

Industry Available Positions

Position Code	Position Title
A1	Managing Director
A2	Executive Director
A3	Business Development Manager / Strategy Manager
A4	Project Manager
B1	Human Resources Director
B2	Human Resources Manager
B3	Compensation & Benefits Manager
B4	Compensation & Benefits Specialist
B5	Training & Development Manager
B6	Training Specialist
B7	Trainer
B8	Recruitment & Selection Manager
B9	Recruitment Specialist
B10	HR Officer/Generalist
B11	HR Assistant
B12	Payroll Manager
B13	Payroll Administrator
C1	IT / EDP Director
C2	IT / EDP System Administration Manager
C3	IT / EDP Network/ System Administrator
C4	Helpdesk Team Leader
C5	Helpdesk Officer
C6	Business System Manager
C7	Application Analyst/ System Analyst
C8	Programmer
C9	Database Administrator
C10	Data Entry Operator
C11	ERP Consultant
C12	Web Designer
D1	Head of Legal Department
D2	Senior Legal Advisor
D3	Legal Advisor
D4	Junior Legal Advisor
E2	Property Manager
E3	Property Officer
E4	Office Manager
E5	Personal Assistant
E6	Secretary
E7	Receptionist
E8	Translator
E9	Archivist
E10	Driver / Courier
E11	Cleaner
E12	Security Manager
E13	Security Agent
E14	Car Fleet Manager
E15	Car Fleet Assistant
E16	Medical Doctor
E17	Nurse
E19	Admin Purchasing Specialist
E20	Admin Purchasing Assistant
F1	Sales Director
F2	Sales Manager (Direct/ Indirect/ Retail Channel)
F3	Regional Sales Manager (Direct/ Indirect/ Retail Channel)
F4	Area Sales Manager

F5	Sales Supervisor
F6	Senior Sales Representative
F7	Sales Representative
F8	Junior Sales Representative
F9	Distribution Driver
F10	Key Account Manager
F11	Senior Key Account Representative
F12	Key Account Representative
F13	Junior Key Account Representative
F16	National Trade Marketing Manager
F19	Merchandiser
F20	Operations Director (Sales & Logistics responsibilities)
F22	Area Operations Manager
F23	Sales Analysis/ Support Manager
F24	Sales Analyst
F25	Technical Support Manager
F26	Technical Support Officer
F27	Sales Assistant
G1	Marketing Director
G2	Marketing Manager
G3	Senior Brand / Product Manager
G4	Brand / Product Manager
G5	Junior Brand/Product Manager
G7	Market Research Specialist
G9	Business Analyst
G10	Advertising Manager
G11	Advertising Specialist
G12	Marketing Assistant
H2	Corporate Communication / PR Manager
H3	Corporate Communication / PR Officer
I1	Customer Service Manager
I2	Customer Service Officer
I3	Technical Service Officer
J1	Finance Director
J2	Finance Manager
J3	Finance Controller (budgeting/ controlling/ reporting)
J4	Finance Analyst
J5	Tax Manager
J6	Tax Specialist
J7	Treasury Manager
J8	Treasury Specialist
J9	Credit Controller
J10	Chief Accountant
J11	Senior Accountant
J12	Accountant
J13	Bookkeeper (Junior Accountant)
J14	Billing Supervisor
J15	Billing Officer
J16	Cashier
K1	Internal Control Manager
K2	Internal Control Analyst
K3	Quality Manager
K4	Quality Supervisor
K5	Health & Safety Coordinator
K6	Health & Safety Specialist
K7	Environment Protection Coordinator
K8	Environment Protection Specialist
L1	Supply Chain Director
L2	Logistics Manager
L3	Logistics Specialist

L4	Logistics Assistant
L5	Acquisition Manager
L6	Senior Buyer
L7	Buyer
L8	Junior Buyer
L9	Customs Manager
L10	Customs Officer
L11	Warehouse Manager
L12	Warehouse Supervisor
L13	Supply Administrator
L14	Warehouse Clerk
L15	Handler
L16	Forklift driver
L17	Transportation Manager
L18	Transportation Specialist
L19	Auto Mechanic
L20	Dispatcher
L21	Truck Driver
L23	Supply chain – Planning specialist
O1	Factory Director
O2	Technical Development Manager
O3	Technical Development Engineer
O4	Operation / Production Manager
O5	Superintendent (Sef Sectie)
O6	Shift Leader / Head Foreman
O7	Team Leader / Foreman
O8	Trainer
O10a	Senior CNC Operator – Skilled
O10b	Senior Milling Machine (frezor) Operator – Skilled
O10c	Senior Locksmith (lacatus) Operator – Skilled
O10d	Senior Crane Driver (macaragiu) Operator – Skilled
O10e	Senior Lathe (strungar) Operator – Skilled
O10f	Senior Welder (sudor) Operator – Skilled
O10g	Senior Tinker (tinichigiu) Operator – Skilled
O10h	Senior Painter (vopsitor) Operator – Skilled
O10i	Senior Operator – Skilled – Other
O11	Operator - Skilled
O12	Operator - Unskilled
O13	Production Planning Manager
O14	Production Planner
O15	Process & Product Engineering Manager
O16	Senior Process & Product Specification Engineer
O17	Junior Process & Product Specification Engineer
O18	Head of Laboratory
O19	Laboratory Technician
O20	Metrology Specialist (Metrolog)
O21	Technologist
O22	Maintenance Manager
O23	Maintenance Coordinator
O24	Maintenance Engineer
O25	Senior Electrician
O26	Electrician
O27	Junior Electrician
O28	Senior Mechanic
O29	Mechanic
O30	Junior Mechanic
O31	Machine Setter Specialist
O32	Quality Director
O33	Quality Control Manager
O34	Quality Control Engineer

O35	Quality Assurance Manager
O36	Quality Assurance Specialist
O37	Quality Controller
O38	Research & Development Manager
O39	Research & Development Specialist
O40	Improvement manager
O41	Improvement Engineer
O42	Quality Control Technician
O43	Quality Assurance Technician