

**UNITED STATES BANKRUPTCY COURT
DISTRICT OF COLORADO**

In re:)	
)	Chapter 15
POSEIDON CONCEPTS CORP.,)	Case No. 13-15893 HRT
)	
Debtor in foreign proceeding.)	<i>(Jointly Administered)</i>

**MOTION FOR ORDER APPROVING SALE OF ASSETS
FREE AND CLEAR OF LIENS, CLAIMS AND INTERESTS**

PricewaterhouseCoopers Inc. (“PWC”), as the court-appointed monitor (the “Monitor”) and authorized foreign representative of Poseidon Concepts Corp. (“PC Canada”), Poseidon Concepts Ltd., Poseidon Concepts Limited Partnership, and Poseidon Concepts Inc. (collectively referred to as the “PC Debtors”) in the proceeding pending in the Court of Queen’s Bench of Alberta, Canada (the “Canadian Proceeding”) under the Companies’ Creditors Arrangement Act (the “CCAA”), by and through its undersigned counsel, Rothgerber Johnson & Lyons LLP, hereby files this motion seeking an order approving the sale of substantially all of the assets of the PC Debtors free and clear of liens, claims and interests to Rockwater Energy Solutions Inc. (“Rockwater”) (the “Motion”). In support of the Motion, PWC states as follows:

JURISDICTION

1. This Court has jurisdiction over this matter pursuant to 28 U.S.C. §§ 1334(a) and (b) and 157(a) and (b)(1). This is a core proceeding pursuant to 28 U.S.C. § 157(b)(2)(M) and (P) of the Bankruptcy Code. Venue is proper in this district pursuant to 28 U.S.C. § 1410(1) and (3).

BACKGROUND

I. The Insolvency Proceedings

2. The PC Debtors initiated a proceeding under the CCAA on April 9, 2013. On April 9, 2013, the court in the Canadian Proceeding issued its CCAA Order.

3. On April 12, 2013, the Monitor filed four Chapter 15 petitions on behalf of the entities collectively referred to as the PC Debtors (the “Petitions”).

4. In conjunction with the Petitions, the Monitor, as the foreign representative in each case, also filed Petitions for Recognition as Foreign Main Proceeding Pursuant to Sections 1515 and 1517 of the Bankruptcy Code and Related Relief (the “Petitions for Recognition”). [Docket No. 03]

5. On April 15, 2013, the Court entered its Order Directing Joint Administration of the PC Debtors’ Chapter 15 Cases. [Docket No. 12]

6. On May 15, 2013, the Court entered its Order Granting Recognition as a Foreign Main Proceeding and Related Relief. [Docket No. 60]

II. Business Operations of the PC Debtors

7. Headquartered in Calgary, Alberta with operations throughout Western Canada and the United States, the PC Debtors are providers of large-volume modular tanks to the oil and gas industry in North America. PC Canada is the parent company that owns, operates and funds the subsidiaries. Poseidon Concepts Ltd. is a corporation formed under the laws of Alberta Canada and a wholly-owned subsidiary of PC Canada. Poseidon Concepts Inc. (“PC Inc.”) is a Delaware corporation that is wholly-owned by PC Canada. Poseidon Concepts Limited Partnership is a partnership organized under the laws of Alberta, Canada. The registered office of each of the PC Debtors is in Alberta, Canada.

8. PC Canada is the pioneer of large-volume modular fluid tanks, with a fleet of 416 PC Canada-owned rental units. These tanks range in size from 4,500 barrels (“bbls”) to 41,000 bbls, and are provided on a rental basis to support customers’ on-site fluid management needs (the “Tanks”). Highly portable and quick to assemble, the Tanks average two to four truckloads and less than a day to set up. PC Canada leases 324 of the Tanks to PC Inc. for use by customers in the U.S., scattered among seven states (Colorado, Texas, Pennsylvania, North Dakota, Montana, Utah, and Oklahoma). The remaining 92 Tanks are in Canada.

9. In addition to the Tanks, PC Canada also owns 27 Volcano[™] E-Z Heat heaters (the “Heaters”). The Heaters circulate heating fluid through piping and radiators placed inside the Tanks, which enable the fracturing fluids to achieve and maintain the desired temperature and intended viscosity. Like the Tanks, PC Canada leases 20 of the Heaters to PC Inc., which then rents them to U.S. customers. The remaining 7 Heaters are leased by PC Canada to customers in Canada.

10. In addition to the Tanks and Heaters, the assets of the PC Debtors include intellectual property, accounts receivable, customer contracts and books and records (collectively, the “Assets”).

III. The Canadian Proceeding

11. The CCAA is a Canadian federal Act¹ that affords financially troubled corporations the opportunity to restructure their financial affairs through a formal process commonly known as a “Plan of Arrangement.” The process is commenced by applying to the Canadian court for protection under the CCAA. The Canadian court will then issue an initial

¹ The Court in *In re Fracmaster, Ltd.*, 237 B.R. 627, n. 3 (Bankr. E.D. Tex. 1999) noted that “[t]he CCAA is a Canadian federal statute which provides a statutory system, roughly equivalent to the Chapter 11 process in the United States, whereby corporations which are insolvent may seek court protection from creditor actions as they attempt to restructure their financial affairs, usually by way of a plan of arrangement or compromise with creditors.”

order, giving the debtor thirty (30) days of protection from its creditors to allow for the preparation of the Plan of Arrangement.

12. The initial order will also appoint a monitor for the debtor. The monitor is an independent third party appointed by the court to monitor the company's ongoing operations and to assist with the filing and voting on the Plan of Arrangement. The monitor's duties also include reporting to the Court on any major events that may impact the viability of the company and notifying creditors and shareholders of any meetings relating to the CCAA proceedings.

13. On April 9, 2013, the PC Debtors instituted the Canadian Proceedings by filing applications for the commencement of reorganization proceedings pursuant to the CCAA in the Court of Queen's Bench of Alberta, Judicial Centre of Calgary (the "Canadian Court"). On April 9, 2013, the Canadian Court granted an initial order (the "CCAA Order") for relief in the Canadian Proceedings. On May 8, 2013, the Canadian Court extended the stay and amended the CCAA Order.

IV. The Sale Procedures

14. On April 22, 2013, the Monitor filed its Omnibus Motion for Order (A) Authorizing the Sale of Assets Free and Clear of Liens, Claims and Interests; (B) Authorizing the Debtor to Employ Ernst & Young Orenda Corporate Finance Inc. as Financial Advisor; and (C) Approving Procedures for Sale of Assets (the "Sale Procedures Motion"). [Docket No. 22] The relief requested included approval of the Solicitation Procedures and Information Package previously approved by the Canadian Court.

15. On May 10, 2013, the Court entered its Order Granting the Monitor's Omnibus Motion for Order (A) Authorizing the Sale of Assets Free and Clear of Liens, Claims and Interests; (B) Authorizing the Debtor to Employ Ernst & Young Orenda Corporate Finance Inc.

as Financial Advisor; and (C) Approving Procedures for the Sale of Assets (the “Sale Procedures Order”). [Docket No. 55]

16. Pursuant to the terms of the Solicitation Procedures and Information Package, bids were solicited by E&Y. A total of 213 parties were contacted. Confidentiality agreements were signed by 78 potential bidders. A total of 16 bids were submitted for all or some of the assets by the bidding deadline of May 23, 2013.

17. The party designated as having submitted the highest and best bid was Rockwater Energy Solutions, Inc. (“Rockwater”). Rockwater is a fluids and environmental solutions provider offering customized products and services to the water, stimulation, fracturing, fluids, and production needs of its customers throughout North America. Rockwater has executed an Asset Purchase Agreement dated May 24, 2013 (the “APA”), a copy of which is attached and incorporated herein as **Exhibit A**. The aggregate Purchase Price, as defined in the APA, is \$51,350,000.00, subject to certain specified adjustments and inclusive of certain accounts receivable valued at approximately \$5,550,000.00. In the event the Real Property Option described in the APA is exercised, the purchase price will be \$53,200,000.00.

18. On May 29, 2013, the Monitor filed its Fifth Report and Confidential Sixth Report in conjunction with an application filed by the PC Debtors seeking approval of the sale of the assets to Rockwater. A hearing has been set before the Canadian Court for June 6, 2013. It is anticipated that the Rockwater transaction will be approved at that time. Upon entry of an order approving the sale to Rockwater, the Monitor intends to supplement this Motion.

19. Approval of the proposed sale to Rockwater is in the best interests of the bankruptcy estates. The proposed sale to Rockwater represents the culmination of a rigorous marketing and sale effort conducted by E&Y. The proposed sale is not conditioned on further

due diligence or financing contingencies. Rockwater has demonstrated that it has the ability to close the transaction upon obtaining the necessary approval from the Canadian Court and this Court.

REQUESTED RELIEF

20. By this Motion and pursuant to 11 U.S.C. § 363(b), (f) and (m) and FED. R. BANKR. P. 6004 and 6005, the Monitor requests that the Court enter an Order approving the sale of the assets described in the APA to Rockwater, free and clear of all liens, claims, and interests. The Monitor also requests that the Court recognize and enforce the Sale Approval and Vesting Order of the Canadian Court approving the sale of the Assets to Rockwater.

21. Because time is of the essence with regard to the proposed closing, currently set for June 21, 2013, contemporaneously with the filing of this Motion, the Monitor is filing a separate motion requesting the Court set a hearing as soon as practicable on the Motion subsequent to the expiration of the notice period within which to address objections to the Motion, if any.

DISCUSSION AND RELEVANT LEGAL AUTHORITY

22. It is anticipated that, either explicitly or by reference to 11 U.S.C. § 1520, 11 U.S.C. § 363 will apply to these jointly administered Chapter 15 cases.

23. Section 363(b)(1) of the Bankruptcy Code provides that “[t]he trustee, after notice and a hearing, may use, sell, or lease, other than in the ordinary course of business, property of the estate.” *See* 11 U.S.C. § 363(b)(1); *see also* *Cajun Elec. Power Coop., Inc. v. Official Comm. of Unsecured Creditors (In re Cajun Elec. Power Coop., Inc.)*, 119 F.3d 349, 354 (5th Cir. 1997). The proper standard for the Court’s use in considering a proposed motion to sell is the

“business judgment” test and, under that standard, the debtor-in-possession has the burden to establish sound business reasons for the terms of the proposed sale. *See In re Castre, Inc.*, 312 B.R. 426, 428 (Bankr. D. Colo. 2004) (*citing In re Lionel*, 722 F.2d 1063 (2nd Cir. 1983)). The factors for the Court to consider in whether to approve the sale include: (i) any improper or bad motive; (ii) that the price is fair and the negotiations or bidding occurred at arm’s length; and (iii) adequate procedures, including proper exposure to the market and accurate and reasonable notice to all parties in interest. *Id.*

24. 11 U.S.C. § 363(f) provides that a debtor may sell property under 11 U.S.C. § 363(b) free and clear of any interest in such property of an entity other than the estate only if:

- (1) applicable nonbankruptcy law permits sale of such property free and clear of such interest;
- (2) such entity consents;
- (3) such interest is a lien and the price at which such property is to be sold is greater than the aggregate value of all liens on such property;
- (4) such interest is in bona fide dispute; or
- (5) such entity could be compelled, in a legal or equitable proceeding, to accept a money satisfaction of such interest.

25. The Monitor submits that subsections (1), (3), and/or (5) of the above statute apply to the Assets. In addition, the Monitor also anticipates that all creditors claiming liens or security interests will consent to the sale, thereby satisfying subsection (2) of the statute. Accordingly, the Assets can be sold free and clear of liens, interests, and claims pursuant to 11 U.S.C. § 363(f).

26. Approval of the sale to Rockwater has been requested by the Canadian Court and will promote the objectives and principles provided in Chapter 15 of the Bankruptcy Code,

including Section 1501. The relief requested in this Motion is specifically of a type contemplated by Section 1521 and Chapter 15.

DISPOSITION OF SALE PROCEEDS

27. All liens and security interests in the Assets will attach to the respective proceeds of sale.

NOTICE OF THIS MOTION

28. Notice of this Motion is being served on all interested parties and the United States Trustee pursuant to FED. R. BANKR. P. 2002(a)(6) and Local Bankruptcy Rule 9013-1. In conjunction and contemporaneously filed with the Sale Procedure Motion, the Monitor is seeking a shortened notice period for the filing of any objections to the requested relief.

WHEREFORE, the Monitor respectfully requests that the Court enter an Order approving the sale of substantially all of the PC Debtors' assets free and clear of liens, claims, and interests; specifying that, to the extent applicable, liens, claims, or interests attach to the proceeds of any sale; recognizing and enforcing the order approving the sale entered by the Canadian Court; and such other and further relief as the Court deems appropriate.

Dated: May 31, 2013.

Respectfully submitted,

PRICEWATERHOUSECOOPERS INC.,
as Monitor and authorized foreign representative
of the PC Debtors

/s/ Brent R. Cohen

Brent R. Cohen, No. 11297

Chad S. Caby, No. 30927

David M. Hyams, No. 42648

ROTHGERBER JOHNSON & LYONS LLP

1200 17th Street, Suite 3000

Denver, CO 80202-5855

Phone: 303.623.9000

Fax: 303.623.9222

E-mail: bcohen@rothgerber.com
ccaby@rothgerber.com
dhyams@rothgerber.com

*Attorneys for PricewaterhouseCoopers Inc., as
Monitor and authorized foreign representative
of the PC Debtors*

CERTIFICATE OF SERVICE

The undersigned hereby certifies that, on May 31, 2013, a true and correct copy of the MOTION FOR ORDER APPROVING SALE OF ASSETS FREE AND CLEAR OF LIENS, CLAIMS AND INTERESTS was mailed by depositing same in the United States mail, first-class postage prepaid, addressed to the CM/ECF registered attorneys and parties in interest at the addresses of record on the Court's electronic database ("Mailing Matrix") as of the date of service of the above (see attached Service List), and also mailed to the following:

5J Oilfield Services, LLC
4090 N US Hwy 79
Palestine, TX 75801

5J Trucking
199 Free Soil Road
Perry, PA 15349

5J Trucking
212-250 Bald Hill Road
Mount Morris, PA 15349

5J Trucking
177-199 Free Soil Road
Mount Morris, PA 15349

A&W Water Service Inc.
PO Box 911724
Denver, CO 80291-1724

Bighorn Construction and
Reclamation, LLC
PO Box 1512
Douglas, WY 82633

Denco, LLP
78-90 Carter Oil Road
Cut Bank, MT 59427

Doby Hagar Trucking, Inc.
19063 Transport Lane
Shafter, CA 93263

Drisco, LLC
PO Box 149
Ponca City, OK 74602

Entrec Corporation
100 Diamond Avenue
PO Box 3490
Spruce Grove AB
Canada T7X 3A7

Gusher Oil Field
23691 Hwy. 263
Greeley, CO 80631

Gutterson Ranch
26901 County Road 40
Kersey, CO 80644

KCK Transport, Inc.
PO Box 915183
Dallas, TX 75391-5183

KCK Trucking
1205 Hope Avenue
Pierce, CO 80650

King Oil Field Services LLP
PO Box 534
Parshall, ND 58770

Lafayette Steel Erector
115 Notre Dame Drive
Lafayette, LA 70506

Nabholz Cranes and Equipment
612 Garland Street
Conway, AR 72032

Nabholz Cranes and Equipment
PO Box 2090
Conway, AR 72033-2090

National Pump and Compressor
23457 Highway 119
Bakersfield, CA 93311

Nicholozakes Trucking & Construction Inc.
8555 Georgetown Road
PO Box 670
Cambridge, OH 43725

Pate Trucking Company Inc.
3624 South Eunice Highway
Hobbs, NM 88240

RAWX Excavating
PO Box 1986
Sandy, UT 84091-1986

Riley Boyz Crane Repair & Rental
PO Box 258
Norwalk, OH 44857

Rugged Tank Fabricating Ltd.
5603A - 62nd Street
Taber AB
Canada T1G 1Y6

SFI Compliance Inc.
4810-4856 Hungerford Road
Memphis, TN 38118

SFI of Tennessee, LLC
4768 Hungerford Road
Memphis, TN 38118

SM Energy Company
13659-13699 104th Street Northwest
Fortuna, ND 58844

Summit Energy Services LLC
PO Box 4440
Williston, ND 58802-4440

Tanks-A-Lot, Inc.
4227 E Larkspur Lane
Gardendale, TX 79758

Valley Crest Crane & Rigging
42331 West Tabby Swale Rd
Tabiona, UT 84072

/s/ Kimberly Means

OF: ROTHGERBER JOHNSON & LYONS LLP

Label Matrix for local noticing
1082-1
Case 13-15893-HRT
District of Colorado
Denver
Fri May 31 13:50:34 MDT 2013

5J Oilfield Services LLC
4090 N US Hwy 79
Palestine, TX 75801-7065

Advantage Manufacturing Ltd.
Box 6747
6218 - 54th Ave
Drayton, Alberta T7A 1S1
CANADA

Bakken Plastics LLC
PO Box 428
Miles City, MT 59301-0428

Best Well Services LLC
5727 S Lweis Ave
Ste 550
Tulsa, OK 74105-7197

Bighorn Construction and Reclamation Inc
PO Box 1512
Douglas, WY 82633-1512

Bordon Ladner Gervais LLP
Centennial Place, East Tower
1900, 520 3rd Ave SW
Calgary, Alberta T2P 3N4
CANADA

Brighton Crane Service
PO Box 383
Brighton, CO 80601-0383

CIBC Wood Gundy
600,607 - 8th Ave SW
Calgary, Alberta T2P 0A7
CANADA

Canadian Pump & Compressor
607 - 18th Ave
Nisku, Alberta T9E 7T7
CANADA

1418600 Alberta Ltd.
OA R&R Rentals
61 Huget Crescent
Red Deer, Alberta T4N 6N3
CANADA

A&W Water Service Inc
PO Box 911724
Denver, CO 80291-1724

Apex Distribution Inc.
550,407 - 2nd St SW
Calgary, Alberta T2P 2Y3
CANADA

Baron Oilfield Supply
5537 4th Ave
Edson, Alberta T7E 1L6
CANADA

Big Block Picker
1016 51 ST
Edson, Alberta T7E 1E9
CANADA

Bluewave Energy
Edson Branch
7539 1A Ave
Edson, Alberta T7E 1X6
CANADA

Boyden Global Executive Search
Ste 1060, 144 - 4 Ave SW
Calgary, Alberta T2P 3N4
CANADA

Brown's Dozer Service
1407 N Taylor
Enid, OK 73703

CUP Greber Enterprises Ltd.
OA Greber Construction
Box 27
Beverlodge, Alberta T0H 0C0
CANADA

Canwest Propane Partnership
Box 6848
Drayton Valley, Alberta T7A 1S2
CANADA

5-Star Frac Support Services LLC
37 Copper Valley Road
Creekside, PA 15732-8500

Acklands-Grainger Inc.
PO Box 2970
Winnipeg, Manitoba R3C 4B5
CANADA

B&W Crane Services Inc.
5191 Magnolia
Casper, WY 82604-4221

Beck Engineering
Unit 144
2730-3 Ave NE
Calgary, Alberta T2A 2L5
CANADA

Big Dog Delivery Inc.
940 Marpole Rd NE
Calgary, Alberta T2A 4L3
CANADA

Bluewave Energy
PO Box 2519
Station M
Calgary, Alberta T2P 0E8
CANADA

Bravo Trucking
3904 Tumbleweed Trl
Midland, TX 79707-4016

C.H. Yarber Construction
4120 W 5th St
PO Box 2329
Cheyenne, WY 82003-2329

Chad S. Caby
1200 17th St.
Suite 3000
Denver, CO 80202-5855

Centralis Luxembourg
37 rue d Anvers
L-1130
LUXEMBOURG

Champion Tape
5101 Spring St
Racine, WI 53406-2905

Clarey Napier International, LLC
1221 McKinney St - Ste. 3112
Houston, TX 77010-2008

Brent R. Cohen
1200 17th St.
Ste. 3000
Denver, CO 80202-5855

Cole International Inc.
PO Box 2718
Stn M
Calgary, Alberta T2P 3C2

Corrs Chambers Westgarth
GPO Box 9925
Melbourne Victoria 3001
AUSTRALIA

Craig A. Welscher
The Welscher Law Firm
1111 N Loop W, Ste. 702
Houston, TX 77008-4715

Crane Service Inc.
505 Murray Rd SE
Albuquerque, NM 87105-0817

DV Rentals Inc.
5513 - 50th Ave
Box 6875
Drayton Valley, Alberta T7A 1S2
CANADA

Dale's Construction LLC
PO Box 153
Nash, OK 73761-0153

Daniel's Welding Ltd.
PO Box 6206
Edson, Alberta T7E 1T7
CANADA

Datasafe Recovery Services Ltd.
Ste 650, 703-5th Ave SW
Calgary, Alberta T2P 0T9
CANADA

Daubert Contracting Ltd.
Box 523
Debolt, Alberta T0H 1B0
CANADA

Dickinson Truck Equipment Inc.
PO Box 1522
Dickinson, ND 58602-1522

Directors Desk LLC
co Wells Fargo Bank
Lockbox 50200
Philadelphia, PA 19178-0200

Doby Hagar Trucking Inc.
19063 Transport Lane
Shafter, CA 93263-9532

Drift Production Services Ltd.
4612 - 50th Ave SW
Site 5, Box 52, RR1
Gibbons, Alberta T0A 1N0
CANADA

Drisco LLC
PO Box 149
Ponca City, OK 74602-0149

Dryair 2000 Inc.
PO Box 126
606 Highway Dr
St Brieux, Saskatchewan S0K 3V0
CANADA

Terry Ehrlich
7691 Shaffer Pkwy.
Ste. A
Littleton, CO 80127-3010

Emerson Clark Printing Corp
9, 4001B - 19th St NE
Calgary, Alberta T2E 6X8
CANADA

Entrec Corporation
100 Diamond Ave
PO Box 3490
Spruce Grove, Alberta T7X 3A7
CANADA

Epcor
PO Box 500
Edmonton, Alberta T5J 3Y3
CANADA

Far West Trucking
RR2
Carstairs, Alberta T0M 0N0
CANADA

Farris Vaughan Wills & Murphy LLP
Ste 800 - 1708 Dolphin Ave
Kelowna, BC V1Y 9S4
CANADA

Fed Ex
PO Box 94515
Palatine, IL 60094-4515

GMX Resources, Inc.
Attn: Ken L. Kenworthy, Sr.
9400 N Broadway, Ste. 600
Oklahoma City, OK 73114-7428

Gleeson McGrath Baldwin Solicitors
29 Anglesea St
Dublin 2
IRELAND

Global X-Ray & Testing Corp.
2831 Momentum Place
Chicago, IL 60689-5328

Go Flow Water Service LLC
3166 Pipe Court
Grand Junction, CO 81504-6237

Greenery Office Interiors Ltd.
150, 2402 - 10th Ave SW
Calgary, Alberta T3C 0K6
CANADA

Michael J. Guyerson
1873 S. Bellaire St.
Ste. 1401
Denver, CO 80222-4359

HJB Invoicing
8585 West 14th Avenue Suite B3
Denver, CO 80215-4860

Hall Trucking
PO Box 2476
Williston, ND 58802-2476

Haystacks Inc.
PO Box 35
Wamsutter, WY 82336-0035

Hertz Equipment Rental Corporation
PO Box 650280
Dallas, TX 75265-0280

High Country Crane
PO Box 482
Mills, WY 82644-0482

David Hyams
1200 17th St.
Ste. 3000
Denver, CO 80202-5855

ISCO Industries LLC
926 Baxter Avenue
Louisville, KY 40204-2066

JCR Fabrication
745 Scovina Avenue
Ontonagon, MI 49953-1245

Jackman Construction Inc.
PO Box 218
Rock Springs, WY 82902-0218

Jeremy Alan Lieberman
Pomerantz Haudek Block, etc.
600 Third Avenue, 20th Floor
New York, NY 10016-1917

Joe Kostelecky
908 16th StreetW
Dickinson, ND 58601-2925

John W. Morrison, Jr.
Crowley Fleck PLLP
400 E Broadway
PO Box 2798
Bismarck, ND 58502-2798

Jolene Transport
5525 - 66 Avenue
Taber, Alberta T1G 0A9
CANADA

Journey Oilfield Equipment LLC
PO Box 1540
Woodward, OK 73802-1540

KCK Transport Inc.
PO Box 915183
Dallas, TX 75391-5183

KPMG House
PO Box 2291U
Melbourne, VIC 3001
AUSTRALIA

KPMG LLP
PO Box 2291U
Melbourne, VIC 3001
AUSTRALIA

King Oil Field Services LLP
PO Box 534
Parshall, ND 58770-0534

Laurence M. Rosen
The Rosen Law Firm, PA
275 Madison Ave - 34th Fl
New York, NY 10016-1101

Layfield Geosynthetics & Industrial
11603 - 180 St SW
Edmonton, Alberta T5S 2H6
CANADA

Legal Edge Solution PLLC
536 West Villard Street
Dickinson, ND 58601-5017

Leonard Street and Deinard
Attn: Carl Obermiller
150 S. 5 St., Ste. 2300, Fl. 19
Minneapolis, MN 55402-4238

M&M Supply Co.
PO Box 870164
Kansas City, MO 64187-0164

Magna Energy Service LLC
PO Box 2155
Gillette, WY 82717-2155

Marketwire LP
25 York Street Suite 900
Toronto, Ontario M5J 2V5
CANADA

Marks Crane & Rigging Co Ltd
PO Box 2192
Odessa, TX 79760-2192

Marsau Enterprises Inc
1209 N 30th
Enid, OK 73701-2700

Martin Lally
43 Iona Road
Glusnevin, Dublin 9
IRELAND

McAdoo's Inc.
PO Box 476
Claysville, PA 15323-0476

McCrum's
5310 - 1st Street SW
Calgary, Alberta T2H 0C8
CANADA

McGee Hankla Backes & Dobrovolny PC
PO Box 998
Minot, ND 58702-0998

McGloin Davenport Severson and Snow PC
1600 Stout Street Suite 1600
Denver, CO 80202-3103

McLennan Ross LLP
1000 First Canadian Centre
350 7th Avenue SW
Calgary, Alberta T2P 3N9
CANADA

Mercer Canada Limited
222 3rd Avenue SW Suite 1200
Calgary, Alberta T2P 0B4
CANADA

Merchants Office Furniture
2261 North Broadway
Denver, CO 80205-2535

Merlin Edge Inc.
602 - 12th Avenue SW Suite 100
Calgary, Alberta T2R 1J3
CANADA

Paul Moss
999-18th St.
Ste. 1551
Denver, CO 80202-2415

Munro Supply Inc.
PO Box 519
Grand Junction, CO 81502-0519

Nabholz Cranes and Equipment
PO Box 2090
Conway, AR 72033-2090

National Public Relations
800 - 6th Avenue SW Suite 1600
Calgary, Alberta T2P 3G3
CANADA

Nicholozakes Trucking & Construction Inc
PO Box 670
Cambridge, OH 43725-0670

Noble Engineering
PO Box 443
Redcliffe, QLD 4020
AUSTRALIA

Oxford Crane Inc.
PO Box 1679
Marion, IL 62959-7879

Perley-Robertson
1400 - 340 Rue Albert Street
Ottawa, Ontario K1R 0A5
CANADA

Persimmon Contracting
#10 Spruce Centre SW
Calgary, Alberta T3C 3B3
CANADA

Poseidon Concepts Corp.
1200, 645 - 7th Avenue SW
Calgary, AB T2P 4G8
Canada

Poseidon Concepts Limited Partnership
1200, 645 - 7th Avenue SW
Calgary, AB T2P 4G8
Canada

Quality Quick Print
37 - 1st Avenue West
Dickinson, ND 58601-5102

RNL Trucking Inc.
4008 N Grimes P.M.B. 274
Hobbs, NM 88240-0903

RPH Distributors Ltd
7915 - 46 Street SE
Calgary, Alberta T2C 2Y6
CANADA

Rainbow Waste
Box 7234
Edson, Alberta T7E 1V5
CANADA

Rawx Excavating
PO Box 1986
Sandy, UT 84091-1986

Reliance Industrial Products Ltd
8301 - 98th Street
Clairmont, Alberta T0H 0W0
CANADA

Ricoh Canada Inc
5520 Explorer Drive Suite 300
Mississauga, Ontario L4W 5L1
CANADA

Riley Boyz Crane Repair & Rental
PO Box 258
Norwalk, OH 44857-0258

Roark Trucking
963 County Road 725 E
Carmi, IL 62821-5443

Robert Walsh
2 Herbert Street
Dublin 2
IRELAND

Roda Deaco Valve
3230-97 St
Edmonton, Alberta T6N 1K4
CANADA

Rugged Tanks and Fabricating
5603A - 62nd Street
Taber, Alberta T1G 1Y6
CANADA

SFI
4768 Hungerford Road
Memphis, TN 38118-7001

SFI Compliance Inc.
PO Box 2515
Parker, CO 80134-1418

Safeguard Business Systems Ltd
PO Box 834
Midland, Ontario L4R 4P4
CANADA

Safety Services Company
157 Adelaide Street West Suite 428
Toronto, Ontario M5H 4E7
CANADA

SaskTel
PO Box 2121
Regina, SK S4P 4C5
CANADA

Secure Energy Services
1900, 205 - 5th Avenue SW
Calgary, Alberta T2P 2V7
CANADA

Shaw Cable
PO Box 2468 STN Main
Calgary, Alberta T2P 4Y2
CANADA

Show-Me Hotshot Services LLC
201 2nd Avenue W
Williston, ND 58801-5920

Siebenga Interior Design Consultants Inc
166 Springborough Green SW
Calgary, Alberta T3H 5M4
CANADA

Source Office Products
13350 West 43rd Drive
Golden, CO 80403-7238

Southwest Business Machines Inc
564 - 23rd Avenue East
Dickinson, ND 58601-7100

Southwest Disposal Service Inc
PO Box 840730
Dallas, TX 75284-0730

Spira Data Corp
500 630 - 8th Avenue SW
Calgary, Alberta T2P 1G6
CANADA

Sterling Crane LLC
9351 Grant Street Suite 250
Denver, CO 80229-4364

Sterling Crane LLC
9351 Grant Street, Suite 250
Thornton, CO 80229-4364

Steve Iverson
Steel & Erection Inc
351 West 5960 South
Salt Lake City, UT 84107-6915

Sullivan's Trucking Company Inc.
PO Box 2164
Ponca City, OK 74602-2164

Summit Energy Services LLC
PO Box 4440
Williston, ND 58802-4440

Supreme Office Products Limited
PO Box 4318
Regina, SK S4P 3W6
CANADA

T Rex Conoco
1107 3rd Avenue West
Dickinson, ND 58601-3804

TSX Inc
PO Box 421
Toronto, Ontario M5X 1J2
CANADA

TWS Inc.
PO Box 488
Lovington, NM 88260-0488

Tab Canada
130 Sparks Avenue
Willowdale, Ontario M2H 2S4
CANADA

Tanks-A-Lot Inc
4227 E Larkspur Lane
Gardendale, TX 79758-3802

The Banff Centre
Box 1020
Banff, Alberta T1L 1H7
CANADA

The City of Calgary
PO Box 2405 STN M
Calgary, Alberta T2P 3L9
CANADA

Alan S. Thompson
950 S. Cherry St.
Ste. 900
Denver, CO 80246-2666

Thompson Reuters
PO Box 7855 Station A
Toronto, Ontario M5W 2R2
CANADA

Three Amigos LLC
PO Box 2534
Hobbs, NM 88241-2534

Tinky Trucking
Box 6448
Edson, Alberta T7E 1T8
CANADA

Titan Specialized Hauling Ltd
PO Box 7949
Edson, Alberta T7E 1W2
CANADA

Toronto Dominion Bank
77 King St W
18th Fl
Toronto, Ontario M5K 1A2
CANADA

Trident Oilfield Services Ltd
PO Box 1095
Grand Prairie, Alberta T8V 4B5
CANADA

Triumph Oilfield Hauling Inc
Box 1488
Grand Prairie, Alberta T8V 3R5
CANADA

Troutman Sanders LLP
PO Box 933652
Atlanta, GA 31193-3652

UFA Co-operative Ltd
PO Box 2790 Station M
Calgary, Alberta T2P 2M7
CANADA

United Rentals North America Inc
PO Box 840514
Dallas, TX 75284-0514

United States Trustee
999 18th Street, Suite 1551
Denver, CO 80202-2415

Valley Crest Crane & Rigging
42331 West Tabby Swale Road
Tabiona, UT 84072

Wagner Equipment Co.
c/o Arnold & Arnold, LLP
Attn.: Terry Ehrlich, Esq.
7691 Shaffer Parkway, Suite A
Littleton, CO 80127-3010

Wagner Rents
PO Box 911291
Denver, CO 80291-1291

Western Rentals Inc
5 W Industrial Circle
Odessa, TX 79761-7128

Risa Lynn Wolf-Smith
555 17th St.
Ste. 3200
Denver, CO 80202-3921

Workers' Compensation Board - Alberta
McCall Court 150
4311 - 12th Street NE
Calgary, Alberta T2E 4P9
CANADA

Xylem Dewatering Solutions Inc
PO Box 935152
Atlanta, GA 31193-5100

The following recipients may be/have been bypassed for notice due to an undeliverable (u) or duplicate (d) address.

(u)Class Action Litigants

(d)Poseidon Concepts Inc.
1200, 645 - 7th Avenue SW
Calgary, AB T2P 4G8
Canada

(d)Poseidon Concepts Ltd.
1200, 645 - 7th Avenue SW
Calgary, AB T2P 4G8
Canada

(u)PricewaterhouseCoopers Inc.

(u)Sterling Crane

(d)Sterling Crane LLC
9351 Grant Street, Suite 250
Thornton, CO 80229-4364

(u)Summit Energy Services, Inc.

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Bypassed recipients 7
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