PwC: our organisation

PwC is the global organization leader in corporate professional services. With more than 180,000 specialists and offices in 158 countries, we use an integrated multidisciplinary approach, combining broad professional capabilities at an international level with a deep knowledge of local markets and specific experience in different industries.

We provide industry-specific solutions in the following fields:

- **Assurance**: audit and accounting services;
- **Advisory**: consulting services aimed at strategic development, to help companies increase stakeholder value and maximize corporate performance; support to M&A;
- **Tax & Legal**: tax and legal services.

The PwC organization is industry oriented, focused on providing multidisciplinary services to different business sectors, including Energy & Utilities.

Energy & Utilities Italy

In the last decades Energy & Utilities companies have expanded their horizons to a more global platform, with significant advances in investments and technological developments.

PwC works with main players all over the world, supporting them in facing industry's challenges and opportunities, such as the growth in renewable and clean energies, M&A processes in regulated business, improvement of operational efficiency and issues related to business growth.

PwC is at the heart of industry change, working with companies, regulators and other relevant players on many of the important developments affecting the sector, including liberalisations, carbon emissions trading and emissions verification and development and roll-out of industry-changing technology such as smart grids and carbon capture and storage (CCS).

Among the main industry challenges:

- Managing innovation
- Maintaining compliance with regulatory issues (e.g. energy policies, liberalisation reforms, etc.)
- Achieving global positioning
- Expanding operations, meeting growth and/or performance improvement targets
- Implementing investment and infrastructure projects
- Managing tax issues, crisis situations and other financial issues
- Enhancing technology mix and implementing Smart Grids/Smart Cities
- Using green technologies and renewable resources
- Managing talents

We rely on a network of over 10,000 staff dedicated to the industry and twelve utilities centres of excellence covering the major regions worldwide, over 150 professionals in Italy with high seniority and relevant know-how in several sub industries: Oil & Gas, Power & Utilities and Renewables.
An intelligence centre for the Italian Energy & Utilities sector

Think4Energy is a PwC newsletter that relies on the direct involvement of operators for describing and interpreting the main trends in the national gas and electrical power supply market, including gas, power generation, renewable sources and the environment.

“Energy sales strategy and competition in Italy”
The annual PwC survey is intended to assess the competitive environment in the gas and electrical power supply market segments liberalised in 2003. The annual survey was conducted by interviewing a selected pool of professionals in the sector, composed of sales & marketing managers employed at the 20 leading gas and electrical utility companies in Italy.

Energia dal deserto – The main projects for renewable energy in the Mediterranean area
A book exploring the competitive advantages of the countries located in the southern and northern Mediterranean, proposing the combination of solar energy resources of the former with the financial resources and know-how of the latter. The book, edited by Roberto Vigotti, PwC Senior Advisor, collects preeminent contributions regarding the technological, economic and social ramifications of the proposal, providing reflections on the scenarios which might arise from the energy transition.

To access all PwC publications, please follow this link:
www.pwc.com/it/it/industries/energy-utilities/publications

In various markets we are able to work alongside different industry players, thanks to:

• an extensive Italian network of professionals;
• a multi-disciplinary organisation;
• an industry focus.

Power & Renewables Deals
An annual PwC publication which includes analysis of all global M&A deal activity in the industry in the last 12 months and an outlook on the following period. Beginning 2012 it is available on a quarterly basis.

Asset gain or drain: Are you making the right enterprise asset management decisions?
Senior executives and experts from different global industry players (including Enel) gathered in Italy in May 2012 for PwC’s roundtable discussing the enterprise asset management (EAM) challenges facing power and utilities companies.

The shape of power to come: Investment, affordability and security in an energy-hungry world
The annual PwC Global Power & Utilities Survey goes to the heart of boardroom thinking in utility companies across the globe. In this, our 12th edition, we talked to 72 senior power and utility company executives in 43 different countries around the world, including Italy. The survey offers insight into the big issues, a look ahead to how the world of electricity will look in 2030 and makes comparisons among the different geographical areas.

Main experience in Italy and at the global level in the Energy & Utilities industry

Audit and other assurance clients

• A2A
• Acea
• Acegas
• AGSM
• American Water Works Company
• British Gas Group Italian subsidiaries
• China Power Int. Generation Company
• Dolomiti Energia SpA
• E.On
• Edipower SpA
• Energy Australia
• Exelon Corporation
• Falck
• Gas Natural Group
• Hera
• Iren
• Pepco Holdings, Inc
• Royal Dutch Shell
• RWE AG
• Sarac
• Teco Energy
• TEl
• Terna
• Terni Energia

Advisory and Tax & Legal clients

• AES Solar Energy
• Ambients
• American Electric Power Company Inc
• AMGA Multiservizi
• Ascopavi
• BKW
• Bluenergy Group
• Colony Capital
• Electricite de France (EDF)
• EDF Energie Nouvelle
• Edison
• Enel
• Enel Green Power
• Enedesa
• Eni
• Falck Renewables
• F2i
• Galp Energia SGPS SA
• GDF Suez
• International Power plc
• Italtrading
• Itera International Group
• Gruppo Hera
• HerAmbiente
• Linea Distribuzione
• Moser Baer Clean Energy Ltd
• Sorgenia
• Statkraft
• Veolia Environment
• Waste Italia Group
• Waste Recycling
The focus on cleaner power and the related concerns on emission regulation and energy efficiency remain at the top of the agenda for many utility companies worldwide.

Companies are making big fuel mix changes, investing in and rolling out renewable generation or other cleaner power sources such as nuclear energy. Such investment is important not just as a result of climate change but also as a response to concerns about energy security.

The delivery of cleaner and renewable energy entails considerable investment, project and technological challenges.

Developments such as the exploration of carbon capture technologies, large scale solar generation and offshore wind involve considerable risk and uncertainty. The regulatory framework governing emissions is a crucial factor in the long-term investment decisions that utility companies have to make.

Companies face an array of choices about where and how best to deliver cleaner and renewable energy. Which markets? Which technologies? Which sites? Capital expenditure or acquisitions?

PwC is on hand to give you the business planning and market analysis you need:

- we can map your strategic and project choices;
- we can bring clarity to a complex array of current and future variables;
- we can identify the best mix of financing sources customized to specific projects and companies.

PwC and Enel Green Power IPO

The IPO of EGP represented a terrific opportunity for investment in a strategically important global renewable asset and resulted in the most important IPO in Europe since April 2009.

PwC dedicated multidisciplinary Energy & Utilities and IPO teams in Italy and worldwide to support the client through the entire transaction process.

PwC Italy led the process, supervising the project management activity. A core team consisting of PwC Italy professionals was focused on issues related to the EGP IPO coordinating the contribution of local teams. Our Capital Markets and Accounting Advisory experts coordinated the IPO process and the specialists involved (i.e. Regulatory, Commercial Due Diligence, Management Control System, Financial and Tax, etc.). As part of this engagement we had the opportunity to leverage on an international network (i.e. North and Latin America) and a multidisciplinary team allowing us to effectively address all the issues and key matters.

PwC team was able to provide most of the services and skills required for a complex IPO process, thus helping simplifying the process and providing the client with the synergies obtained from having one group perform many roles. The PwC team succeeded in being recognised as a competent advisor, able to render the traditional services provided by a financial advisor complemented by both strong knowledge of the market regulations and accounting skills.

The success is also the result of the relationship developed with the other main players in the IPO process, such as banks, lawyers, regulators and the Stock Exchange.
RES4MED
(Renewable Energy Solutions for the Mediterranean)

Collaborating with ENEL Green Power, Edison, CESI, GSE, PwC and Polytechnic University of Milano, PwC set up a Nonprofit Association named RES4MED, which aims at promoting the use of renewable energy sources in the Mediterranean area.

RES4Med intends to play the role of “network of network”, with the aim of fostering cooperation and collaboration between institutions, industry players, associations and academics (e.g. MEDREG, MEDTSO, Desertec Industrial Initiative, MedRing, Mediterranean Solar Plan), that already operate or intend to do it in the Mediterranean basin, in order to develop technical and economical research synergies as well as to face the industrial and commercial competitive challenges in the Mediterranean Area.

In order to achieve these objectives, RES4MED has developed a Work Plan for the following areas:

**Mediterranean energy context:**
- Country Reports;
- Analysis and studies on Mediterranean Energy context in the perspectives on the future deployment of RES and energy efficiency Mediterranean renewables policies;
- Support to sustainable activities.

**Electricity market integration:**
- Electricity infrastructures and energy markets;
- Renewables penetration.

**Renewables deployment and grid integration:**
- Collaboration within the main associations and organizations active in the energy field in the Mediterranean area;
- Analysis of the investments impacts in the Med Countries.

**Capacity building and Technology Transfer:**
- Training workshops to improve the knowledge and the technology transfers in the field of RES;
- Improvement of the dialogue on experience and existing projects in the concerned area.

In the framework of RES4MED, PwC activities start from the day-to-day analyses of policies and market trends. Our know-how includes skilled professionals in modelling, strategy, management consultancy, sustainability and climate change.

In particular, PwC will take the lead of the Feasibility Study on a Utility-scale PV plant under grid parity conditions.

PwC shared the objectives of RES4MED from the very beginning and was keen to commit our efforts to set up this initiative.

Please visit www.res4med.org
Deal-making is an important motor of utility company growth and a way to acquire the new capacity, technology and skills needed to address issues such as security of supply and cleaner generation. M&A transactions are key to utility companies extending their international footprints and achieving the right balance in their portfolios.

We help you make better deals and create value through mergers, acquisitions, disposals and restructuring. We work together to develop the right strategy before the deal, execute deals seamlessly, identify issues and points of negotiation and value and implement changes to deliver synergies and improvements after the deal.

We have a deep knowledge of the Energy & Utilities market from both a strategic and deals perspective, with strong credentials across a number of high profile M&A transactions. We have a dedicated multidisciplinary Energy & Utilities team in Italy and worldwide to support you through the whole transaction process (i.e. strategy, regulatory experts, tax and deals experts).

PwC can help you conduct pre-deal financial due diligence and evaluate the regulatory risks that might affect your proposed deal, such as:

- definition and negotiation of agreements related to the transactions, following the results of the preliminary due diligence and the risk evaluation activity;
- impact of the regulatory regime on the target’s projected earnings and cash flows;
- determination of tariffs and RAB assessment;
- definition of tender procedures;
- analysis of authorisations and permits required by the Italian Law;
- status of concessions portfolio: deadline and renegotiation issues;
- projected market share;
- Capex requirements.
PwC delivered its professional services to the three main disposals occurred in the gas distribution market in the last three years, representing an overall enterprise value amounting to Eur 2.7 billion.

In September 2009 Enel Rete Gas was acquired by the F2i Reti Italia infrastructure fund and private equity group Axa for a total enterprise value of Eur 1.6 billion.

In December 2010 F2i and Axa acquired E.ON Rete (E.ON’s Italian gas network) for a total enterprise value of Eur 290 million.

Finally, in June 2011, the same consortium made up of F2i and Axa acquired GdF Suez’s Italian distribution network G6 Rete Gas, the sixth larger operator in Italy, for an enterprise value of €770m.

By summing up the three networks in the Enel Rete Gas portfolio, the company enhanced its positioning to become the second Italian player after Eni in the natural gas distribution business. With a 17.3% market share in terms of distributed volumes, it serves 3.6 million users in over 2000 communities and distributes 6.3 billion cubic meters of gas.

PwC delivered due diligence services in relation to all the mentioned transactions, both vendor and buy side; for some PwC also provided post-deal services (i.e., purchase price adjustment verification, analysis of the Regulatory Asset Base, etc.).

PwC’s due diligence team was enforced with regulatory consultants who had been involved in setting up Italian tariffs for gas and electricity networks, in particular in asset valuation and cost allowance.

In addition PwC could ensure the commitment of strategy consultants with extensive professional experience in the Energy & Utilities industry.

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**PwC experience with top players in gas distribution**

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In an era of high pressure on industry business models, both on the cost and revenue side, the stakeholder urgency on utility companies to deliver increased efficiency and operational effectiveness is greater than ever.

Higher input costs, stretched supply lines and the need to invest in expanded and diversified infrastructures are adding significant costs to the value chain. Companies can expect continued and greater resistance to costs being passed on to end-users making internal efficiency and performance even more vital.

Utility companies need to deliver operational effectiveness while managing high risk.

PwC can help you across a wide range of operational excellence initiatives, to manage costs and the supply chain, to improve account receivables management and to improve sales through customized programs.

With a focused and proven approach, we help clients with planning and forecasting optimisation, CPM tool deployment, dashboards, scorecards and KPI development, change management and HR programs.
An operational efficiency success story

PwC delivered its professional services to a primary Italian multi-utility group with the objective of enhancing its purchasing model efficiency and reducing the related costs.

The group, owned by one of the main Italian municipalities, is responsible for the area’s waste cycle management: collection, treatment, disposal and sorting-recycling.

Called to face the growth of its financial debt, the group finally resolved to undertake a cost reduction program.

PwC supported the group in recovering efficiency from the purchasing process, particularly:

- improving the purchasing governance;
- reducing fragmentation of procurement responsibilities;
- standardising price policies used by different business units when purchasing the same service;
- simplifying purchasing procedures;
- enhancing the information technology system supporting the procurement activities;
- increasing the percentage of purchases obtained through public tenders.

PwC supported the client in designing a new centralized purchasing model.

PwC first dedicated its skilled professional resources in re-engineering the group’s purchasing process and organization and succeeded in creating a Central Unit for Purchases (CUP).

PwC team also focused on defining new rules and procedures to completely and efficiently regulate the new purchasing process.

In addition, PwC supported the client in renegotiating certain centralised purchasing contracts and processes for competitive auctions, based on innovative purchasing approaches.

Results were considerable: annual savings of approximately €15 million (amounting to around 19% of total expenses) and cumulated savings of over €160 million.
PwC's Operational Strategy Product & Service Innovation practice was launched in the 1980s and covers all aspects of innovation and commercialization:

- **Strategy**: How to define new products, services and platforms
- **Innovation**: Promoting breakthrough advances in products, services and business models
- **Execution**: Best-practices for developing and marketing new product concepts
- **Productivity**: How to drive maximum value from R&D investments

In August 2011 PwC acquired PRTM, a leading global consulting firm focused on Innovation and Operational Strategy, with over 600 consultants in 18 offices around the world (North America, Europe, Middle East, Asia); PRTM has assisted major companies in industry, including energy and utilities.

Following the acquisition of PRTM, PwC has become one of the major global companies advising on Innovation and Operational Strategy.

**Relevant PwC experience on innovation in the E&U sector includes the following international project:**

- **Energy Efficiency** service innovation for a leading utility
- **Smart Grid** partnership strategy for a leading electric utility
- **Electromobility & Grid** business strategy and implementation planning for a sovereign wealth fund in the Middle East
- **Solar** business model and service innovation for a large public utility company
- **Business model and growth strategy for a Marine Renewable Energy start-up**
- **Product and service development capabilities at a Global Leader in Concentrator Photovoltaic Technology (CPV)**
- **Innovation Portfolio Management** for a leading Gas & Electric Utility
An integrated approach for Energy Efficiency

The 2013-2020 National Energy Strategy document released in March 2013, set energy efficiency as a top priority, defining objectives and incentives aimed at promoting actions in the residential sector, as well as in Public Administration, production and service companies.

Taking also into account the high cost of energy for Italian companies, they must consider energy efficiency as an opportunity with significant and positive financial impact.

PwC’s approach to energy efficiency integrates all the components which are relevant both for the industrial production processes and for the heating and conditioning processes, such as:

- monitoring of energy consumption and machine efficiency
- energy and energy services purchasing contracts
- energy efficiency of production processes by means of the “Lean” methodology with a focus on the energy factor
- energy consumption behaviors and company policy
- opportunities in cogeneration and power generation with renewable sources
- energy management system (energy monitoring and management processes for continuous improvement)
- energy management organization
- incentives and financing opportunities
- energy efficiency programs

A typical PwC Energy Efficiency engagement is structured with an initial approach aimed at evaluating potential returns from an energy efficiency program and at identifying “quick win” opportunities, i.e. actions that may produce economic returns in the short term and with limited investment. This approach will enable the realization of tangible returns before launching more structured medium term projects and will also contribute to their funding.

Ability to provide support on every aspect of energy efficiency programs, directly and through partnerships with other players

Focus on economic return from the energy efficiency program

“Quick wins” to realize tangible returns and to finance more structured medium term projects

Strong capabilities in terms of industrial processes and “Lean approach”

Full management of the energy efficiency program, by integrating the business, financial, technical and organizational aspects.
Digital Strategy in the Energy & Utilities world

Customer Experience:
Proven expertises and a dedicated methodology allow PwC to support you designing a new Customer Experience that includes all new technology trends. PwC can help your understanding of all changing customer expectations by designing a transformation roadmap to achieve a customer centric organisation.

Customer Analytics:
Leveraging on its strong technology and business expertise, PwC offers a wide range of solutions to analyse customer needs for Energy & Utilities operators. PwC assists clients to efficiently integrate all their data, structured and unstructured, thereby boosting Customer Intelligence and enabling new digital marketing solutions.

Cloud:
Our international expertises and a deep understanding of the Italian market, enabled the configuration of a set of services tailored to both Cloud Service Providers and large/medium enterprises.

PwC’s solutions allow you to effectively manage all Cloud sensitive features that final users consider dangerous and prevent Cloud extensive adoption. Some of these areas are: Contract management, Information security, Resource availability, Regulatory compliance and Customer billing.

In addition, PwC can help you adopt Cloud’s paradigm supporting you with both the technology and the business point of view. Finally, PwC offers specific as-a-service solutions in other business areas such as Business Intelligence, Credit management and Risk analysis.
The Explosion of both digital data and interaction channels provides you with great optimisation opportunities, including a better understanding of your customers and real-time interactions.

Smart meters, as many other digital devices, generate extraordinary data availability.

**Big Data:**

The Explosion of both digital data and interaction channels provides you with great optimisation opportunities, including a better understanding of your customers and real-time interactions.

Smart meters, as many other digital devices, generate extraordinary data availability.

Using this huge amount of data is extremely challenging for all Energy & Utilities operators and the only way to do it is the implementation of Big Data solutions. Leveraging on our expertise, we can be your trusted partner designing a Big Data solution to analyse all your data, shrinking costs.

**Social Media Strategy:**

PwC can support Energy & Utilities operators designing an effective social media strategy. PwC’s main services are:

- Semantic analysis of social media and web to get a true perception of your brands, products and services.
- Analysis of both social media marketing campaigns and strategy performance.
- Automation of both social media management and customers engagement.
For Energy & Utilities companies, a specific set of rules issued by the Authority for Electricity and Gas was introduced in 2001; this new regulation requires the separation of annual accounts (unbundling), with the aim of representing the real economic and financial situation of different business lines, making the management and costs of companies operating in the industry more transparent.

PwC delivers audit and accounting services, including:

- audit of financial statements;
- analysis of accounting procedures and internal control systems;
- review and analysis of sustainability reports;
- fairness opinions;
- opinions on correctness of financial information;
- assistance in the transition to International Accounting Standards (IAS / IFRS);
- assessment on compliance with Resolution 11/2007 (“unbundling”) and preparation of the separated annual accounts and all the related reporting;
- agreed upon procedures on the correct application of unbundling rules.

Energy & Utilities and accounting services
PwC support to A2A Group

Beginning in 2007 PwC has been involved in the audit of the separate and consolidated financial statements of the A2A Group; PwC started supporting A2A before the merger between AEM Milano and ASM Brescia.

This merger set up Italy’s third-largest energy company and the biggest local utility group in the multi-utility sector. With a strong presence in the energy market and significant potential for vertical integration along the gas and electricity value chain, the merger was also effected to obtain a strong positioning in waste management.

The merger paved the way for other minor transactions, aiming to leverage synergies from the new group and to enhance its positioning in national and international markets.

Today the group is conducting business out of Italy with subsidiaries located in France (in the heating market) and Montenegro (in the production, sale and distribution of electricity).

The group is focused on growing in the waste management and district heating sectors by developing cogeneration plants, while maintaining its significant presence in the power & utilities market, focusing on renewables and high energy efficiency sources and continuing to manage the electricity and gas distribution networks in the various areas of Lombardy, where A2A excels in the quality of services provided.

PwC continues to audit A2A’s separate and consolidated financial statements, supporting the client on accounting, tax and internal control issues, to bring a high standard of services both in Italy and abroad, leveraging on PwC network.

PwC’s success is based on a close relationship with top managers heading the different areas of the group and a deep knowledge of the P&U industry, specifically regarding regulation and accounting related skills.
In addition to the services previously described, our professional activities in the different lines of services (i.e. Assurance, Advisory and Tax & Legal) include:

**Strategic Asset Management**

Power & Utilities companies invest relevant resources in maximizing the use of their production assets, in different environments. Optimal utilization of capital equipment is a critical competitive factor facing industry participants and, for the purposes of achieving consistency between asset management policies and strategies approaches, PwC has developed management models based on guidelines and standards recognized at an international level (e.g. Pas 55, in the future ISO 55000).

PwC can in fact fully support Power & Utilities players in choosing, planning and implementing asset management systems, as well as in the implementation of customized software applications.

**Sales Force Improvement Programs**

PwC has significant experience in the development of the right talent mix for direct and indirect sales forces, both B2B and B2C. Programs developed by PwC in Italy, in the overall service sector and specifically in the Energy industry, have proven successful in attracting, retaining, motivating and rendering more efficient the human resources dedicated to sales and front-end activities.

**Revenue Maximisation**

Our services are designed to identify and quantify revenue leakages (i.e. loss of revenue) and weaknesses in credit management activities, in order to identify the causes of these inefficiencies and identify the corrective actions to be carried out on processes, systems and the organisation.

With over 15 years of experience in revenue maximisation projects for Italian and foreign customers, PwC can support you with tangible and quantifiable results.

In the initial phase of planning, we estimate the project costs and returns and quantify the key deliverables to be achieved at the conclusion of the activities.

Our experience, methodology and the extensive tools developed through a large number of projects, facilitate the high levels of efficiency and effectiveness.

**Governance and Compliance Programs**

In an ever-changing regulatory environment, we help you identify, manage, and control any existing and future regulatory risks by designing and implementing solutions to ensure that your business continues to operate in accordance with current legislation, as in the case of MiFID II.

A proactive rather than a monitoring approach to regulation is now a strategic necessity to maximise any competitive advantages to be obtained from the regulatory landscape and minimise the costs and disruptions to your business.

**Energy Trading and Risk Management**

PwC services include:

- Implementing trading processes and systems: design and assistance with the implementation of trading processes, selection and roll-out of the best trading systems and improvement of the effectiveness and efficiency of trading execution in line with market best practices;

- review of the risk assessment process surrounding commodities and derivatives included in the portfolio in order to verify the overall exposure when using the fair value approach, sensitivity analysis, VaR / PaR (Value at Risk / Profit at Risk) models;

- advise on development and implementation of an adequate energy trading risk management organisational structure;

- advise on selection and implementation of adequate energy trading risk management systems.
**Strategy Services**

PwC helps national and international players and the main former municipal utilities design and implement the right strategic priorities for profitable growth.

We help analyse and research the Energy business environment by understanding the potential industry impacts of both market and regulatory changes, helping deal with new industry challenges by continuously adapting corporate strategies.

Our consolidated experience ranges from gas and electricity players to waste management, renewable energy sources and energy efficiency.

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**Risk and Compliance**

Our industry knowledge and experience allows us to efficiently support Energy & Utilities players in designing, implementing, testing and optimising internal control environments and risk management issues, consistent with industry specifics and requirements.

Leveraging on our knowledge, dedicated tools, consolidated and internationally recognized models, we can assist you in the construction, analysis and implementation of evaluation and risk management models (including models for operational risk assessment) and compliance models / programs consistent with regulations and market requirements.

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**Restructuring and Recovery**

Our experienced teams offer a full range of advisory and implementation services, from turnaround and restructuring plans to optimised exit strategies.

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**Tax Services**

Our tax experts provide effective support to Energy and Utilities companies in acquisition deals and complex reorganisations; through a network made up of 150 countries, we can support clients both on a local and global level.

Tax services include tax due diligences, tax structuring, post-deal implementation tax work, transfer pricing and human resources tax related matters. Support of our tax experts will help you stay updated on international issues which could impact your business.

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**Legal Services**

Our legal support enables our clients to obtain a full understanding of the regulatory framework applicable to them, in order to better manage all the related issues.

Our portfolio includes services related to corporate and commercial law and provides a comprehensive service, which does not exclude any aspect which may affect our Energy & Utilities clients.

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**Mass Credit Collection**

PwC Tax & Legal, through its Mass Credit Collection Department, performs a range of services encompassing the full process of credit collection, both during extrajudicial proceedings and litigation, in Italy and abroad.

Thanks to a dedicated team of experts, TLS-MCC is able to deliver customized services for the Energy & Utilities industry, where TLS-MCC has matured valuable experience with a top ranking Oil & Gas company.

Through an innovative approach, supported by cutting edge software, we are able to deliver high levels of efficiency throughout the entire process, managing a large number of client receivable accounts, as well as providing regular and timely analytics and the related costs.
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