


Corporate Finance

# Another year, another 25 deals\*

Advising across  
Canada

Are you ready  
for 2008?

\*connectedthinking

PRICEWATERHOUSECOOPERS 



In Canada, PricewaterhouseCoopers Corporate Finance provides lead advisory services across all industries, with a focus in the following sectors:

- Automotive
- Business Services
- Construction and Building Materials
- Engineering and Environmental Services
- Financial Services
- Food and Beverage
- Industrial Products
- Oil and Gas Services
- Pharmaceutical and Healthcare
- Technology
- Transportation and Logistics

<p><b>Aim Underwriting Limited</b></p> <p>has been acquired by Allianz Global Corporate &amp; Specialty</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Algorithme Pharma Inc.</b></p> <p>private placement by Kilmer Capital Partners</p> <p>company advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Axonwave Software Inc.</b></p> <p>has been acquired by Matrikon, Inc.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Baxters Food Group</b></p> <p>has acquired CanGro Foods Inc. Aylmer &amp; Primo soup brands</p> <p>acquirer advised by PRICEWATERHOUSECOOPERS</p>
<p><b>Beanstream Internet Commerce Inc.</b></p> <p>has been acquired by LML Payment Systems, Inc.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Fish Creek Excavating Ltd.</b></p> <p>has been acquired by MOST Financial Inc.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Hemosol Corp.</b></p> <p>has been acquired by Catalyst Capital Group Inc.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>K&amp;D Oilfield Services</b> A division of BlackWatch Energy Services Trust</p> <p>has been acquired by Energy Maintenance Service Group, I LLC</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>
<p><b>Kraus Carpet Group</b></p> <p>has raised senior and subordinated facilities from National Bank of Canada, Bank of Montreal and Bank of Montreal Capital Corporation</p> <p>debtor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Les Distilleries Melville Ltée</b></p> <p>has been acquired by Maison des Futailles S.E.C. A portfolio company of Kruger Inc. and Fonds de solidarité FTQ</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Les Entreprises Michel Corbeil Inc.</b></p> <p>has been acquired by Collins Industries, Inc. A portfolio company of American Industrial Partners</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Marcel's Truck Service Ltd.</b></p> <p>has been acquired by Phoenix Oilfield Hauling Inc.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>
<p><b>McLaughlin &amp; Sons Oil &amp; Water Hauling Ltd.</b></p> <p>has been acquired by SCF Partners</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>N. Tepperman Limited</b></p> <p>has raised construction and mortgage financing from GE Real Estate</p> <p>debtor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Old Country Rentals Ltd.</b></p> <p>has been acquired by WesternOne Equity Income Fund</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Pintendre Autos Inc.</b></p> <p>has been acquired by LKQ Corporation</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>
<p><b>Rainmaker Income Fund</b> Lab &amp; Post Production and Visual Effects business units</p> <p>has been acquired by Deluxe Entertainment Services Group Inc.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Reinforced Plastic Systems Inc.</b></p> <p>has been acquired by Southfield Capital Advisors</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Spectrum Signal Processing Inc.</b></p> <p>has been acquired by Vecima Networks Inc.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Structuriam Products Ltd.</b></p> <p>has been acquired by Adera Capital Corp.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>
<p><b>Sylvite Transportation Group Ltd. Steel Division</b></p> <p>has been acquired by Cole Integrated Systems Ltd.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Technologies Directes P.G. Inc.</b></p> <p>has been acquired by Volvo Construction Equipment</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Ubiquity Bank of Canada</b></p> <p>has been acquired by Western Financial Group, Inc.</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>	<p><b>Weber Manufacturing Limited</b></p> <p>has been acquired by A Private Investor</p> <p>vendor advised by PRICEWATERHOUSECOOPERS</p>

## Deal of the Year

### Mold-Masters

has entered into a strategic partnership with

3i Growth Capital

vendor advised by

PRICEWATERHOUSECOOPERS

“In today’s complex global business world it is hard to find a Corporate Finance team with the experience, dedication, knowledge and understanding required. We were very impressed with the success delivered by the hardworking PwC team, from the beginning and throughout our transaction. They displayed a deep understanding of our business, and leveraged their global relationships to deliver an exceptional result. They remained focused on our objectives and demonstrated a genuine sense of commitment from beginning to end.”

Jonathon Fischer  
President and Chief Executive Officer  
Mold-Masters

“The negotiations were guided and conducted by PwC Corporate Finance. During the sometimes complicated and emotional negotiations, PwC professionals showed diplomacy, patience and in-depth knowledge that led to the completion of the transaction. I would like to congratulate PwC Corporate Finance on the quality and in particular, the integrity shown throughout this process.”

Manfred Schaper  
Chief Executive Officer  
Reinforced Plastic Systems Inc.

“PricewaterhouseCoopers Corporate Finance was integral to the outstanding result achieved for our company and its unitholders. The Corporate Finance team immediately brought structure, integrity and proven M&A experience to the transaction. Their hands-on approach throughout this lengthy and complex process proved invaluable with demonstrated industry expertise and a commitment to the highest levels of service and professionalism.”

Warren Franklin  
Chief Executive Officer  
Rainmaker Income Fund

“Our relationship with PricewaterhouseCoopers Corporate Finance was instrumental in exploring strategic alternatives for Algorithme Pharma. With their innovative thinking and in-depth knowledge of the industry, PricewaterhouseCoopers Corporate Finance leveraged its relationships with private equity funds to find the right financial partner which will enable us to pursue acquisitions and expand into new markets.”

Louis Caillé  
President and Founder  
Algorithme Pharma Inc.

PricewaterhouseCoopers Corporate Finance provides a full range of M&A and financial advisory services, including advice on acquisitions, divestitures, buy-outs and public to private transactions. We advise corporations, management teams and private equity firms across all industry sectors, and have a proven track record in Canadian and global mid-market transactions.

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