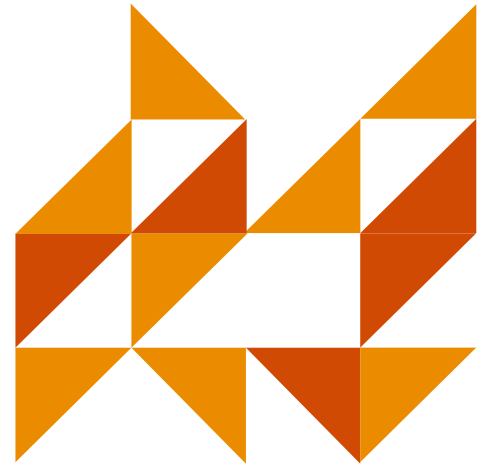


Solar power plants in Hungary

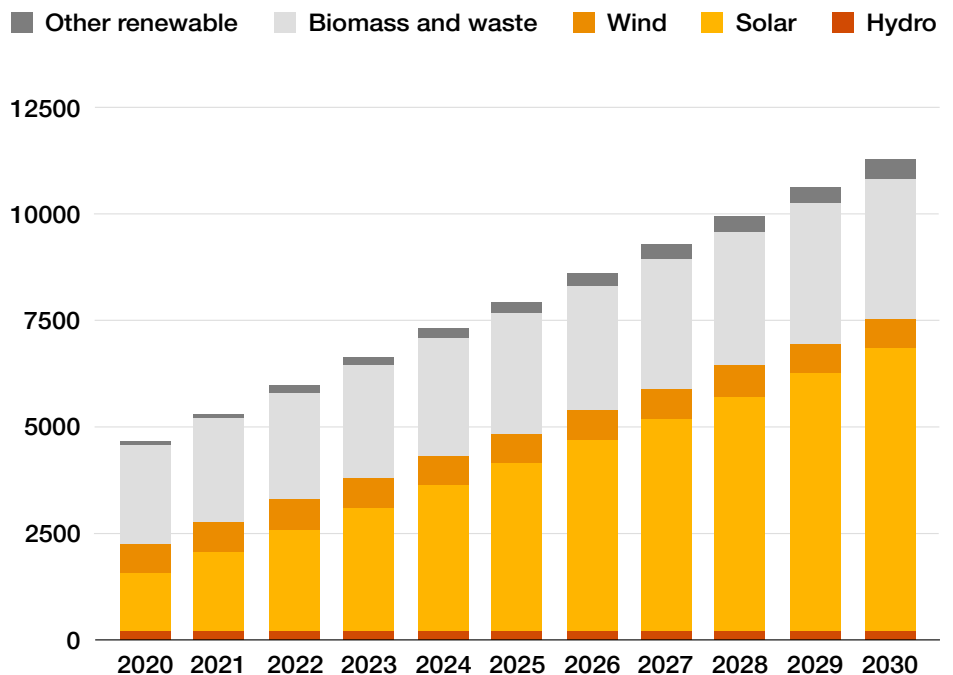
- how can we help?



Current market dynamics

It is a strategic goal of the Hungarian government to increase the share of renewable power generation. Consequently, the domestic regulatory environment supports utility-scale solar power plants. The current energy prices make the investment profitable for many industrial companies as well. Also, there is a growing demand for green power from consumers, investors and society at large.

Power generation capacity run-up (MW)



Source: National Energy and Climate Plan of Hungary

1 Market entry support

- Regulatory environment, industry players
- Market-specific business concepts (e.g. presentation of business benefits)
- Behind-the-meter project development

2 Project development process support (for financial / professional investors)

- Site selection
- Conceptual design
- Business planning
- Licensing management
- Network connection management
- Owner's engineer (procurement + general contractor support / supervising third-party general contractor)
- Developing a legal concept for the new business
- Support for company formation
- Presentation and validation of financial support opportunities, management of application processes
- Expert support in tax-related issues, in particular the examination of the Robin Hood tax liability

3 M&A consulting

- Mapping transaction targets (longlist, shortlist, first contact)
- Project screening (technical, environmental, legal, financial, tax)
- Preparation of related contracts
- Preparation of the long-term financial plan expected by international investors
- Indicative assessment
- Compilation of investor's materials
- Identification and contact of potential customers
- Project management of due diligence engagements
- Negotiation support
- End-to-end project management support of the transaction process



Solar companies

As we have substantial experience on the solar market, we are able to provide solar companies with a wide range of management consulting services:

- Strategy development and business planning
- Market research and product development
- Process optimization and organizational development
- Company law transformation support
- General tax advisory services
- Accounting advisory services



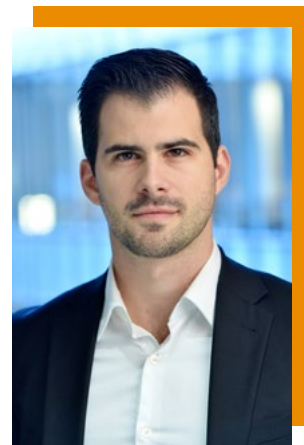
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