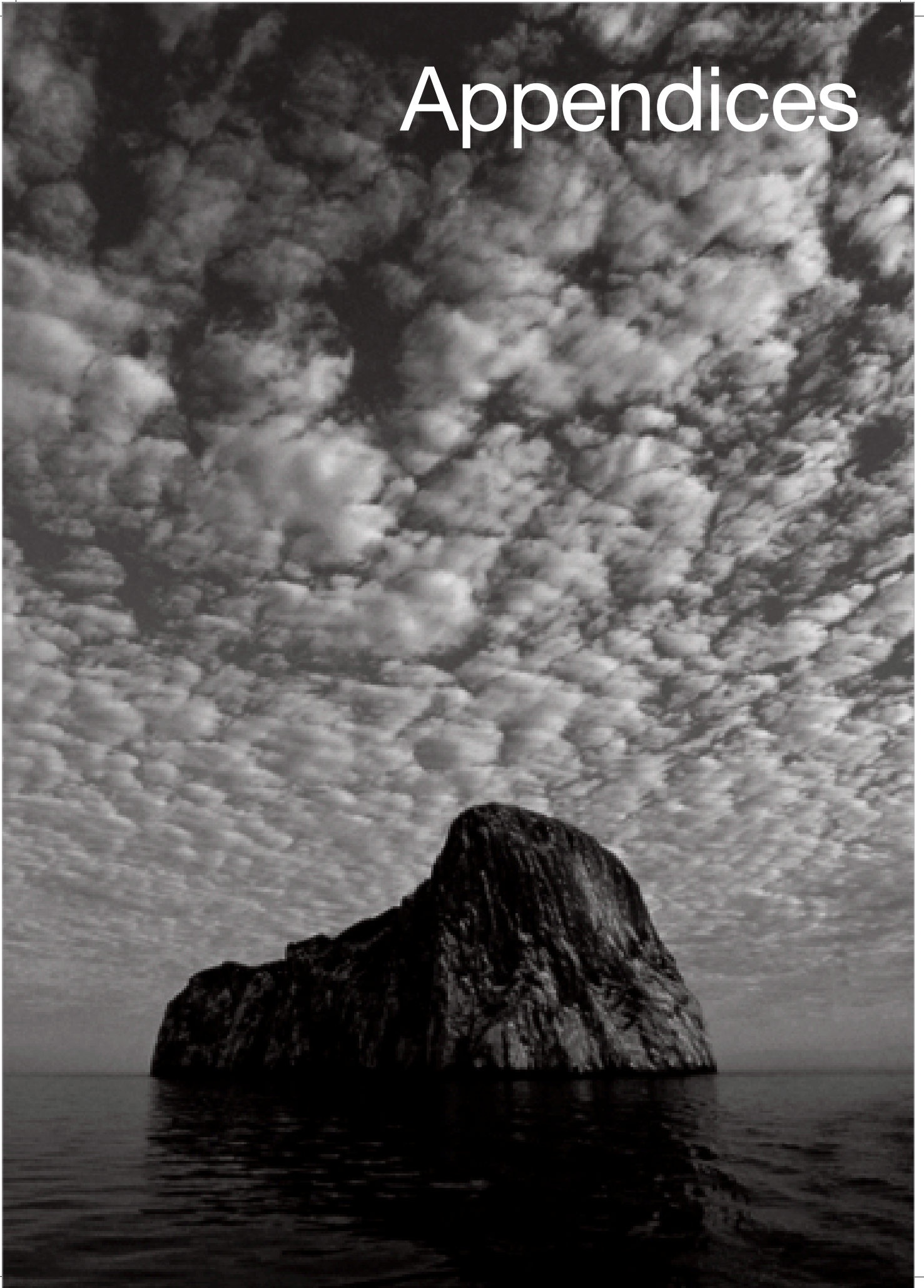


Appendices



ABBREVIATIONS

AMPD	Association of Shopping Centers and Retailers	GST	Goods and Services Tax
ART	Allied Retail Trade	GUS	Główny Urząd Statystyczny (Main Polish Statistical Office)
B2B	Business to Business	ICT	Information and communication technology
B2C	Business to Consumer	IDC	International Data Company
CEE	Central & Eastern European	IMF	International Monetary Fund
CEPA	Closer Economic Partnership Arrangement	IPO	Initial Public Offer
CIT	Corporate Income Tax	IT	Information Technology
CPG	Consumer Packaged Goods	JV	Joint Venture
CPI	Consumer Price Index	LSC	Logistics service providers
CRM	Customer relationship Management	M&A	Mergers & Acquisition
CSO	Czech Statistical Office	MDTCA	Ministry of Domestic Trade and Consumer Affairs
DIY	Do It Yourself	MMS	Multimedia Messaging Services
(e)	estimate	MOCIE	Ministry of Commerce Industry and Energy
EBRD	European Bank for Research and Development	MRP	Maximum Retail Price
EC	European Commission	mn	million (in the tables)
EDC	European Distribution Centers	N/A or n/a	data not available
EIA	Environmental Impact Assessments	NATO	North Atlantic Treaty Organisation
EIU	The Economist Intelligence Unit	OECD	Organisation for Economic Co-operation and Development
EMU	European Monetary Union (EU 12)	p.a.	per annum
EU	European Union	POS	Point of Sale
ERP	Enterprise Resource planning	PRC	Popular Republic of China
excl. / incl. tax	Excluding / Including Tax	Q1	Quarter 1 (Jan, Feb, March)
(f)	forecast	RFID	Radio Frequency identification
FBA	Foreign Business Act	SAPARD	Special Accession Program for Agriculture and Rural Development
FEMA	Foreign Exchange Management Act	SARS	Severe Acute Respiratory Syndrome
FIPB	Foreign Investment Promotion Board	SCI	Supply Chain Intelligence
FMCG	Fast Moving Consumer Goods	SCM	Supply Chain Management
FDI	Foreign Direct Investment	SME	Small- and medium-sized enterprises
FIC	Foreign Investment Committee	sq meters, sq km	square meters, square kilometers
FIE	Foreign Investment Enterprise	VAT	Value Added Tax
FMCG	Fast Moving Consumer Goods	UN	United Nations
FTZ	Free Trade Zone	WTO	World Trade Organization
FY	Fiscal Year	WFOE	Wholly foreign owned enterprises
GAAP	General Accepted Accounting Principles	y/y	year to year
GDP	Gross Domestic Product		
GNP	Gross National Product		

Appendices

CURRENCIES VS US DOLLAR AND EURO

As at June 30, 2004

1 USD = 0.82768 EUR

Country	Currencies	1 USD	1 EUR
China	Chinese Yuan Renminbi (CNY or RMB)	8.2866	10.01436
Czech Republic	Czech Koruna (CZK)	26.419	32.55*
Hungary	Hungarian Forint (HUF)	209.76	253.495
India	Indian Rupee (INR)	46.08	55.68768
Indonesia	Indonesian Rupiah (IDR)	9,430.3	11,396.5
Korea (South)	South Korean Won (KWR)	1,152.7	1,393.04
Malaysia	Malaysian Ringgit (MYR)	3.7995	4.5917
Poland	Polish Zloty (PLN)	3.7488	4.53042
Romania	Romanian Lei (ROL)	34,328	41,485.4
Russia	Russian Rouble (RUB)	29.05	35.10692
Singapore	Singapore Dollar (SGD)	1.7166	2.07451
Slovenia	Slovenian Tolar (SIT)	200.640	242.473
Thailand	Thai Baht (THB)	40.914	49.44457
Turkey	Turkish Lira (TRL)	1,522,500	1,839,941

Source: <http://www.oanda.com/>, *PwC country reports

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Czech Information Agency (CIA)
Czech National Bank (CNB)

Czech Press Agency (CTK)
Czech Statistical Office (CSO)
Datamonitor
Economist Intelligence Unit (EIU)
Ekonom
EuroAnalysis
GfK
INCOMA Research
Intellinews
KB Indicator Analysis
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