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Insurance Valuation Quarterly Update

Q2 2015

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Financial Services Industry – Insurance Valuation Quarterly Update

Recent Market Developments & Trends

- The S&P Composite Insurance Index increased by 2.0% in the second quarter of 2015 as compared to the S&P 500 Index, which decreased by 0.2%. Year-over-year, the S&P Composite Insurance Index increased by 4.3%, while the S&P 500 Index improved by 5.2%.
- According to Aon Benfield's Impact Forecasting group, insurance losses in the US accounted for approximately 73.0% of global losses sustained by public and private insurance entities.
- According to PwC CEO Survey 2015, 91.0% of insurance CEOs see over-regulation as a threat to their growth prospects, more than any other sector.
- Interest rates have increased over the second quarter of 2015, as the 20 year Treasury rate increased from 2.3% in the first quarter of 2015 to 2.8%. Analysts expect the improving interest rate environment to provide improved opportunity for returns on the net interest and investment income of insurers.

Trading market data and transaction observations

- The market capitalizations of the largest 25 constituents of the insurance industry increased in the second quarter of 2015, with an average increase of approximately 2.1%. An overall trend of increases in market capitalization relative to the prior quarter can be observed as 13 of the 25 constituents exhibited an increase in market capitalization.
- Of the thirteen companies that exhibited increases in market capitalization, three companies exhibited an increase of more than 10.0%, namely American International Group, Inc., MetLife, Inc., and Fidelity National Financial, Inc.
- Within the Property & Casualty Insurance sub-sector, companies exhibiting the largest increase in market capitalization for the quarter included Fidelity National Financial, Inc. and AmTrust Financial Services, Inc., with quarter over quarter increases of 30.6% and 15.9%, respectively.
- Within the Life Insurance sub-sector, companies exhibiting the largest increase in market capitalization for the quarter included MetLife, Inc. and StanCorp Financial Group, Inc., with quarter over quarter increases of 10.4% and 10.3%, respectively.
- Within the Insurance Broker sub-sector, the company exhibiting the largest increase in market capitalization for the quarter was Patrio National, Inc., with quarter over quarter increase of 26.0%.
- The average price to forward earnings ratio decreased approximately 0.3% during the second quarter to approximately 14.0x.
- M&A activity in the insurance market continued to accelerate in the second quarter of 2015. According to Capital IQ, the Domestic insurance sector M&A deal volume for the second quarter of 2015 totaled \$15.1 billion with 9 deals, buoyed by three transactions of \$1.0 billion or greater. Additionally, the average deal value in the second quarter of 2015 was \$1.7 billion.
- In the second quarter of 2015, there were 9 significant transactions that were announced or closed within the insurance industry based on the search criteria noted below. The largest of which was HCC Insurance Holdings Inc.'s acquisition of Tokio Marine & Nichido Fire Insurance Co, Ltd., for approximately \$8.4 billion.

Top 25 US Insurance Industry Constituents (1)

Company	Market Capitalization (\$ B)			Price / Tangible Book Value			Price / Earnings			Price / Forward Earnings (2)		
	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015
American International Group, Inc.	79.0	74.2	82.4	0.7	0.7	0.8	9.5	10.5	10.5	9.0	10.5	11.8
MetLife, Inc.	62.5	56.6	62.5	1.1	0.9	1.0	17.4	9.3	9.1	19.1	9.3	10.3
Prudential Financial, Inc.	41.0	36.5	39.6	1.0	0.8	0.9	NM	27.3	18.7	NM	27.3	29.7
Manulife Financial Corporation	36.9	33.5	36.6	1.6	1.2	1.3	12.1	12.0	13.4	13.1	12.0	12.9
The Travelers Companies, Inc.	32.7	34.7	30.8	1.5	1.7	1.5	9.1	10.1	9.4	9.7	10.1	9.0
Marsh & McLennan Companies, Inc.	28.5	30.2	30.5	NA	NA	NA	20.7	21.5	21.0	21.4	21.5	21.7
Great-West Lifeco Inc.	28.3	28.8	29.1	4.2	3.6	3.6	12.9	14.4	14.4	13.1	14.4	14.3
Aflac Incorporated	28.3	28.1	27.0	1.6	1.5	1.6	9.6	9.8	9.7	9.2	9.8	9.6
The Allstate Corporation	25.5	29.6	26.5	1.3	1.5	1.4	12.7	11.4	10.0	12.2	11.4	10.3
The Chubb Corporation	22.5	23.3	21.9	1.4	1.5	1.4	11.0	11.7	11.3	10.2	11.7	11.0
Power Financial Corporation	22.1	21.1	20.5	NA	NA	NA	12.1	12.5	11.4	12.6	12.5	12.0
Sun Life Financial Inc.	22.5	18.9	20.5	2.1	1.5	1.6	14.2	13.6	14.2	14.1	13.6	14.6
The Hartford Financial Services Group, Inc.	16.1	17.6	17.5	0.9	0.9	1.0	17.0	14.3	13.8	NM	14.3	14.2
Progressive Corp.	15.0	16.0	16.3	2.2	2.2	2.6	12.9	12.7	13.2	13.1	12.7	12.9
Principal Financial Group Inc.	14.9	15.1	15.1	1.9	1.9	1.9	15.3	14.1	12.5	17.1	14.1	14.1
Lincoln National Corporation	13.6	14.7	15.0	1.0	1.1	1.1	10.6	10.1	10.6	11.4	10.1	10.5
Loews Corporation	17.0	15.2	14.3	0.9	0.8	0.8	27.3	15.9	18.1	28.8	15.9	15.0
Fidelity National Financial, Inc.	9.0	10.2	13.3	NA	NA	NA	28.0	18.1	15.3	19.2	18.1	18.2
Power Corporation of Canada	13.1	12.3	11.9	NA	NA	NA	14.1	12.2	10.7	14.3	12.2	11.6
Fairfax Financial Holdings Limited	10.1	12.8	11.4	1.5	1.8	1.6	NM	8.4	10.3	NM	8.4	7.3
Market Corp.	9.2	10.7	11.2	1.7	1.7	1.8	NM	NM	27.1	29.2	NM	NM
CNA Financial Corporation	10.9	11.2	10.3	0.9	0.9	0.8	11.9	12.6	11.5	11.6	12.6	11.6
Intact Financial Corporation	9.1	9.9	9.1	3.6	3.7	3.3	24.5	16.5	14.7	23.8	16.5	15.0
Unum Group	8.9	8.5	8.9	1.0	1.0	1.1	10.5	21.0	22.7	10.8	21.0	22.2
Cincinnati Financial Corp.	7.9	8.8	8.2	1.2	1.3	1.3	17.6	16.8	14.8	15.4	16.8	15.8
Average	23.4	23.1	23.6	1.6x	1.5x	1.5x	15.1x	14.0x	13.9x	15.4x	14.0x	14.0x
Median	17.0	17.6	17.5	1.4x	1.5x	1.4x	12.9x	12.6x	13.2x	13.1x	12.6x	12.9x

(1) Market data provided by Capital IQ, Inc. Selected constituents represent the largest insurance companies based on market capitalization.

NA represents companies with negative book value. NM represents multiples of greater than 30x or less than 0x.

(2) Price/Forward Earnings calculated on a two year forward looking basis, per Capital IQ, Inc.

Second Quarter Transactions in the Insurance Industry (1)

Acquirer	Target	Close Date	Announce Date	Purchase Price (\$M)	Equity Value / Book Value	Equity Value / Earnings
Confie Seguros Holding II Co.	Affirmative Insurance Holdings, Inc., Managing General Agent	6/30/2015	6/12/2015	95		
The Blackstone Group L.P.	Philadelphia Financial Group, Inc.	6/30/2015	10/29/2014	164		
XI Group plc	Carlin Group Ltd.	5/1/2015	12/17/2014	2,950	1.2	9.5
Kemper Corporation	Companion Property & Casualty Insurance Co	4/30/2015	12/11/2014	70		
Assured Guaranty Corp.	Radian Asset Assurance Inc.	4/1/2015	12/23/2014	810		
ACE Limited	Franklin Financial Corporation	4/1/2015	12/18/2014	365		
Tokio Marine & Nichido Fire Insurance Co., Ltd.	HCC Insurance Holdings Inc.		6/10/2015	8,386	1.9	17.0
ViewPoint Financial Group, Inc.	Warranty Solutions Business		5/7/2015	152		
Fosun International Limited	Ironshore Inc.		5/3/2015	2,098		
Average				1,676.8	1.5	13.2
Median				365.0	1.5	13.2

Notes:

(i) Transaction data provided by Capital IQ, Inc. Selection criteria: (i) Target/Acquirer is a participant within the US insurance industry, (ii) transaction was announced or closed between 3/31/2014 and 6/30/2015,

(iii) Total transaction value is greater than \$50 million, and (iv) Percent sought is greater than 75 percent.



Financial Services Industry – Insurance Valuation Multiples Update (continued)

Top 20 Property & Casualty Insurance Companies (1)

Company	Market Capitalization (\$ B)			Price / Tangible Book Value			Price / Earnings			Price / Forward Earnings (2)		
	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015
The Travelers Companies, Inc.	32.7	34.7	30.8	1.5	1.7	1.5	9.1	10.1	9.4	9.7	10.1	9.0
The Allstate Corporation	25.5	29.6	26.5	1.3	1.5	1.4	12.7	11.4	10.0	12.2	11.4	10.3
The Chubb Corporation	22.5	23.3	21.9	1.4	1.5	1.4	11.0	11.7	11.3	10.2	11.7	11.0
Progressive Corp.	15.0	16.0	16.3	2.2	2.2	2.6	12.9	12.7	13.2	13.1	12.7	12.9
Fidelity National Financial, Inc.	9.0	10.2	13.3	NA	NA	NA	28.0	18.1	15.3	19.2	18.1	18.2
Market Corp.	9.2	10.7	11.2	1.7	1.7	1.8	NM	NM	27.1	29.2	NM	NM
CNA Financial Corporation	10.9	11.2	10.3	0.9	0.9	0.8	11.9	12.6	11.5	11.6	12.6	11.6
Intact Financial Corporation	9.1	9.9	9.1	3.6	3.7	3.3	24.5	16.5	14.7	23.8	16.5	15.0
Cincinnati Financial Corp.	7.9	8.8	8.2	1.2	1.3	1.3	17.6	16.8	14.8	15.4	16.8	15.8
W.R. Berkley Corporation	5.9	6.4	6.5	1.3	1.4	1.5	11.7	10.4	11.5	13.0	10.4	10.7
AmTrust Financial Services, Inc.	3.2	4.7	5.4	3.6	3.8	4.4	10.8	10.5	10.8	11.4	10.5	12.0
Erie Indemnity Company	3.9	4.6	4.3	5.2	6.4	6.0	23.0	27.4	27.0	24.4	27.4	25.8
Old Republic International Corporation	4.3	3.9	4.1	1.1	1.0	1.0	8.1	10.4	13.8	10.5	10.4	10.9
First American Financial Corporation	3.0	3.8	4.0	3.1	3.7	3.7	17.6	16.6	16.3	16.3	16.6	17.3
The Hanover Insurance Group, Inc.	2.8	3.2	3.3	1.1	1.2	1.1	12.1	11.5	11.8	11.5	11.5	11.8
Mercury General Corporation	2.6	3.2	3.1	1.4	1.8	1.7	21.9	17.9	23.4	23.1	17.9	17.2
ProAssurance Corporation	2.6	2.6	2.5	1.3	1.4	1.4	11.9	13.9	14.4	9.3	13.9	14.0
RLI Corp.	2.0	2.3	2.2	2.3	2.9	2.8	15.3	17.0	16.4	15.8	17.0	16.6
Selective Insurance Group Inc.	1.4	1.7	1.6	1.1	1.3	1.2	13.7	11.8	9.8	13.1	11.8	11.4
Navigators Group Inc.	1.0	1.1	1.1	1.0	1.1	1.1	12.4	12.0	12.2	15.2	12.0	11.9
Average	8.7	9.6	9.3	1.9x	2.1x	2.1x	15.1x	14.2x	14.7x	15.4x	14.2x	13.9x
Median	5.1	5.5	5.9	1.4x	1.5x	1.5x	12.7x	12.6x	13.5x	13.1x	12.6x	12.0x

Top 20 Life Insurance Companies (3)

Company	Market Capitalization (\$ B)			Price / Tangible Book Value			Price / Earnings			Price / Forward Earnings (2)		
	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015
MetLife, Inc.	62.5	56.6	62.5	1.1	0.9	1.0	17.4	9.3	9.1	19.1	9.3	10.3
Prudential Financial, Inc.	41.0	36.5	39.6	1.0	0.8	0.9	NM	27.3	18.7	NM	27.3	29.7
MutualLife Financial Corporation	38.9	33.5	36.6	1.6	1.2	1.3	12.1	12.0	13.4	13.1	12.0	12.9
Great-West Lifeco Inc.	28.3	28.8	29.1	4.2	3.6	3.6	12.9	14.4	13.7	13.1	14.4	14.3
Aflac Incorporated	28.3	28.1	27.0	1.6	1.5	1.6	9.6	9.8	9.7	9.2	9.8	9.6
Power Financial Corporation	22.1	21.1	20.5	NA	NA	NA	12.1	12.5	11.4	12.6	12.5	12.0
Sun Life Financial Inc.	22.5	18.9	20.5	2.1	1.5	1.6	14.2	13.6	14.2	14.1	13.6	14.6
Principal Financial Group Inc.	14.9	15.1	15.1	1.9	1.9	1.9	15.3	14.1	12.5	17.1	14.1	14.1
Lincoln National Corporation	13.6	14.7	15.0	1.0	1.1	1.1	10.6	10.1	10.6	11.4	10.1	10.5
Power Corporation of Canada	13.1	12.3	11.9	NA	NA	NA	14.1	12.2	10.7	14.3	12.2	11.6
Unum Group	8.9	8.5	8.9	1.0	1.0	1.1	10.5	21.0	22.7	10.8	21.0	22.2
Torchmark Corporation	7.2	7.0	7.3	1.8	1.6	1.7	13.9	13.4	14.3	14.4	13.4	14.2
CNO Financial Group, Inc.	3.9	3.4	3.6	0.8	0.7	0.8	16.9	NM	11.8	8.6	NM	NM
Industrial Alliance Insurance and Financial Services Inc.	4.4	3.4	3.4	1.7	1.2	1.1	13.2	10.7	10.1	13.1	10.7	10.6
StanCorp Financial Group Inc.	2.8	2.9	3.2	1.3	1.3	1.4	12.3	13.6	14.3	12.5	13.6	15.0
Symetra Financial Corporation	2.6	2.7	2.8	0.8	0.8	0.8	11.8	10.7	13.1	13.1	10.7	11.1
Primerica, Inc.	2.6	2.7	2.4	2.1	2.3	2.0	16.1	15.6	13.9	16.9	15.6	14.0
E-L Financial Corp. Ltd.	2.6	2.1	2.1	0.7	0.5	0.5	5.7	7.3	5.3	5.5	7.3	7.3
American Equity Investment Life Holding Co.	1.8	2.2	2.1	0.9	1.0	NM	8.7	18.4	15.4	7.3	18.4	17.1
FBL Financial Group Inc.	1.1	1.5	1.4	1.0	1.2	1.1	11.0	14.1	13.1	10.9	14.1	13.1
Average	16.1	15.1	15.8	1.5x	1.3x	1.4x	12.5x	13.7x	12.9x	12.5x	13.7x	13.9x
Median	11.0	10.4	10.4	1.2x	1.2x	1.1x	12.3x	13.4x	13.1x	13.1x	13.4x	13.1x

Top 5 Insurance Brokers (4)

Company	Market Capitalization (\$ B)			Price/Earnings (LTM)			Enterprise Value/Revenue (LTM)			Enterprise Value/EBITDA (LTM)		
	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015	6/30/2014	3/31/2015	6/30/2015
Marsh & McLennan Companies, Inc.	28.5	30.2	30.5	23.0	23.2	22.7	2.4	2.4	2.6	12.0	11.8	12.1
Arthur J Gallagher & Co.	7.3	7.7	7.9	NM	NM	NM	2.5	2.1	2.1	15.8	14.8	14.3
Brown & Brown Inc.	4.5	4.8	4.6	20.2	19.3	19.0	3.4	3.5	3.4	10.4	10.5	10.2
Crawford & Company	0.5	0.4	0.4	11.8	13.5	14.4	0.6	0.5	0.6	6.0	6.4	7.7
Patriot National, Inc.	-	0.3	0.4	N/A	NM	39.1	N/A	4.3	3.5	N/A	16.7	15.3
Average	7.9	8.7	4.4	18.3x	18.7x	23.8x	2.2x	2.6x	2.4x	11.1x	12.0x	11.9x
Median	4.5	4.7	0.3	20.2x	19.3x	20.9x	2.5x	2.4x	2.6x	11.2x	11.8x	12.1x

Notes:

(1) Market data provided by Capital IQ, Inc. Selected constituents represent the largest property & casualty insurance companies based on market capitalization. NA represents companies with negative book value.

NM represents multiples of greater than 30x or less than 0x.

(2) Price/Forward Earnings calculated on a two year forward looking basis, per Capital IQ, Inc.

(3) Market data provided by Capital IQ, Inc. Selected constituents represent the largest life insurance companies based on market capitalization. NA represents companies with negative book value.

NM represents multiples of greater than 30x or less than 0x.

(4) Market data provided by Capital IQ, Inc. Selected constituents represent the largest insurance brokerage companies based on market capitalization. NA represents companies with negative book value.

NM represents multiples of greater than 30x or less than 0x.



Financial Services Industry – Insurance Valuation Multiples Update (continued)

Purchase Price Allocation Benchmarking - Transactions in the Insurance Industry (1)

Allocation of Purchase Price As a Percentage of Excess Consideration (2)

Target	Date	Purchase Price (\$ MM)	Goodwill	Identified Intangible Assets	Trade Names / Trademarks	VOBA / VBIF (3)	Customer Relationships	Technology / Software	Insurance Licenses	Other (4)
Franklin Financial Corporation	1/2/2015	1,091.3	73.5%	26.5%	0.0%	26.5%	0.0%	0.0%	0.0%	0.0%
Producers Ag Insurance Group, Inc.	1/2/2015	104.5	44.9%	55.1%	8.6%	0.0%	23.2%	0.0%	23.2%	0.0%
Intermountain Community Bancorp	11/1/2014	131.9	45.5%	54.5%	0.0%	12.8%	0.0%	0.0%	0.0%	41.7%
FedFirst Financial Corp.	10/31/2014	54.7	41.1%	58.9%	0.0%	58.9%	0.0%	0.0%	0.0%	0.0%
Overland Solutions, Inc.	10/30/2014	65.9	60.9%	39.1%	3.0%	0.0%	25.9%	10.2%	0.0%	0.0%
Western World Insurance Group, Inc. (4)	10/2/2014	692.3	87.5%	12.5%	2.9%	0.0%	2.3%	1.2%	6.1%	0.0%
The Wright Insurance Group, LLC	5/20/2014	610.2	68.4%	35.3%	0.0%	0.0%	35.1%	0.0%	0.0%	0.2%
Summit Holding Southeast Inc.	4/1/2014	259.0	34.0%	66.0%	0.0%	0.0%	63.8%	0.0%	2.1%	0.0%
The Climate Corporation	11/1/2013	932.0	84.2%	15.6%	0.0%	0.0%	0.4%	15.1%	0.0%	0.0%
Bollinger, Inc.	8/12/2013	334.0	59.0%	40.3%	0.5%	0.0%	39.7%	0.0%	0.0%	0.1%
Beecher Carlson Holdings, Inc.	7/1/2013	364.6	73.4%	28.6%	0.0%	0.0%	27.9%	0.0%	0.0%	0.8%
Alterra Capital Holdings Limited	5/1/2013	3,304.3	58.8%	41.2%	0.2%	0.0%	30.0%	3.6%	5.1%	2.4%
Hardy Underwriting Bermuda Ltd	7/2/2012	231.0	20.5%	79.5%	4.7%	35.1%	7.6%	0.0%	0.0%	32.2%
Transatlantic Holdings Inc.	3/6/2012	3,512.4	0.0%	100.0%	15.5%	90.1%	0.0%	3.1%	5.9%	13.6%
APS Healthcare, Inc.	3/2/2012	224.5	85.3%	14.7%	1.9%	0.0%	7.5%	4.0%	0.0%	1.2%
Arrowhead General Insurance Agency Superholding Corp	1/9/2012	400.0	69.0%	31.0%	0.0%	30.3%	0.0%	0.0%	0.0%	0.7%
HealthSpring, Inc.	1/1/2012	3,811.0	76.2%	23.8%	0.0%	0.0%	21.3%	0.0%	0.0%	2.5%
InsWeb Corp	12/21/2011	64.3	39.1%	60.9%	0.0%	0.0%	23.4%	1.5%	0.0%	35.9%
Transamerica Re	8/10/2011	1,400.0	0.0%	100.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Chaucer Holdings PLC	7/1/2011	546.0	20.4%	79.6%	0.0%	0.0%	0.0%	0.0%	0.0%	79.6%
Prodigy Health Group, Inc.	6/28/2011	600.0	21.8%	78.2%	2.7%	0.0%	33.6%	1.8%	0.0%	0.7%
NY Life Insurance Worldwide Ltd. and NY Life Insurance Ltd	6/28/2011	425.0	37.3%	62.7%	0.0%	62.7%	0.0%	0.0%	0.0%	0.0%
Converge Services Group, LLC	6/22/2011	50.0	43.0%	56.4%	NA	NA	NA	NA	NA	NA
Health Lambert Group Limited	5/12/2011	158.0	64.4%	35.6%	0.0%	0.0%	34.7%	0.0%	0.0%	0.9%
Premex Group Ltd.	5/10/2011	107.6	35.9%	64.1%	14.8%	0.0%	45.9%	3.3%	0.0%	0.2%
AIG Star Life Insurance Co. Ltd. & AIG Edison Life Insurance Co.	4/1/2011	4,800.0	5.1%	94.9%	0.0%	94.9%	0.0%	0.0%	0.0%	0.0%
Rain and Hall L.L.C.	4/1/2011	1,100.0	19.8%	80.2%	NA	NA	NA	NA	NA	NA
United Investors Life Insurance Company	2/1/2011	364.0	0.0%	100.0%	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%
Heartland Crop Insurance, Inc.	2/1/2011	68.5	56.6%	43.4%	NA	NA	NA	NA	NA	NA
American Life Insurance Company	12/31/2010	15,945.1	43.0%	57.0%	0.0%	57.0%	0.0%	0.0%	0.0%	0.0%
Aspen Holdings, Inc.	12/31/2010	172.3	49.0%	51.0%	0.0%	0.0%	0.0%	0.0%	3.0%	0.0%
Direct Response Corporation	12/31/2010	201.6	3.1%	96.9%	0.0%	54.8%	0.0%	0.0%	42.1%	0.0%
Hermitage Insurance Company	12/28/2010	133.0	61.4%	38.6%	0.0%	19.7%	0.0%	0.0%	0.0%	18.9%
AIS Management Corporation	11/1/2010	154.7	34.0%	66.0%	13.9%	0.0%	46.2%	4.4%	0.0%	1.6%
Vanliner Group, Inc.	11/1/2010	131.1	0.0%	100.0%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%
Castlepoint Holdings Ltd.	10/15/2010	559.0	71.1%	28.9%	0.0%	25.5%	0.0%	0.0%	0.0%	3.4%
FutureScripts, LLC and FutureScripts Secure, LLC	9/13/2010	225.5	50.3%	49.7%	9.0%	0.0%	40.7%	0.0%	0.0%	0.0%
Vanbreda International NV	8/31/2010	410.0	52.2%	47.8%	0.0%	0.0%	47.8%	0.0%	0.0%	0.0%
Assured Guaranty Municipal Holdings Inc.	7/1/2010	1,607.4	NA	NA	NA	NA	NA	NA	NA	NA
Alterra Holdings Limited	6/30/2010	1,495.0	0.0%	100.0%	0.0%	0.0%	49.2%	0.0%	50.8%	0.0%
PARIS RE Holdings Ltd.	11/13/2009	1,678.9	39.4%	60.6%	0.0%	0.0%	49.5%	0.0%	0.0%	11.1%
Elliott Special Risks LP	10/1/2009	68.2	61.5%	38.5%	NA	NA	NA	NA	NA	NA
Continental American Insurance Company, Inc.	10/1/2009	100.0	NA	NA	NA	NA	NA	NA	NA	NA
Podiatry Insurance Company of America, Inc.	10/1/2009	120.0	61.3%	38.7%	3.3%	0.0%	8.7%	2.8%	22.7%	1.2%
IPC Holdings Ltd.	7/1/2009	1,625.1	0.0%	100.0%	0.0%	0.0%	100.0%	0.0%	0.0%	0.0%
Average			43.1%	57.0%	2.1%	19.7%	19.6%	1.3%	6.7%	6.4%
Range of Useful Life (years)					5 to 20	4 to 10	4 to 22	5 to 9	Indefinite	NA
Average Useful Life (years)					11	NA	12	7	Indefinite	NA

Notes:

- (1) Includes 45 acquisitions of insurance companies with purchase price greater than or equal to \$50 million and transaction close dates occurring between January 1, 2009 and June 30, 2015.
- (2) Excess consideration defined as total consideration less net tangible assets acquired.
- (3) Represents the present value of the business acquired/in force, and is determined by estimating the net present value of future cash flows from the acquired contracts and policies as of the acquisition date.
- (4) Other includes primarily non-competes and lease intangibles.



<i>Financial Services Industry – Insurance Valuation Quarterly Update (continued)</i>
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