

Unlock your law firm's full potential*

The 2009 BRASS^{plus} mid-year release will provide your firm with the most current billing rate information available to assess the legal market in a difficult economy.

New in the mid-year release:

- Compensation for partners (equity and non-equity)
- Timekeeper termination statistics

Benefits to participation include:

- A strong participation base—over 300 law firms
- Three distinct billing rates—published, agreed-upon and billed
- Benchmarking metrics by location and practice group
- Peer group reports to fit your firm's needs
- Free data extraction software
- Minimal cost

Timing of results

The due date for receiving completed data forms for this release of the BRASS^{plus} is September 25, 2009. Results will be distributed on or before October 12, 2009.

View sample reports

To better understand the breadth of information this survey provides, please contact a survey team member to receive a sample report. Select report pages from the 2009 BRASS^{plus} are included on the back page.

As a firm with offices across the country we find the BRASS^{plus} invaluable in evaluating billing rates in different markets. A very significant factor that differentiates this survey from other available data sources is the large number of participants and the ability to select peer comparison groups in every market.

– CFO, AmLaw 100 Firm

The BRASS^{plus} provides us with valuable, reliable billing rate information across multiple geographic and practice lines. It has allowed us to justify our billing rates with our clients in those annual rate negotiation and even in some cases, allowed us to increase our rates. Having valuable, reliable billing rate information is critical to pricing our business appropriately in this challenging market.

– E.D., AmLaw 100 Firm

Contact the survey team for further information at (703) 918-3077, or via email at pwc.law.firm.survey@us.pwc.com
Visit our website for participation materials and to view sample reports at www.pwc.com/lfsurveys

2009 BILLING RATE & ASSOCIATE SALARY SURVEY ^{plus} Mid-Year Release

Sample Report

Partner Standard Billing Rates
As of July 1, 2009

	Your Firm		Group			Your Firm		Group		
	Rate	Rank / Q	1 st Q	Median	3 rd Q	% Change - 1 Year	% Change - 2 Year	1 st Q	Median	3 rd Q
Equity Partners										
High			\$881	\$683	\$550			6.1	4.2	0.0
Middle			419	483	490			6.1	3.8	1.7
Low			480	350	381			7.7	4.8	0.0
Average			626	483	398			5.9	3.8	2.2
Avg. by Years of Experience										
10 Years or Less			\$514	\$389	\$322			7.7	4.2	0.5
11 - 15 Years			359	441	358			6.4	4.0	1.7
16 - 20 Years			590	463	384			5.9	3.5	1.5
21 - 25 Years			696	487	497			5.5	3.8	1.2
26 - 30 Years			648	504	415			5.9	3.8	1.6
31 - 35 Years			664	518	437			6.8	3.9	1.8
> 35 Years			682	544	443			6.3	3.8	1.6
Non-Equity Partners										
High			\$788	\$588	\$475			8.2	4.9	0.0
Middle			521	415	325			6.8	4.2	0.7
Low			416	318	265			7.8	3.0	0.0
Average			532	423	338			6.8	4.2	1.8
Avg. by Years of Experience										
10 Years or Less			\$471	\$373	\$302			6.5	3.2	0.7
11 - 15 Years			584	488	321			7.1	3.9	1.1
16 - 20 Years			538	423	352			7.2	4.1	1.4
> 20 Years			584	464	395			7.1	4.4	2.1
All Partner Composite										
High			\$881	\$688	\$550			6.2	4.2	0.0
Middle			590	458	376			5.9	4.0	1.6
Low			430	318	265			7.2	3.6	0.0
Average			602	463	384			5.6	3.9	2.1
Contract Partner Average			\$597	\$401	\$322			5.1	3.1	1.2

2009 BILLING RATE & ASSOCIATE SALARY SURVEY ^{plus} Mid-Year Release

Sample Report

Terminations
For the period 7/1/2008 through 6/30/2009
NEW in the 2009 Mid-Year Release

Distribution of Timekeepers

Timekeeper Class	Percent of All Timekeepers			Percent of Timekeeper Class						
	Your Firm		Group			Your Firm		Group		
	Percent	Rank	1st Q	Median	3rd Q	Percent	Rank	1st Q	Median	3rd Q
Equity Partners	12.3%	125	19.8%	16.5%	9.8%	5.6%	125	7.8%	4.3%	2.9%
Non-Equity Partners	14.4%	47	22.1%	20.3%	15.6%	10.1%	47	10.8%	9.9%	6.5%
Senior Attorneys	19.8%	124	18.4%	17.7%	8.7%	11.1%	124	14.6%	12.8%	4.3%
Associates	43.5%	87	65.5%	54.2%	32.2%	20.8%	87	34.1%	20.9%	17.6%
Staff Attorneys	10.0%	42	27.6%	22.2%	14.3%	24.0%	42	21.0%	19.8%	19.4%
All Attys	100.0%					16.5%	42	17.6%	15.4%	9.9%
Paralegals	67.8%	77	75.4%	65.9%	54.3%	17.4%	77	23.8%	20.1%	18.4%
Other Non-Legal Tkprs ¹	32.2%	65	28.7%	23.9%	17.5%	4.0%	65	11.0%	6.5%	5.8%
All Non-Legal Tkprs	100.0%					18.9%	65	16.9%	15.5%	9.2%

Distribution of Associates & Senior Attys by Class Year

Class Year	Percent of All Timekeepers			Percent of Timekeeper Class						
	Your Firm		Group			Your Firm		Group		
	Percent	Rank	1st Q	Median	3rd Q	Percent	Rank	1st Q	Median	3rd Q
2008	4.3%	125	7.8%	4.3%	2.9%	2.7%	125	7.8%	4.3%	2.9%
2007	9.7%	47	10.8%	9.9%	6.5%	6.7%	47	10.8%	9.9%	6.5%
2006	12.8%	124	14.6%	12.8%	4.3%	10.3%	124	14.6%	12.8%	4.3%
2005	15.9%	87	34.1%	20.9%	17.6%	8.8%	87	14.1%	16.9%	14.3%
2004	9.8%	42	21.0%	19.8%	19.4%	3.4%	42	21.0%	19.8%	19.4%
2003	15.4%	42	17.6%	15.4%	9.9%	2.1%	42	17.6%	15.4%	9.9%
2002	10.1%	77	23.8%	20.1%	18.4%	0.9%	77	23.8%	20.1%	18.4%
2001	6.5%	65	11.0%	6.5%	5.8%	6.3%	65	11.0%	6.5%	5.8%
Prior	15.5%	65	16.9%	15.5%	9.2%	9.7%	65	16.9%	15.5%	9.2%
	100.0%									

¹ Includes Case Clerks, Law Clerks/Trust Accountants, Specialists, Lobbyists, Litigation Support and Patent Agents

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