

PricewaterhouseCoopers Receivables Management Group Inc.

- Commercial & consumer collections (Canada)
- Credit and collection policy
 - review, creation, implementation
- Training
 - best practices: group, individual
- Credit and collection systems and process review
- Pre-legal asset investigation services (North America)



PwC RMG provides:

- Self-funding solutions with flexible pricing models
- Sustainability through knowledge and skills transfer
- Local presence, global reach

Sustainable benefits:

- Improved cash flow
- Reduced costs and increased productivity
- Increased profitability and fewer bad debts

Contact:



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Warning signs

- Cash flow issues/cash requirement
- Debtor days >10 days beyond average payment terms
- 60+ days overdues >4% of total debtors
- Disputes/queries >4% of total debtors
- Bad debts >0.5% of total revenue
- Lack of KPIs, targets and procedures

Situations & opportunities

- Organizational change (e.g. restructure to shared service centre or de-centralization)
- Recent/impending system implementation

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