

# M&A Food and Beverage Credentials\*

Advising across the  
Canadian mid-market





PricewaterhouseCoopers Corporate Finance is focused on providing transaction-based solutions to mid-market Food and Beverage companies across Canada.

We have:

- A solid track record having advised on over 12 successfully completed transactions in Canada in the last 4 years.
- North American and Global execution capabilities with a dedicated network of Food and Beverage specialists located around the world. In the last 2 years, PricewaterhouseCoopers Corporate Finance has advised on over 50 successfully completed Food and Beverage transactions globally.
- A full range of M&A and financial advisory services, including advice on acquisitions, divestitures, buy-outs, and public to private transactions. We advise corporations, management teams and private equity firms across the Food and Beverage sector.

June 2007  
**Les Distilleries Melville Ltée**  
 has been acquired by  
**Maison des Futailles S.E.C.**  
 a portfolio company of Kruger Inc.  
 and Fonds de solidarité FTQ  
 vendor advised by  
 PRICEWATERHOUSECOOPERS

May 2007  
**Baxters Food Group Ltd.**  
 has acquired  
**CanGro Foods Inc.**  
 Aylmer & Primo soup brands  
 acquirer advised by  
 PRICEWATERHOUSECOOPERS

February 2007  
**Groupe St-Hubert Inc.**  
 has acquired  
**Produits Alimentaires Berthelet Inc.**  
 Division détail  
 acquirer advised by  
 PRICEWATERHOUSECOOPERS

September 2006  
**Delta Dailyfood Canada Inc.**  
 has been acquired by  
**Fleury Michon SA**  
 vendor advised by  
 PRICEWATERHOUSECOOPERS

September 2006  
**Maison des Futailles**  
 a company owned by Société des alcools du Québec and Fonds de solidarité FTQ  
 has been acquired by  
**Kruger Inc.**  
 vendor advised by  
 PRICEWATERHOUSECOOPERS

August 2006  
**Sobeys Inc.**  
 has acquired  
**A de la Chevrotière Ltée (ADL)**  
 acquirer advised by  
 PRICEWATERHOUSECOOPERS

February 2006  
**Private Investors**  
 have arranged debt financing for shareholder buy-out of  
**A Specialty Retail Grocery Store**  
 debtor advised by  
 PRICEWATERHOUSECOOPERS

September 2005  
**Yum! Brands, Inc.**  
 has sold and refranchised 37  
**Pizza Hut restaurants**  
 in the province of Quebec to  
**Redberry Resto Brands Inc.**  
 vendor advised by  
 PRICEWATERHOUSECOOPERS









June 2005  
**Acattris Inc.**  
 a division of the Netherlands-based  
 Royal Schouten Group  
 has been acquired by  
**TD Capital Private  
 Equity Investors**  
 vendor advised by  
 PRICEWATERHOUSECOOPERS

June 2005  
**Giannone Poultry Inc.**  
 has been acquired by  
**Olymel L.P.**  
 vendor advised by  
 PRICEWATERHOUSECOOPERS

October 2004  
**Alfresh Beverages Canada Corp.**  
 has been acquired by  
**A. Lassonde Inc.**  
 vendor advised by  
 PRICEWATERHOUSECOOPERS

June 2004  
**Kerry Group plc**  
 has acquired the assets of  
**AgriNovo, Coopérative  
 Agro-Alimentaire**  
 acquirer advised by  
 PRICEWATERHOUSECOOPERS

## Other notable PricewaterhouseCoopers Corporate Finance mid-market transactions include:

<p>January 2008</p> <p><b>Rainmaker</b> Lab and Post Production and Visual Effects Units</p> <p>has been acquired by</p> <p>Deluxe Entertainment Services Group Inc.</p> <p>vendor advised by</p> <p></p>	<p>January 2008</p> <p><b>Reinforced Plastic Systems Inc.</b></p> <p>has been acquired by</p> <p>Southfield Capital Advisors</p> <p>vendor advised by</p> <p></p>	<p>December 2007</p> <p><b>N. Tepperman Limited</b></p> <p>has raised construction and mortgage financing from</p> <p>GE Real Estate</p> <p>debtor advised by</p> <p></p>	<p>November 2007</p> <p><b>Fish Creek Excavating Ltd.</b></p> <p>has been acquired by</p> <p>MOST Financial Inc.</p> <p>vendor advised by</p> <p></p>
<p>October 2007</p> <p><b>Mold-Masters</b></p> <p>has entered into a strategic partnership with</p> <p>3i Growth Capital</p> <p>vendor advised by</p> <p></p>	<p>September 2007</p> <p><b>Algorithm Pharma Inc.</b></p> <p>private placement by</p> <p>Kilmer Capital Partners</p> <p>company advised by</p> <p></p>	<p>July 2007</p> <p><b>Beanstream Internet Commerce Inc.</b></p> <p>has been acquired by</p> <p>LML Payment Systems, Inc.</p> <p>vendor advised by</p> <p></p>	<p>June 2007</p> <p><b>Kraus Carpet Group</b></p> <p>has raised senior and subordinated facilities from</p> <p>National Bank of Canada and Bank of Montreal</p> <p>debtor advised by</p> <p></p>

For further information, please contact our Food and Beverage specialists:

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