

# India M&A and infrastructure seminar

## Changing dynamics: Assessment of opportunities and challenges for Japanese Companies in India !

### Tokyo, November 10, 2014



To our Clients

Thank you very much for supporting our business.

We are very pleased to announce PwC Japan's upcoming seminar on India deals and infrastructure on 10 November 2014.

With the new and stable Government under the dynamic leadership of Mr. Modi, Investment environment in India has improved in the last few months and is expected to change considerably going forward. This has increased the confidence of overseas investors interested to invest in India. Also, both the PMs, Mr. Modi and Mr. Abe are keen to strengthen the relationship between the two countries and increase the strategic partnerships, investments and trade between the two countries. This could be beginning of a new era in the Japan-India relations and will provide a big boost to the deals flow/investments from Japan to India.

Opportunities in India comes with some challenges and in this seminar we would also cover the key challenges of doing deals in India, common mistakes and proposed safeguards, supported by few case studies relating to Japanese investment in India.

We would also have a session on the policy changes from tax and regulatory perspective. Considering the opportunities, we have also planned a session on the infrastructure and logistics. Most of the speakers in this seminar would be coming from India to share their experiences and insights.

We hope this seminar will be helpful in your proposed investment plans in India. This seminar would be followed by a reception, which would provide you an opportunities to have free discussions with our speakers.

Sincerely yours,  
Taizo Iwahima, Partner  
PwC Japan India Desk and Corporate Finance Leader

#### Overview

- Date & Time: November 10<sup>th</sup>, 2014, 14:00 to 18:00 followed by a reception
- Venue: PricewaterhouseCoopers Seminar Room  
22F Sumitomo Fudosan Shiodome Hamarikyū Bldg. 8-21-1 Ginza, Chuo-ku, Tokyo
- Language: English and Japanese (Interpretation will be available)
- Target audience: Corporate planning & strategy, business development, M&A and all business divisions having immediate or future interest of exploring opportunities in India
- Admission: Free

#### Access:

- JR: Shimbashi Station, A3 Exit (8 minutes by walk)
- Subway: Ginza Line, Shimbashi Station, A3 Exit (8 minutes by walk)
- Subway: Asakusa Line, Shimbashi Station A4 Exit (7 minutes by walk)
- Subway: Oedo Line, Shiodome Station (5 minutes by walk)
- Yurikamome Line, Shiodome Station (5 minutes by walk)
- Subway: Hibiya Line, Asakusa Line, Higashi Ginza Station, Nankai Bldg., Exit (9 minutes by walk)



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<Time>	<Contents>	<Speakers>
13:30-14:00	Registration	
14:00-14:05	Opening remarks	<b>Taizo Iwahima</b> , Partner PwC Japan India Desk and Corporate Finance Leader
14:05-14:20	Remarks by the Chief Guest	<b>H.E Mrs. Deepa Gopalan Wadhawa</b> , Ambassador of India
14:20-14:50	<b>Session 1 - PMs Modi and Abe, New Decisive Paradigm for India Japan Relations:</b> How the faster & cleaner decision making by India and a bolder & favourable risk taking by Japan under Abenomics is poised to help Japanese investments in India.	<b>Sanjeev Sinha</b> , Director PPP – Deals, PwC Japan
14:50-15:50	<b>Session 2 - Key watch outs for making deals in India:</b> Aimed to highlight some of the practical issues, common mistakes and proposed safeguards, supported by few case studies relating to Japanese investment in India.	<b>Sanjeev Krishan</b> , Partner TS Leader, PwC India <b>Dinesh Arora</b> , Partner Corporate Finance, PwC India <b>Mukesh Agarwal</b> , Director TS and India Business Desk
15:50-16:05	<b>Tea Break</b>	
16:05-16:45	<b>Session 3 - Key policy changes and watch out from tax and regulatory perspective:</b> Aimed to highlight few recent developments and policy changes relevant for Japanese investors.	<b>Goldie Dhama</b> , Partner Tax & Regulatory, PwC India <b>Kazuhiro Takano</b> , Director Tax & Regulatory, PwC Japan <b>Rajat Ranjan</b> , Manager Tax & Regulatory, PwC Japan
16:45-17:15	<b>Session 4 - Indian Infrastructure and Logistics: Opportunity for Japanese Corporates:</b> Highlight the opportunities including early bird projects, developments in DMIC and CBIC, practical challenges associated with winning Government infrastructure projects, how to overcome some of these challenges etc.	<b>Manish Agarwal</b> , Partner Infrastructure Leader, PwC India <b>Yumiko Noda</b> , Partner Head of PPP and Infrastructure Asia Pacific, President of Cities Solution Centre Japan
17:15-17:55	<b>Session 5 - Panel discussion and Q&amp;A session</b>	<b>Panelist</b> – Sanjeev, Dinesh, Goldie, Manish <b>Moderator</b> – Taizo Iwashima
17:55-18:00	<b>Closing remarks</b>	
18:00-19:30	<b>Reception and networking</b>	

## Registration

Please register via the following website:

<http://www.pwc.com/jp/seminar8>

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(<http://www.pwc.com/jp/en/advisory/privacy.jhtml>)

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