

Be part of the growth

Recruitment of a Group Chief Executive Officer-Uganda

Our Client, an agricultural business entity based in Uganda promoting competitive private sector led agriculture is seeking to recruit a suitable candidate for the position of Group Chief Executive Officer.

Reporting to the Board, the Group Chief Executive Officer will have the following key responsibilities;

- Provide leadership in developing, recommending and monitoring the implementation of the group strategies, plans and policies to achieve sustainable growth and desired impact of the organisation's investments and the support it provides to agri-business in Uganda in a cohesive manner;
- Provide the primary point of contact within the organisation for investors and other engagements for the company;
- Provide information, reports and general support to the Board of Directors and ensure that the decisions of the Board are implemented successfully;
- Promote in liaison with the Company Secretary, sound corporate governance and ethical standards at all levels of the organisation to promote and protect the reputation and image of the company;
- Responsible for attraction, motivation and retention of quality management and staff members within the company as well as managing the performance of the team;
- Develop and effective management team and future leadership at the various levels of the organisation;
- Develop and maintain a risk management framework for the company;
- Ensure an effective communication strategy is in place and maintain communication with and from the Boards of Directors for the organisation;
- Create a modern and vibrant corporate culture within the organisation for increased performance.

Person specifications

The successful candidate will have:

- An understanding of the political economy and macroeconomic dynamics of Uganda and the region;
- A good appreciation of the development financing, rural finance, best practice, policies and commonly used instruments and modalities;
- A demonstrated understanding of corporate governance and ethics;
- An appreciation of capital markets and investment instruments as they relate to agricultural finance;
- Ability to work within the development strategy and manage effective execution of agri-business development approaches;
- Ability to identify new opportunities for the company, structuring solutions and negotiate operational partnerships for implementation and financing;
- Initiative and ability to manage multiple tasks with planning and organisational skills;

- Excellent interpersonal and teamwork skills and ability to motivate staff to perform at a consistently high level and to retain those staff;
- Ability to effectively communicate and respond to sensitive inquiries;
- Strong negotiation skills and the ability to "close the deal" in a timely manner;
- The ability to manage budgets and resource allocations efficiently;
- A good and resilient negotiator with sound judgment; and
- Results driven and has commercial acumen.

We are looking for a candidate who holds a minimum of a Masters Degree in Business Administration, Finance, Agri-business Economics or any other related professional course from a recognized university. The ideal candidate must possess a minimum of fifteen years (15) of progressive management experience 5 of which should be a CEO level in a comparable organisation. He/ She should possess senior management experience in successfully developing and managing projects, investments, financial management and the introduction of systems and processes. The candidate should be familiar with the global and local markets and regulatory environments for agribusiness and financial services as well as a demonstrated ability to keep abreast of developments in these areas, identifying and analyzing business opportunities and maintaining the firm's presence, relevance and competitiveness. International and/or regional experience in Agribusiness and/or Rural finance will be an added advantage.

If you believe you fit the required profile, please send your application in confidence to the address below by close of business Friday 4th April 2014. Please send your curriculum vitae (by post or email) containing details of your qualifications, experience, present position, current and expected remuneration as well as copies of professional/academic certificates. Include day and evening telephone numbers, e-mail address, names and addresses of three references to:

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Only short listed candidates will be contacted.