
Press release

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PwC Azerbaijan: Key Benchmark in M&A process is Trust



On 13 December 2017, PwC Azerbaijan organized a workshop on Mergers and Acquisitions (M&A) Structuring in the Landmark Plaza Hotel. The purpose of the workshop attended by senior management representing various industries was to overview the M&A process, legal and tax implications and share practical insights into M&A transactions.

“The transformation process in Azerbaijan is impacting not only the economy of the country, but it is also changing the business and investment strategies. Along with the technical and legal aspects, a key driver in the M&A process is to build trust between the parties of transaction”, emphasized Country Managing Partner of PwC

Azerbaijan, Movlan Pashayev in his opening speech.

During the workshop, PwC Azerbaijan’s legal and advisory professionals discussed various aspects of M&A process and exchanged viewpoints in the format of interactive dialogue.

“During the last twelve months we have observed the heightened interest in M&A in Azerbaijan. The main reason is increase of interest of foreign investors as well as the necessity to improve the efficiency of local entities”, mentioned Head of Legal Practice of PwC Azerbaijan, Samir Hadjiyev.

M&A is one of the quickest paths to growth in expansion plans. But very often, stakeholders do not get the enterprise value promised from the deal. Dealmakers should consider value drivers and risks to all aspects of their business when setting their M&A strategy, and when doing their diligence on the deal.



At PwC, with the dedicated team in Azerbaijan supported by over 15,000 deals professionals worldwide we provide a full range of M&A and financial advisory services across all industry sectors. Established in 2015, PwC Azerbaijan's dynamically growing Deals practice is comprised of over 10 professionals committed to support our clients in execution of full-scale M&A transactions.

Notes for editor:

At PwC our purpose is building trust in society and solving important problems of our clients. We achieve this by offering client centric solutions in tax, legal, assurance and advisory from strategy through execution. Over 140 professionals from 6 countries working in PwC Azerbaijan share their thinking, values, experience and solutions to develop fresh perspectives and practical advice for our clients.

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