- Share purchase agreement review
- Completion account reviews and price adjustments
- Post-deal financial reporting assistance

Divesting a business

- Vendor due diligence
- Vendor assistance

Deals Strategy and Operations (DS&O)

Deals Strategy and Operations (DS&O)

Deal-side advisory services covering strategy and operations, helping realise value through both pre-deal and post-deal engagements.

We can support you in:

Growing your business

- Growth strategies
- Market studies
- Growth and market entry strategies

Divesting a business

- Vendor commercial, operational, IT, HR due diligence
- Value creation assessments
- Carve-out planning and execution

Acquiring a business:

- Target searches and screenings
- Commercial, operational, IT, HR, ESG due diligence
- Business plan reviews
- Synergy assessments
- Value creation assessments
- Integration planning and management
- Day 1 – Day 100 planning and readiness

Partnering with another business

- Partner searches and screenings
- Joint business planning and JV assistance

Corporate Finance (CF)

Corporate Finance (CF)

Manage end-to-end process of M&A covering both the buy side and sell side from deal sourcing to closing.

We can support you in:

Acquiring a business

- Leads and execute buy-side M&A
- Non-binding offer evaluations
- Due diligence management
- Binding offer assistance
- Negotiation support
- Closing assistance

Divesting or funding a business

- Investors sourcing
- Deal preparation (e.g. information memoranda)
- Leads and execute sell-side M&A
- Due diligence management
- Bid evaluations
- Negotiation support
- Closing assistance

Valuations

Valuations

Financial modelling, using robust assessments to help clients understand the worth of a business.

We can support you in:

Seeing value in a deal

- Pre-deal valuations
- M&A valuation and financial model reviews
- Purchase price allocations

Understanding asset's and other project's value

- Financial modelling
- Intangible assets valuations
- Impairment testing
- Dispute and litigation support

Capital Projects and Infrastructure (CP&I)

Capital Projects and Infrastructure

Supports government clients or investors with evaluating and executing infrastructure and major capital project investments. We specialise in M&A transactions the power and utilities, and aviation sectors.

We can support you in:

Government initiative of a large-scale PPP (private-public partnerships) and other infrastructure projects

- Infrastructure project feasibility studies
- Economic value assessments
- Market soundings
- Bid evaluations
- Project management

Infrastructure M&A

- Buy-side financial advisory on CP&I sector
- Sell-side financial advisory on CP&I sector
- Market study and commercial due diligence on CP&I sector
- Valuation on CP&I sector

Raising funds for an infrastructure project

- Capital structuring advisory
- Capital raising

Thank you