## **Business-to-business**

## Key insights at a glance

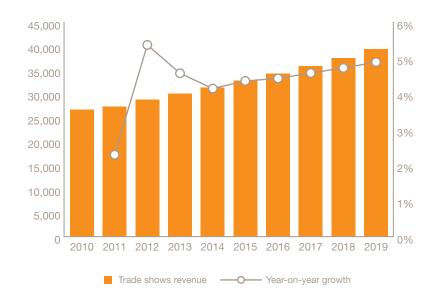


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Trade shows will strengthen their position as the second-largest contributor to total B2B revenue. The continued demand for face-to-face interaction, debate and networking will see overall attendance at trade shows expand strongly. Widespread investment in expanding venue capacity will push global trade shows revenue to US\$39.99bn by 2019, up from US\$31.83bn in 2014 at a 4.7% CAGR.

Fig. 5: Trade shows revenue sees strong and steady growth

Global trade shows revenue (US\$mn) and year-on-year growth (%), 2010-2019



Source: Global entertainment and media outlook 2015-2019, PwC, Ovum

Outlook insights: an analysis of the Global entertainment and media outlook 2015–2019

## www.pwc.com/outlook



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