

Finance for Non-Financial Professionals – 2 day workshop

25th – 26th January, Hanoi
28th – 29th January, HCMC



Helping non-financial professionals raise their awareness of finance and use financial information in making better business decisions

Objective

To raise the level of financial awareness of participants and enable them to use the financial information provided to make better short-term or long-term decisions in managing their businesses.

Who should attend?

Directors, managers or anyone who uses financial information in the course of their work but does not have an accounting or finance qualification. Prior knowledge of accounting/finance is not required.

Benefits of attending

There is a greater need to understand financial information, particularly the balance sheet, income statement and cash flow statement as companies strive to enhance their shareholders' value. Decisions made without proper understanding of the financial implications may reduce profits and lead to a reduction in shareholder value.

By raising financial awareness, participants are better able to manage businesses' revenues, costs, profits and cashflow. Participants will also be able to use their new financial knowledge to make more effective decisions. This workshop will provide basic financial principles and cover generic financial management tools necessary for decision making. Learning is achieved via examples, which reinforce the theory and topic-related internationally acclaimed videos which successfully simplify the financial topic for the non-financial person.

Participants will also go through a highly interactive board game, (ProfitPlus™) which allows participants to experience how transactions affect the balance sheet and income statement over 2 trading years. Participants also prepare yearend financial statements. The ProfitPlus™ board game has proved to be participants' favourite part of the workshops as it enables practical application of the knowledge gained during the course. This highly successful and popular Finance Workshop has attracted more than 8,000 participants from various organisations.

Workshop agenda

Financial statements

- Understand the main components of a typical set of financial statements or annual report
- Appreciate the key underlying accounting concepts used in the preparation of financial statements

Business Analysis

- Know how to interpret financial statements and analyse businesses using the 7-step approach
- Perform a SWOT analysis using financial statements

Cash Operating Cycle

- Understand the cash operating cycle and what affects a company's cash flow
- Manage the cash operating cycle

Costing

- Know the differences between cost categories and their implications on costing
- Understand costing concepts and apply them in making business decisions

Budgeting

- Have an appreciation of budgeting and the effects of foreign exchange movements

Investment Appraisal Tools

- Understand apply the payback period, net present value and internal rate of return methods of project appraisal in decision-making
- Understand briefly the concepts of shareholder value, gearing and weighted average cost of capital

What did past participants say?

"The workshop used practical games/ exercises to create interest and helped in understanding basic accounting knowledge"

"Excellent introduction for non-finance executives"

"I never thought Finance could be so much fun!"

How to register

Register your interest by contacting us via email at pham.thao.ngoc@vn.pwc.com or phone on +84 967294989. Closing date for registration is Friday April 3rd. We cannot accept registrations after this date.

Registration fees

\$650 / VND 14.6m (10% discount for more than 1 participant)

Training outline

Day 1

- Introduction
- Financial Statements
- ProfitPlus™ Board Game
- Business Analysis

Day 2

- ProfitPlus™ Board Game
- Costing
- Budgeting
- Investment Appraisal Tools
- Cash vs Profit
- Warning Signals
- Conclusion

About your workshop leaders



Tony Moore

Tony is a Director of PwC Singapore. Tony brings to the workshop many years of practical experience in advising major listed companies, statutory boards and international financial institutions on how to manage their businesses more effectively and efficiently. Tony is widely recognised as one of Asia's leading finance trainers. He has conducted courses for numerous organisations and has presented successfully both regionally and internationally.



Mai-Hanh Levitt

Mai-Hanh is a Director of PwC Vietnam. As a former Chief Financial Officer in a multinational organisation, Mai-Hanh brings a wealth of industry experience and consulting pedigree from years of experience in the United States of America, South Africa and South-East Asia.

Registration Form - Hanoi

Finance for non-financial professionals (25th – 26th January 2016, 14.6million VND/ \$650 per person exc. VAT)

Location: PwC Office , 16th Floor Keangnam Hanoi Landmark 72, Pham Hung Road, Tu Liem District, Hanoi

10% discount offered to clients sending more than one participant – fees inclusive of lunch, refreshments, trainee pack and training certificate

Please register the following participants:

Name: Mr/Mrs/Ms _____

Role: _____

Email: _____

Name: Mr/Mrs/Ms _____

Role: _____

Email: _____

Contact Person

Name: Mr/Mrs/Ms _____

Role: _____ **Company:** _____

Address: _____

Tel: _____ **Fax:** _____

VAT code (for Invoice purpose): _____

Email: _____

Registration can be made by emailing the completed form to: pham.thao.ngoc@vn.pwc.com

Please make payment to:

Account name: PricewaterhouseCoopers (Vietnam) Ltd

Account number: 3009523 (VND)

3009512 (USD)

Bank's name: ANZ Bank (Vietnam) Ltd – 39 Le Duan Street, District 1

SWIFT CODE: ANZBVNVX472

Description: PwC Academy Training_ [Company's name]

Attendance will only be confirmed upon receipt of payment

Cancellation Policy: If you are unable to attend, a replacement is welcome. For cancellation received in writing at least seven (7) days before the workshop, a full refund will be made. No refund (or full rate will be charged) if a cancellation occurs less than 7 days before the workshop date. Notice of cancellation must be made in writing to us.

Award of Certificate: Certificate of Attendance will be awarded on successful completion of the workshop

Reservation Hotline: For registration and reservation enquiries, please call **Ngoc** on +84 967294989

Change of Venue/Date/Programme: The organiser reserves the right to change the venue, date and programme if there is insufficient demand for the training course or due to other circumstances outside our control.

Registration Form - HCMC

Finance for non-financial professionals (28th – 29th January 2016, 14.6million VND/ \$650 per person exc. VAT)

Location: PwC Office , Saigon Tower, 2nd Floor Training Room, 29 Le Duan, HCMC

10% discount offered to clients sending more than one participant – fees inclusive of lunch, refreshments, trainee pack and training certificate

Please register the following participants:

Name: Mr/Mrs/Ms _____

Role: _____

Email: _____

Name: Mr/Mrs/Ms _____

Role: _____

Email: _____

Contact Person

Name: Mr/Mrs/Ms _____

Role: _____ **Company:** _____

Address: _____

Tel: _____ **Fax:** _____

VAT code (for Invoice purpose): _____

Email: _____

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