



HP and PricewaterhouseCoopers join forces

Alliance offers end-to-end business transformation capabilities

Together, HP and PricewaterhouseCoopers will provide business transformation solutions and services that help clients improve their enterprise business model operations, streamline their business processes, and achieve a greater return on their technology investments.

Alliance brings greater value to our clients

The Agility Alliance partners are considered the top tier of HP collaborative partnerships and represent broad-based companies that are globally recognized for their quality, products, and value to clients. Collectively, HP and its Agility Alliance partners collaborate to design, build, and run a market-leading services platform and develop technology-based services that deliver tangible results to our clients.

“By working together, PricewaterhouseCoopers and HP are responding to our clients’ needs to transform their businesses, allowing us to demonstrate business value and drive growth,” said Vicki Huff, partner at PricewaterhouseCoopers. “Furthermore, the collaboration leverages respective industry strengths and capabilities, allowing different markets the opportunity to benefit from our combined solutions.”

Through this collaboration, HP and PricewaterhouseCoopers will provide solutions and services, including:

- **Business Transformation**—Whether it be the result of structural change events such as M&A or market shifts such as the digital transformation of the software industry—the alliance will assist clients in enhancing and leveraging technology (including ERP) to enable the transformation of their long-term business direction and processes to become



more agile and cost effective. The combination of PricewaterhouseCoopers’ business consulting and industry competencies with HP services and technology products can provide clients with more complete end-to-end solution.

- **Industry Driven Leadership**—PricewaterhouseCoopers engages as a trusted advisor, providing strategic integration that enables the C-suite to address today’s industry challenges throughout their enterprise. Covering a variety of industries, HP and PricewaterhouseCoopers can now deliver to the C-suite needs directly.
- **IT Transformation**—Intertwines client operational needs with their IT transformational agenda. Our complex delivery model addresses corporate and competitive imperatives such as top-line expansion, new market

penetration, cost structure overhaul for innovative funding, enterprise IT strategy and automation, corporate level MDM and related tax planning.

- **IT Modernization**—Maps C-suite directives into an integrated business and IT architecture. Based on this architecture, our alliance can drive significant value to IT and the business in leading-class IT modernization solutions, rationalizing and integrating application portfolios, enhancing operational automation and providing end-to-end value in data center consolidation and automation solutions.
- **Governance, Risk and Compliance**—combines PricewaterhouseCoopers' deep experience helping clients achieve risk resilience by linking risk and performance with HP's development, integration and managed security services capabilities.

What the HP-PricewaterhouseCoopers Alliance means to you

The business relationship between HP and PricewaterhouseCoopers dates back more than 30 years. By joining the Agility Alliance, PricewaterhouseCoopers elevates that connection to better complement HP's IT transformation capabilities and extend the value provided to clients to include true business transformation.

HP and PricewaterhouseCoopers enjoy a synergistic relationship with minimal overlap or competing offerings across HP business units and can leverage each other's trusted relationships and brand equity with CIOs and CFOs, respectively, to communicate the differentiated value of our joint solutions.

About the Agility Alliance

The Agility Alliance is a unique coalition of market-leading application and business services providers aligned to build and deliver seamlessly integrated enterprisewide solutions. Together, our best-in-class, multisourcing approach offers the applications, business processes, and IT solutions you need to meet your requirements for growth, productivity, and innovation from a single business partner.

For more information

To read more about the Agility Alliance, go to www.hp.com/enterprise/alliances.

To learn more about PricewaterhouseCoopers, visit www.pwc.com.

PricewaterhouseCoopers provides industry-focused assurance, tax and advisory services to build public trust and enhance value for our clients and their stakeholders. More than 163,000 people in 151 countries across our network share their thinking, experience and solutions to develop fresh perspectives and practical advice. "PricewaterhouseCoopers" refers to the network of member firms of PricewaterhouseCoopers International Limited, each of which is a separate and independent legal entity.

The participation of PricewaterhouseCoopers LLP in the Agility Alliance coalition is subject to the regulatory requirements of the Public Company Accounting Oversight Board, the United States Securities and Exchange Commission or other appropriate regulatory requirements.

Related HP Offerings

Enterprise Application Implementation Services (EAIS)—HP Enterprise Services offers the technical skills, project experience, and proven strategies for packaged business applications that enable a client to achieve improved business performance and reduced TCO. HP Enterprise Services has the skill set, discipline, and vision to provide implementation, upgrade, consolidation, and enhancement services.

Governance, Risk and Compliance Services (GRC)—Our services support both geographic and industry-specific regulations, enabling clients to get the most value from business information while keeping it secure. We help clients meet compliance regulations by providing reports, verifying policies, policy compliance, and enterprise training and awareness.

Application Development—HP accelerates the delivery of high quality, feature-rich business applications that enable your operations to be more efficient and effective. We leverage our market leading tools and frameworks to deliver applications with fewer defects, less rework, lower cost and higher quality.



Technology for better business outcomes

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