

Executives



Mirza Diran
Ph: +62 21 521 2901
mirza.diran@id.pwc.com



Michael Goenawan
Ph: +62 21 521 2901
michael.goenawan@id.pwc.com



Joshua Wahyudi
Ph: +62 21 521 2901
joshua.r.wahyudi@id.pwc.com



Rizal Satar
Ph: +62 21 521 2901
rizal.satar@id.pwc.com



Cliff Rees
Ph: +62 21 521 2901
cliff.rees@id.pwc.com

Transaction Services



Hafidsyah Mochtar
Senior Manager
Ph: +62 21 528 90774
Mobile ph: +62 8161440319
hafidsyah.mochtar@id.pwc.com



Sunu Setiawan
Senior Manager
Ph: +62 21 528 90996
Mobile ph: +62 81584255955
sunu.b.setiawan@id.pwc.com



Nas Zakaria
Senior Manager
Ph: +62 21 528 90893
Mobile ph: +62 8121315108
nas.zakaria@id.pwc.com

Corporate Value Advisory



Triono Soedirdjo
Director
Ph: +62 21 528 91033
Mobile ph: +62 8161324610
triono.soedirdjo@id.pwc.com

Lead Advisory



Agung Wiryawan
Senior Manager
Ph: +62 21 528 90666
Mobile ph: +62 8129444582
agung.wiryawan@id.pwc.com



Eric Darmawan
Senior Manager
Ph: +62 21 528 90735
Mobile ph: +62 8158737337
eric.darmawan@id.pwc.com

Business Recovery Services

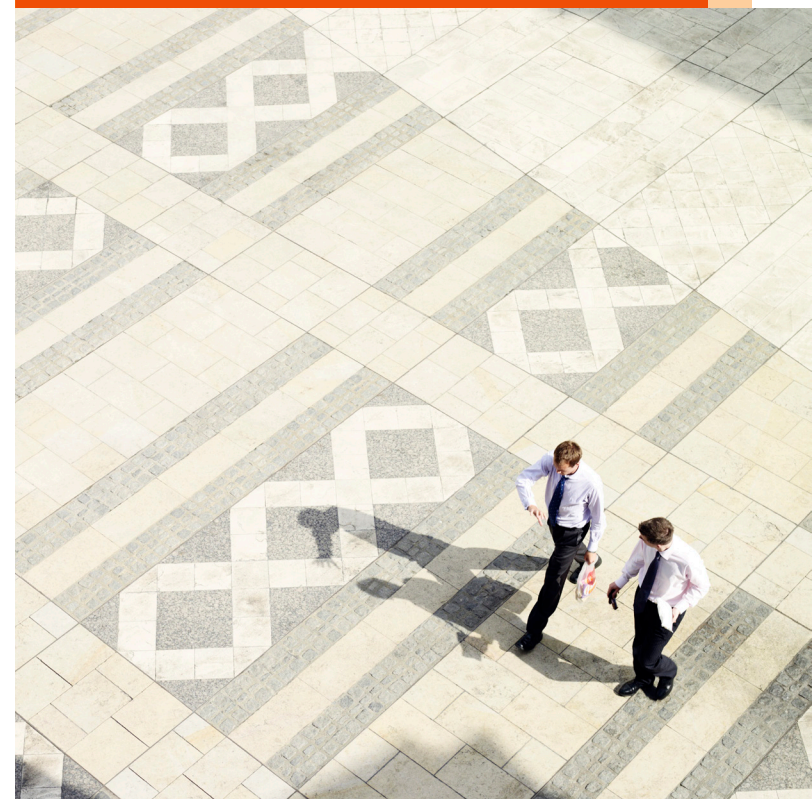


Ripa Yustisiadi
Senior Manager
Ph: +62 21 528 90947
Mobile ph: +62 8161821610
ripa.yustisiadi@id.pwc.com

www.pwc.com/id

PwC Indonesia Advisory-Transaction

Providing the right support
to achieve your key objectives



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Advisory-Transaction “On a page”

Can you answer these questions?... if not we can answer them for you

Do you fully understand the real value driver and the relevant issues specific to your acquisition target company?

Are you on top of identifying your acquisition deal breaker and main risks?

Do you want to identify and consider clauses in the Sale and Purchase Agreement which are relevant, realistic and works to the best of your financial interest?

Do you need to recognise the best structure of the deal which in line with your company's strategy and deal rationale?

Are you comfortable to negotiate discounts and concessions with the seller of your acquisition target company?

How sure are you that your target company's valuation model is justifiable in respect of the past achievements?

Are you looking for opportunities to generate value by acquiring or merging with a business that offers a good fit?

Are you involved in the private equity industry and need to execute a deal quickly and efficiently?

Are you looking to gain effective access to capital markets to raise funds for a wide variety of expansion plans?

Do you consider participating in a Public Private Partnership (PPP), whether you are from the private sector bidding for a government led project, or from the public sector aiming to create an effective partnership?

Does your management team seek for advice on investing in / gaining ownership of your company?

Does your company look to enter a new market with the right proposal and at the lowest risk for the business?

Are you certain that you bid a deal at the right price?

Are you entering deal negotiation with confidence and robust value arguments?

Do you understand impact of a deal to your reported numbers and KPI's ?

Are you required to report fair value under your financial reporting standard?

Are you considering economic viability of new business venture?

Are your strategic business units truly creating shareholder values?

Has tax valuation been considered in your tax restructuring plan?

Is your business growing rapidly and do you need to re-arrange your group structure?

Is your company ready to face challenges in a very competitive market?

Is your company going through a financial difficulty situation or showing downtrends on financial performance?

Can you identify the root cause of the decline in your business and how does your company perform compared to other similar companies in the industry?

Is your company burdened by excessive debt or poor liquidity?

Do you know what to do with your unsustainable capital structure?

Do you know how to exit your business with optimized value?

